



**AMERICAN TOWER**<sup>®</sup>  
CORPORATION

Supplemental Financial and Operating Data  
June 30, 2024





# Q2 2024 SUPPLEMENTAL DISCLOSURES

| TABLE OF CONTENTS:  | Page  |
|---|-------|
| Safe Harbor Statement   | 3     |
| Corporate Information   | 4     |
| Analyst Coverage  | 5     |
| Common Stock Data   | 6     |
| Dividend Policy; Common Stock Dividend and Stock Repurchase History   | 7     |
| <b><u>Section 1: Company &amp; Portfolio Overview</u></b>             |       |
| Company Profile   | 9     |
| U.S. Portfolio  | 10    |
| International Portfolio   | 11    |
| Historical Tower Count  | 12    |
| Tenant and Property Interest Overview                                 | 13    |
| <b><u>Section 2: Historical Financial &amp; Supplemental Data</u></b> |       |
| Consolidated Balance Sheets   | 15    |
| Consolidated Statements of Operations                                 | 16    |
| Condensed Consolidated Statements of Cash Flows                       | 17    |
| Historical Reconciliations  | 18    |
| Historical Supplemental Details                                       | 19    |
| India Historical Data   | 20    |
| Illustrative Projections and Outlook Sensitivity Analysis             | 21    |
| <b><u>Section 3: Regional Tear Sheets</u></b>                         |       |
| Segment Disclosures   | 23-24 |
| U.S. & Canada Tear Sheet  | 25    |
| Latin America Tear Sheet  | 26    |
| Asia-Pacific Tear Sheet   | 27    |
| Africa Tear Sheet   | 28    |
| Europe Tear Sheet   | 29    |
| Data Centers Tear Sheet   | 30    |
| <b><u>Section 4: Capital Structure</u></b>                            |       |
| Debt Maturity Schedule and Calculation of Net Leverage                | 32    |
| Debt Maturity Detail  | 33    |
| <b><u>Section 5: Appendix</u></b>                                     |       |
| Definitions   | 35-37 |
| Cautionary Language Regarding Forward-Looking Statements              | 38    |

**“Safe Harbor” Statement under the Private Securities Litigation Reform Act of 1995:**

This supplemental disclosure package contains forward-looking statements within the meaning of federal securities laws concerning our goals, beliefs, strategies, future operating results and underlying assumptions and other statements that do not relate to historical matters. Examples of these statements include, but are not limited to, statements regarding our full year 2024 outlook and other targets, the expected closing of signed agreements, including the Pending ATC TIPL Transaction (as defined herein), and the expected impacts of such agreements on our business, projected dividend growth, foreign currency exchange rates and our expectations regarding the leasing demand for communications real estate. Actual results may differ materially from those indicated by these forward-looking statements as a result of various important factors, including those provided in Item 1A of our Form 10-K for the year ended December 31, 2023, under the caption “Risk Factors” and other risks described in documents subsequently filed from time to time with the Securities and Exchange Commission. We undertake no obligation to update the information contained in this supplemental disclosure package to reflect subsequently occurring events or circumstances. Definitions and reconciliations are provided in this supplemental disclosure package.



**AMERICAN TOWER**®  
C O R P O R A T I O N

# CORPORATE INFORMATION - CONTACTS

## Investor Relations

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## Resources

Please visit our website to be added to our email distribution list:

<http://www.americantower.com/shareholder-services/>

Investor presentations and other materials can be found at the following link:

<http://www.americantower.com/investor-relations/>

## Board of Directors

|                                | Audit | Compensation | Nominating & Corporate Governance |
|--------------------------------|-------|--------------|-----------------------------------|
| Pamela D.A. Reeve, Chairperson |       |              | X                                 |
| Steven Vondran                 |       |              |                                   |
| Kelly C. Chambliss             |       | X            |                                   |
| Teresa H. Clarke               | X     |              |                                   |
| Kenneth R. Frank               | X     |              | Chair                             |
| Robert D. Hormats              |       |              | X                                 |
| Grace D. Lieblein              |       | Chair        |                                   |
| Craig Macnab                   |       | X            |                                   |
| Neville R. Ray                 |       | X            |                                   |
| JoAnn A. Reed                  | X     |              |                                   |
| Bruce L. Tanner                | Chair |              |                                   |

## Executive Management

>Steven Vondran, President and Chief Executive Officer

>Rod Smith, Executive Vice President, Chief Financial Officer and Treasurer

>Ruth Dowling, Executive Vice President, Chief Administrative Officer, General Counsel and Secretary

>Juan Font, Senior Vice President and President & CEO, CoreSite

>Sanjay Goel, Executive Vice President and President, Asia-Pacific

>Eugene "Bud" Noel, Executive Vice President and President, U.S. Tower Division

>Olivier Puech, Executive Vice President and President, Latin America and EMEA

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# ANALYST COVERAGE

| EQUITY ANALYSTS   |  |   |  |  |  |
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| David Barden<br><b>Bank of America Securities</b><br>646-855-1320         | Brendan Lynch<br><b>Barclays</b><br>212-526-9428         | Ari Klein<br><b>BMO Capital Markets</b><br>212-885-4103 | Michael Rollins<br><b>Citigroup</b><br>212-816-1116            | Matthew Niknam<br><b>Deutsche Bank</b><br>212-250-4711           | Jim Schneider<br><b>Goldman Sachs</b><br>212-357-2929        |
| David Guarino<br><b>Green Street Advisors</b><br>949-640-8780             | Luigi Minerva<br><b>HSBC</b><br>+44 20 7991 6928         | Jonathan Petersen<br><b>Jefferies</b><br>212-284-1705   | Richard Choe<br><b>J.P. Morgan</b><br>212-622-6708             | Brandon Nispel<br><b>KeyBanc Capital Markets</b><br>503-821-3871 | Walter Piecyk<br><b>LightShed Partners</b><br>646-450-9258   |
| Vikram Malhotra<br><b>Mizuho Securities</b><br>212-282-3827               | Nick Del Deo<br><b>Moffett Nathanson</b><br>212-519-0025 | Simon Flannery<br><b>Morgan Stanley</b><br>212-761-6432 | Jonathan Chaplin<br><b>New Street Research</b><br>212-921-9876 | Ric Prentiss<br><b>Raymond James</b><br>727-567-2567             | Jonathan Atkin<br><b>RBC Capital Markets</b><br>415-633-8589 |
| Maher Yaghi<br><b>Scotiabank</b><br>437-995-5548                          | Michael Elias<br><b>TD Cowen</b><br>646-562-1358         | Batya Levi<br><b>UBS</b><br>212-713-8824                | Eric Luebchow<br><b>Wells Fargo</b><br>312-630-2386            | Andrew Rosivach<br><b>Wolfe Research</b><br>646-582-9250         |  |
| FIXED INCOME ANALYSTS   |  |   |  |  |  |
| Jason Kilgariff<br><b>Bank of America Global Research</b><br>646-855-8754 | Sandeep Gupta<br><b>Barclays</b><br>212-526-0972         | Scott Wipperman<br><b>Goldman Sachs</b><br>212-357-9922 | Brian Turner<br><b>J.P. Morgan</b><br>212-834-4035             | Doug Colandrea<br><b>RBC Capital Markets</b><br>212-618-5623     | Scott Shiffman<br><b>Stifel</b><br>646-376-5305              |

*Note: Any opinions, estimates or forecasts regarding American Tower Corporation's performance made by the analysts listed above do not represent the opinions, estimates or forecasts of American Tower Corporation or its management. American Tower Corporation does not by its reference above imply its endorsement of, or concurrence with, information, conclusions or recommendations by any of such analysts.*



## COMMON STOCK DATA

American Tower Corporation's common stock is listed on the New York Stock Exchange under the ticker: [AMT](#)

The following information is based on data reported by Bloomberg:

|   | 1Q22      | 2Q22      | 3Q22      | 4Q22      | 1Q23      | 2Q23      | 3Q23      | 4Q23      | 1Q24      | 2Q24      |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| High closing price for quarter                              | \$ 286.38 | \$ 268.62 | \$ 281.52 | \$ 223.39 | \$ 232.81 | \$ 211.26 | \$ 198.36 | \$ 217.16 | \$ 218.81 | \$ 200.41 |
| Low closing price for quarter                               | \$ 226.87 | \$ 224.72 | \$ 213.72 | \$ 183.79 | \$ 191.20 | \$ 182.00 | \$ 159.69 | \$ 157.68 | \$ 186.68 | \$ 171.00 |
| Quarter end closing price                                   | \$ 251.22 | \$ 255.59 | \$ 214.70 | \$ 211.86 | \$ 204.34 | \$ 193.94 | \$ 164.45 | \$ 215.88 | \$ 197.59 | \$ 194.38 |
| Average daily trading volume (millions)                     | 2.1       | 2.1       | 1.5       | 2.1       | 2.1       | 2.1       | 2.1       | 2.2       | 2.3       | 2.5       |
| Quarter end shares of common stock outstanding (millions)   | 456.3     | 465.6     | 465.6     | 465.6     | 466.0     | 466.1     | 466.2     | 466.3     | 467.0     | 467.1     |
| Quarter end closing market value of common stock (billions) | \$ 114.6  | \$ 119.0  | \$ 100.0  | \$ 98.6   | \$ 95.2   | \$ 90.4   | \$ 76.7   | \$ 100.7  | \$ 92.3   | \$ 90.8   |

Note: Quarter end closing market value of common stock is based on quarter end shares of common stock outstanding multiplied by the quarter end closing share price as reported by Bloomberg.

| Credit Ratings                             |      |                  |
|--|------|------------------|
| Standard & Poor's: Corporate Credit Rating | BBB- | (Stable Outlook) |
| Fitch: Issuer Default Rating               | BBB+ | (Stable Outlook) |
| Moody's: Issuer Rating                     | Baa3 | (Stable Outlook) |

Note: These credit ratings may not reflect the potential risks relating to the structure or trading of the Company's securities and are provided solely for informational purposes. Credit ratings are not recommendations to buy, sell or hold any security, and may be revised or withdrawn at any time by the issuing organization in its sole discretion. The Company does not undertake any obligation to maintain the ratings or to advise of any change in the ratings. Each agency's rating should be evaluated independently of any other agency's rating. An explanation of the significances of the ratings can be obtained from each of the ratings agencies.



## DIVIDEND POLICY

As a real estate investment trust for U.S. federal income tax purposes ("REIT"), we must annually distribute to our stockholders an amount equal to at least 90% of our REIT taxable income (determined before the deduction for distributed earnings and excluding any capital gain). Generally, we have distributed, and expect to continue to distribute, all or substantially all of our REIT taxable income after taking into consideration our utilization of net operating losses ("NOLs"). We will have distributed an aggregate of approximately \$19.0 billion<sup>(1)</sup> to our common stockholders, including the dividend paid on July 12, 2024. These distributions are primarily taxed as ordinary income that may be treated as qualified REIT dividends under Section 199A of the Internal Revenue Code of 1986, as amended, for taxable years beginning before 2026.

The amount, timing and frequency of distributions will be at the sole discretion of our Board of Directors and will depend on various factors, many of which are beyond our control, including: our financial condition and operating cash flows; the amount of the distributions required to maintain our qualification for taxation as a REIT and reduce any income and excise taxes that we otherwise would be required to pay; limitations on distributions in our existing and future debt and equity instruments; our ability to utilize NOLs to offset our distribution requirements; limitations on our ability to fund distributions using cash generated through our taxable REIT subsidiaries; and other factors that our Board of Directors may deem relevant.

We anticipate that distributions will generally be paid from cash from operations after debt service requirements and non-discretionary capital expenditures. For information regarding risk factors that could materially adversely affect our ability to fund our distributions and our actual results of operations, please see Item 1A entitled "Risk Factors" in our Form 10-K for the year ended December 31, 2023.

## COMMON STOCK DIVIDEND AND STOCK REPURCHASE HISTORY<sup>(1)</sup>

| COMMON STOCK (Quarterly Since 2021)        | 1Q21     | 2Q21     | 3Q21     | 4Q21     | 1Q22     | 2Q22     | 3Q22     | 4Q22     | 1Q23     | 2Q23     | 3Q23     | 4Q23     | 1Q24     | 2Q24 <sup>(2)</sup> |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|---------------------|
| <i>Distribution per share</i>              | \$ 1.24  | \$ 1.27  | \$ 1.31  | \$ 1.39  | \$ 1.40  | \$ 1.43  | \$ 1.47  | \$ 1.56  | \$ 1.56  | \$ 1.57  | \$ 1.62  | \$ 1.70  | \$ 1.62  | \$ 1.62             |
| <i>Aggregate payment amount (millions)</i> | \$ 551.5 | \$ 577.8 | \$ 596.6 | \$ 633.5 | \$ 638.8 | \$ 665.8 | \$ 684.4 | \$ 726.3 | \$ 727.0 | \$ 731.8 | \$ 755.2 | \$ 792.7 | \$ 756.5 | \$ 756.7            |
| <i>Year over Year Per Share Growth</i>     | 14.8%    | 15.5%    | 14.9%    | 14.9%    | 12.9%    | 12.6%    | 12.2%    | 12.2%    | 11.4%    | 9.8%     | 10.2%    | 9.0%     | 3.8%     | 3.2%                |

| COMMON STOCK (Annual Totals)               | 2011 <sup>(3)</sup> | 2012     | 2013     | 2014     | 2015     | 2016     | 2017       | 2018       | 2019       | 2020       | 2021       | 2022       | 2023       |
|--|---------------------|----------|----------|----------|----------|----------|------------|------------|------------|------------|------------|------------|------------|
| <i>Distribution per share</i>              | \$ 0.35             | \$ 0.90  | \$ 1.10  | \$ 1.40  | \$ 1.81  | \$ 2.17  | \$ 2.62    | \$ 3.15    | \$ 3.78    | \$ 4.53    | \$ 5.21    | \$ 5.86    | \$ 6.45    |
| <i>Aggregate payment amount (millions)</i> | \$ 137.8            | \$ 355.5 | \$ 434.5 | \$ 554.6 | \$ 766.4 | \$ 924.0 | \$ 1,122.5 | \$ 1,389.8 | \$ 1,672.8 | \$ 2,010.7 | \$ 2,359.4 | \$ 2,715.3 | \$ 3,006.7 |
| <i>Year over Year Per Share Growth</i>     |                     |          | 22.2%    | 27.3%    | 29.3%    | 19.9%    | 20.7%      | 20.2%      | 20.0%      | 19.8%      | 15.0%      | 12.5%      | 10.1%      |

| STOCK REPURCHASE HISTORY                      | Pre-2018 | 2018   | 2019  | 2020  | 2021 | 2022  | 2023 |
|---|----------|--------|-------|-------|------|-------|------|
| <i>Shares repurchased (thousands)</i>         | 103,994  | 1,647  | 94    | 264   | -    | 90    | -    |
| <i>Aggregate repurchase amount (millions)</i> | \$ 4,764 | \$ 233 | \$ 20 | \$ 56 | \$ - | \$ 19 | \$ - |

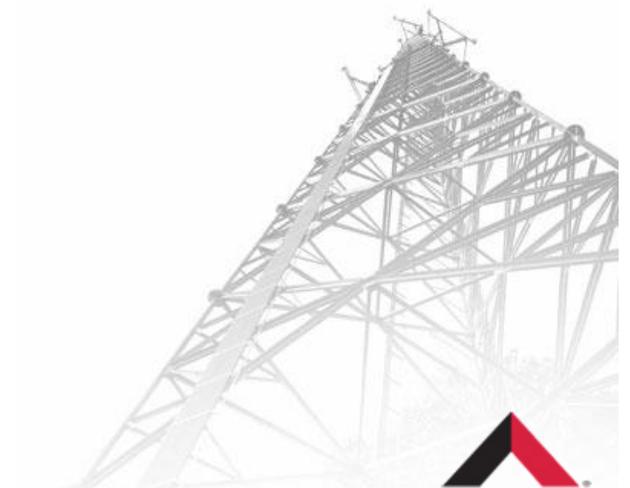
(1) Excludes cumulative total of \$58.9 million of distributions paid upon the vesting of restricted stock units.

(2) Paid on July 12, 2024 to common stockholders of record at the close of business on June 14, 2024.

(3) Special distribution paid in Q4 2011 prior to our conversion to a REIT.

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## COMPANY & PORTFOLIO OVERVIEW



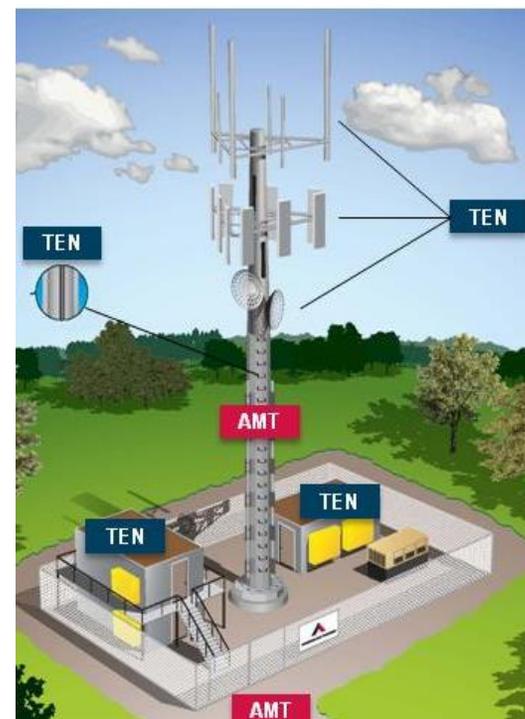
# COMPANY PROFILE

American Tower Corporation owns and operates a portfolio of over 224,000 communications sites, which we lease to wireless service providers, broadcasters and other communication service providers. As of June 30, 2024, our portfolio included nearly 43,000 properties in the United States & Canada and over 181,000 properties in our international markets.<sup>(1)</sup> Over 98% of our total revenue for the three months ended June 30, 2024 was generated from leasing these properties, as well as fiber, a highly interconnected footprint of U.S. data center facilities and other urban telecommunications assets, to our customers.

As illustrated to the right, our tenants typically own, operate and maintain their antenna, backhaul and base station equipment on our communications sites, while we provide the real estate, including the tower structure, to support them. For additional information, please visit our website at [www.americantower.com](http://www.americantower.com).

Historically, our communications site business has generated consistent incremental growth in revenue and cash flows due to the following characteristics:

- › **Long-term tenant leases with contractual rent escalations.** In general, our tenant leases for our communications sites with wireless carriers have an initial non-cancellable term of five to ten years with multiple renewal terms. Most of our tenant leases have provisions that periodically increase the rent due under the lease, typically annually, based on a fixed escalation percentage (averaging approximately 3% in the United States) or an inflation index in our international markets, or a combination of both.
- › **High lease renewal rates.** Our tenants tend to renew their leases because suitable alternative sites may not exist or be available. In addition, repositioning a site in a tenant's network may be expensive and may affect its network quality.
- › **High operating margins.** The incremental operating costs associated with adding tenants to one of our properties are relatively minimal. Therefore, as additional tenants are added, the substantial majority of incremental revenue flows through to Operating Profit.
- › **Low maintenance capital expenditures.** On average, we require relatively low amounts of annual capital expenditures to maintain our communications properties.
- › **Growth opportunities.** Our portfolio of communications sites provides us with organic growth potential because we have the capacity to add new tenants and new equipment for existing tenants on our sites.



## Operated by American Tower

AMT

- › Tower structure – constructed of galvanized steel with the capacity for multiple tenants
- › Land parcel – owned or operated pursuant to long-term leases
- › Back-up power – generators and batteries to support consistent power availability

## Operated by Tenant

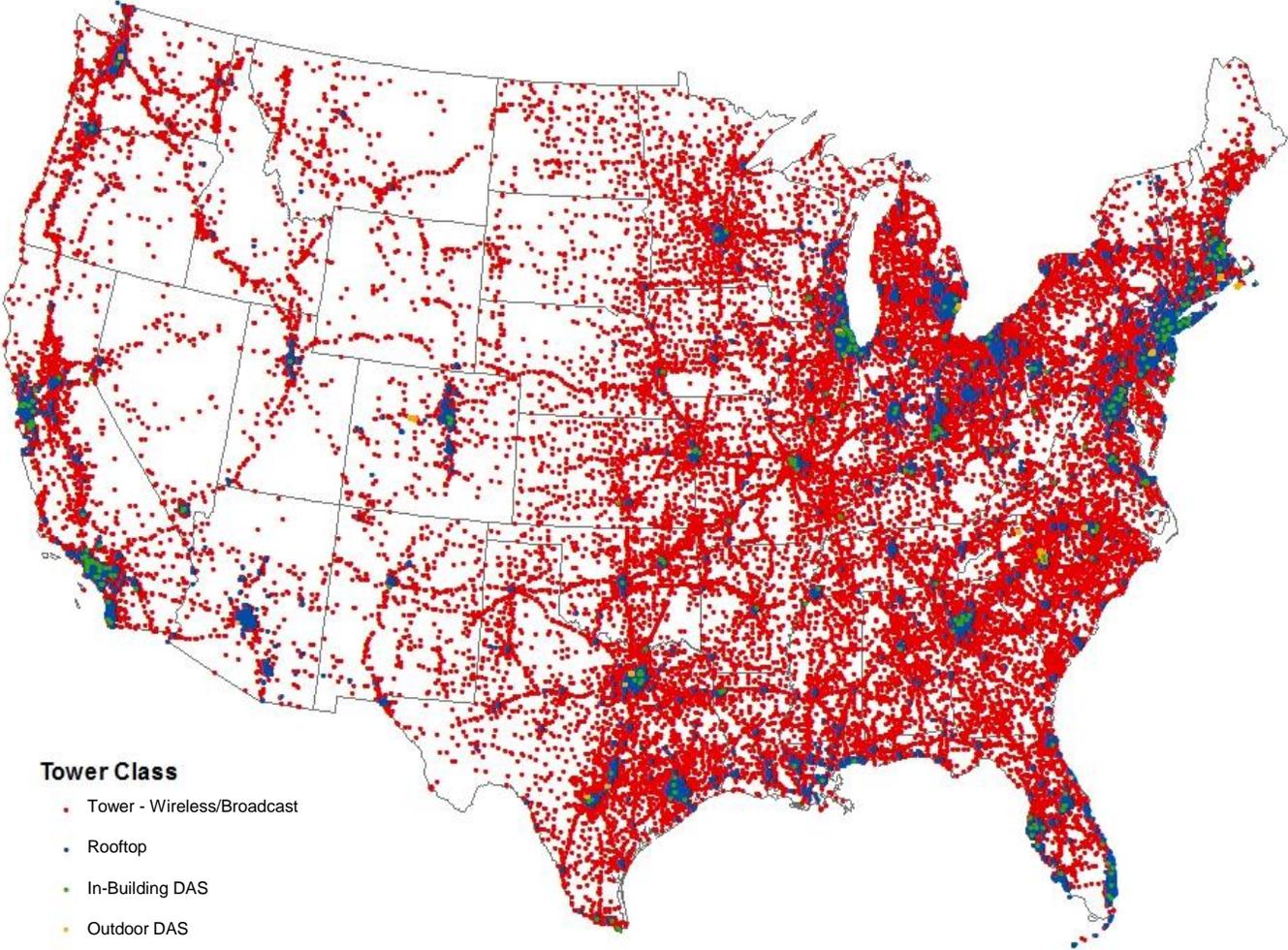
TEN

- › Antenna equipment, including microwave equipment
- › Tenant shelters containing base-station equipment and HVAC, which tenants own, operate and maintain
- › Coaxial cable

(1) In January 2024, we entered into an agreement with Data Infrastructure Trust ("DIT") pursuant to which DIT will acquire a 100% ownership interest in our operations in India (the "Pending ATC TIPL Transaction"). As of June 30, 2024, our India portfolio included 76,042 communications sites.

# U.S. PORTFOLIO

- ✓ Our U.S. portfolio of over 42,000 sites includes wireless communications towers and distributed antenna system ("DAS") networks.
- ✓ Our top U.S. tenants include T-Mobile, AT&T and Verizon.
- ✓ We also have a portfolio of property interests under third-party communications sites, data center facilities and other communications real estate assets.



**INTERNATIONAL PORTFOLIO<sup>(1)(2)</sup>**

|                            | # of Sites <sup>(3)</sup> | % of Q2 2024 Property Revenue <sup>(4)</sup> | % of Q2 2024 Property Gross Margin <sup>(4)</sup> | International Tenants <sup>(5)</sup>   | Telefónica | Airtel | Vodafone Idea | MTN | AT&T | Reliance Jio | América Móvil | Telecom Italia | Orange | Entel |
|----------------------------|---------------------------|--|---|--|------------|--------|---------------|-----|------|--------------|---------------|----------------|--------|-------|
|                            |                           |  |   | % of Total Property Revenue  | -9%        | -9%    | -5%           | -3% | -3%  | -2%          | -2%           | -2%            | -1%    | -1%   |
| Australia <sup>(6)</sup>   | -                         | 0.0%   | 0.0%  |    |            |        |               |     |      |              |               |                |        |       |
| Bangladesh                 | 729                       | 0.1%   | 0.1%  |    |            |        |               |     |      |              |               |                |        |       |
| India <sup>(7)</sup>       | 76,042                    | 12.5%  | 8.9%  |    |            | ✓      | ✓             |     |      | ✓            |               |                |        |       |
| New Zealand <sup>(6)</sup> | -                         | 0.0%   | 0.0%  |    |            |        |               |     |      |              |               |                |        |       |
| Philippines                | 360                       | 0.1%   | 0.1%  |    |            |        |               |     |      |              |               |                |        |       |
| <b>Asia-Pacific</b>        | <b>77,131</b>             | <b>12.7%</b>                                 | <b>9.1%</b>                                       |  |            | ✓      | ✓             |     |      | ✓            |               |                |        |       |
| Burkina Faso               | 731                       | 0.3%   | 0.3%  |    |            |        |               |     |      |              |               |                | ✓      |       |
| Ghana                      | 3,515                     | 1.1%   | 0.9%  |    |            | ✓      |               | ✓   |      |              |               |                |        |       |
| Kenya                      | 4,098                     | 1.2%   | 1.0%  |    |            | ✓      |               |     |      |              |               |                |        |       |
| Niger                      | 916                       | 0.4%   | 0.4%  |    |            | ✓      |               |     |      |              |               |                |        |       |
| Nigeria                    | 8,486                     | 3.5%   | 3.3%  |    |            | ✓      |               | ✓   |      |              |               |                |        |       |
| South Africa               | 2,591                     | 1.5%   | 1.4%  |    |            |        |               | ✓   |      |              |               |                |        |       |
| Uganda                     | 4,268                     | 2.4%   | 2.4%  |    |            | ✓      |               | ✓   |      |              |               |                |        |       |
| <b>Africa</b>              | <b>24,605</b>             | <b>10.3%</b>                                 | <b>9.6%</b>                                       |  |            | ✓      |               | ✓   |      |              |               |                | ✓      |       |
| France                     | 4,434                     | 1.1%   | 1.2%  |    |            |        |               |     |      |              |               |                | ✓      |       |
| Germany                    | 15,059                    | 3.5%   | 3.3%  |    | ✓          |        |               |     |      |              |               |                |        |       |
| Spain                      | 11,998                    | 2.6%   | 1.8%  |    | ✓          |        |               |     |      |              |               |                | ✓      |       |
| <b>Europe</b>              | <b>31,491</b>             | <b>7.1%</b>                                  | <b>6.3%</b>                                       |  | ✓          |        |               |     |      |              |               |                | ✓      |       |
| Argentina                  | 510                       | 0.2%   | 0.3%  |  | ✓          |        |               |     | ✓    |              | ✓             |                |        |       |
| Brazil                     | 22,670                    | 7.3%   | 7.0%  |  | ✓          |        |               |     | ✓    |              | ✓             | ✓              |        |       |
| Chile                      | 3,822                     | 0.9%   | 0.8%  |  | ✓          |        |               |     |      |              | ✓             |                |        | ✓     |
| Colombia                   | 4,964                     | 1.1%   | 0.8%  |  | ✓          |        |               |     | ✓    |              | ✓             |                |        |       |
| Costa Rica                 | 711                       | 0.2%   | 0.2%  |  |            |        |               |     |      |              | ✓             |                |        |       |
| Mexico                     | 9,686                     | 5.0%   | 5.3%  |  | ✓          |        |               |     | ✓    |              | ✓             |                |        |       |
| Paraguay                   | 1,453                     | 0.1%   | 0.1%  |  |            |        |               |     |      |              | ✓             |                |        |       |
| Peru                       | 4,426                     | 0.9%   | 0.8%  |  | ✓          |        |               |     |      |              | ✓             |                |        | ✓     |
| <b>Latin America</b>       | <b>48,242</b>             | <b>15.7%</b>                                 | <b>15.2%</b>                                      |  | ✓          |        |               |     | ✓    |              | ✓             | ✓              |        | ✓     |
| <b>Total International</b> | <b>181,469</b>            | <b>45.8%</b>                                 | <b>40.3%</b>                                      |  |            |        |               |     |      |              |               |                |        |       |

(1) Reflects the Company's Asia-Pacific, Africa, Europe and Latin America segments.

(2) In many international markets, the Company has non-tower, non-DAS communications infrastructure assets, which are excluded from site counts.

(3) Includes in-building and outdoor DAS networks.

(4) Percentages may not sum to the totals due to rounding.

(5) Represents top 10 international tenants for the quarter ended June 30, 2024.

(6) In Australia and New Zealand, the Company controls land under carrier or other third-party communications sites, which provides recurring cash flow through leasing arrangements.

(7) In January 2024, we entered into an agreement for the Pending ATC TIPL Transaction.



## HISTORICAL TOWER COUNT<sup>(1)(2)</sup>

|                                  | 2Q22    | 3Q22    | 4Q22    | 1Q23    | 2Q23    | 3Q23    | 4Q23    | 1Q24    | 2Q24    | 2021    | 2022    | 2023    |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>U.S. &amp; Canada</b>         |         |         |         |         |         |         |         |         |         |         |         |         |
| Beginning Balance                | 42,861  | 42,865  | 42,836  | 42,821  | 42,773  | 42,702  | 42,528  | 42,453  | 42,427  | 42,698  | 42,857  | 42,821  |
| New Builds                       | 3       | 2       | 4       | 2       | 3       | 1       | 5       | 1       | 1       | 11      | 9       | 11      |
| Acquisitions                     | 7       | 2       | 10      | 3       | 1       | 1       | 1       | 6       | 1       | 141     | 36      | 6       |
| Sales/Adjustments                | (6)     | (33)    | (29)    | (53)    | (75)    | (176)   | (81)    | (33)    | (305)   | 7       | (81)    | (385)   |
| Net Activity                     | 4       | (29)    | (15)    | (48)    | (71)    | (174)   | (75)    | (26)    | (303)   | 159     | (36)    | (368)   |
| Ending Balance                   | 42,865  | 42,836  | 42,821  | 42,773  | 42,702  | 42,528  | 42,453  | 42,427  | 42,124  | 42,857  | 42,821  | 42,453  |
| <b>Asia-Pacific</b>              |         |         |         |         |         |         |         |         |         |         |         |         |
| Beginning Balance                | 75,080  | 75,525  | 76,296  | 77,647  | 78,305  | 78,006  | 77,318  | 76,884  | 76,483  | 74,732  | 74,813  | 77,647  |
| New Builds                       | 991     | 1,200   | 1,734   | 808     | 106     | 45      | 18      | 48      | 156     | 3,709   | 4,635   | 977     |
| Acquisitions                     | -       | -       | -       | -       | -       | -       | -       | -       | -       | 58      | -       | -       |
| Sales/Adjustments <sup>(3)</sup> | (546)   | (429)   | (383)   | (150)   | (405)   | (733)   | (452)   | (449)   | (264)   | (3,686) | (1,801) | (1,740) |
| Net Activity                     | 445     | 771     | 1,351   | 658     | (299)   | (688)   | (434)   | (401)   | (108)   | 81      | 2,834   | (763)   |
| Ending Balance                   | 75,525  | 76,296  | 77,647  | 78,305  | 78,006  | 77,318  | 76,884  | 76,483  | 76,375  | 74,813  | 77,647  | 76,884  |
| <b>Africa</b>                    |         |         |         |         |         |         |         |         |         |         |         |         |
| Beginning Balance                | 22,726  | 23,127  | 23,377  | 23,698  | 23,983  | 24,269  | 23,872  | 24,160  | 24,301  | 19,814  | 22,116  | 23,698  |
| New Builds                       | 404     | 255     | 385     | 415     | 325     | 328     | 512     | 162     | 292     | 1,755   | 1,657   | 1,580   |
| Acquisitions                     | 3       | -       | -       | -       | -       | -       | -       | -       | -       | 602     | 14      | -       |
| Sales/Adjustments                | (6)     | (5)     | (64)    | (130)   | (39)    | (725)   | (224)   | (21)    | (55)    | (55)    | (89)    | (1,118) |
| Net Activity                     | 401     | 250     | 321     | 285     | 286     | (397)   | 288     | 141     | 237     | 2,302   | 1,582   | 462     |
| Ending Balance                   | 23,127  | 23,377  | 23,698  | 23,983  | 24,269  | 23,872  | 24,160  | 24,301  | 24,538  | 22,116  | 23,698  | 24,160  |
| <b>Europe</b>                    |         |         |         |         |         |         |         |         |         |         |         |         |
| Beginning Balance                | 30,060  | 30,203  | 30,377  | 30,712  | 30,797  | 30,872  | 30,959  | 31,231  | 31,351  | 5,322   | 30,032  | 30,712  |
| New Builds                       | 53      | 53      | 102     | 85      | 101     | 85      | 130     | 104     | 141     | 216     | 242     | 401     |
| Acquisitions                     | 98      | 112     | 239     | 5       | 59      | -       | 89      | -       | -       | 24,556  | 449     | 153     |
| Sales/Adjustments                | (8)     | 9       | (6)     | (5)     | (85)    | 2       | 53      | 16      | (11)    | (62)    | (11)    | (35)    |
| Net Activity                     | 143     | 174     | 335     | 85      | 75      | 87      | 272     | 120     | 130     | 24,710  | 680     | 519     |
| Ending Balance                   | 30,203  | 30,377  | 30,712  | 30,797  | 30,872  | 30,959  | 31,231  | 31,351  | 31,481  | 30,032  | 30,712  | 31,231  |
| <b>Latin America</b>             |         |         |         |         |         |         |         |         |         |         |         |         |
| Beginning Balance                | 48,499  | 48,376  | 48,246  | 48,177  | 48,165  | 48,170  | 48,181  | 48,102  | 48,081  | 41,294  | 48,535  | 48,177  |
| New Builds                       | 63      | 68      | 117     | 20      | 30      | 46      | 114     | 41      | 30      | 628     | 328     | 210     |
| Acquisitions                     | 10      | -       | -       | -       | -       | -       | -       | -       | -       | 7,124   | 10      | -       |
| Sales/Adjustments                | (196)   | (198)   | (186)   | (32)    | (25)    | (35)    | (193)   | (62)    | (214)   | (511)   | (696)   | (285)   |
| Net Activity                     | (123)   | (130)   | (69)    | (12)    | 5       | 11      | (79)    | (21)    | (184)   | 7,241   | (358)   | (75)    |
| Ending Balance                   | 48,376  | 48,246  | 48,177  | 48,165  | 48,170  | 48,181  | 48,102  | 48,081  | 47,897  | 48,535  | 48,177  | 48,102  |
| <b>Total</b>                     |         |         |         |         |         |         |         |         |         |         |         |         |
| Beginning Balance                | 219,226 | 220,096 | 221,132 | 223,055 | 224,023 | 224,019 | 222,858 | 222,830 | 222,643 | 183,860 | 218,353 | 223,055 |
| New Builds                       | 1,514   | 1,578   | 2,342   | 1,330   | 565     | 505     | 779     | 356     | 620     | 6,319   | 6,871   | 3,179   |
| Acquisitions                     | 118     | 114     | 249     | 8       | 60      | 1       | 90      | 6       | 1       | 32,481  | 509     | 159     |
| Sales/Adjustments                | (762)   | (656)   | (668)   | (370)   | (629)   | (1,667) | (897)   | (549)   | (849)   | (4,307) | (2,678) | (3,563) |
| Net Activity                     | 870     | 1,036   | 1,923   | 968     | (4)     | (1,161) | (28)    | (187)   | (228)   | 34,493  | 4,702   | (225)   |
| Ending Balance                   | 220,096 | 221,132 | 223,055 | 224,023 | 224,019 | 222,858 | 222,830 | 222,643 | 222,415 | 218,353 | 223,055 | 222,830 |
| U.S. & Canada %                  | 19%     | 19%     | 19%     | 19%     | 19%     | 19%     | 19%     | 19%     | 19%     | 20%     | 19%     | 19%     |
| Asia-Pacific %                   | 34%     | 35%     | 35%     | 35%     | 35%     | 35%     | 35%     | 34%     | 34%     | 34%     | 35%     | 35%     |
| Africa %                         | 11%     | 11%     | 11%     | 11%     | 11%     | 11%     | 11%     | 11%     | 11%     | 10%     | 11%     | 11%     |
| Europe %                         | 14%     | 14%     | 14%     | 14%     | 14%     | 14%     | 14%     | 14%     | 14%     | 14%     | 14%     | 14%     |
| Latin America %                  | 22%     | 22%     | 22%     | 22%     | 22%     | 22%     | 22%     | 22%     | 22%     | 22%     | 22%     | 22%     |

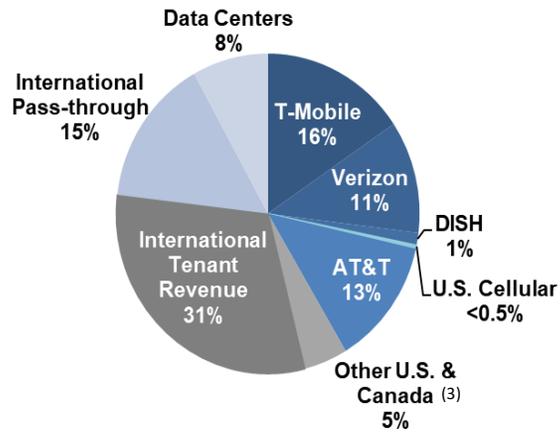
(1) Excludes over 1,600 in-building and outdoor DAS networks, data centers and fiber and fiber-related assets and other urban telecommunications assets in select markets.

(2) Percentages may not sum to 100% due to rounding.

(3) Reflects site decommissioning that has been driven by the carrier consolidation process in India.

# TENANT AND PROPERTY INTEREST OVERVIEW<sup>(1)</sup>

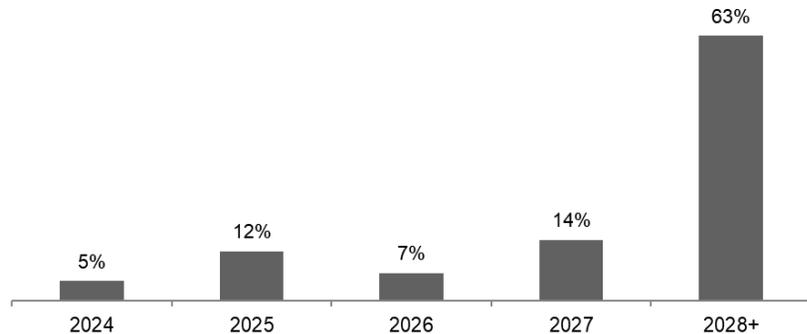
## Q2 2024 Property Revenue Distribution<sup>(2)</sup>



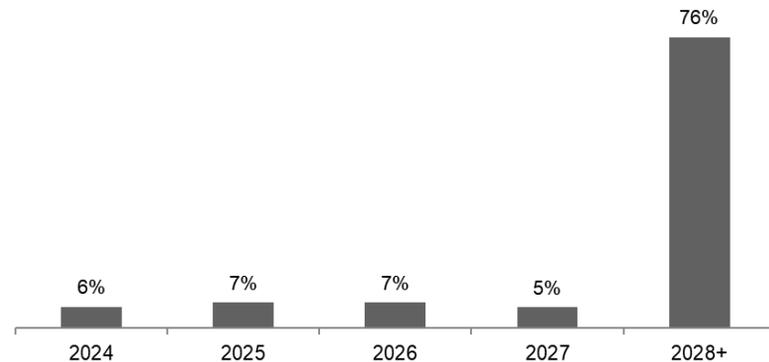
## U.S. & Canada Property Interest Highlights

- › Over 38% of land is owned or operated pursuant to a finance lease or perpetual easement
- › Average remaining term of nearly 30 years for leased land
- › Lease term extensions are typically approximately 20 years
- › Over 90% of ground leases are held by landlords who own a single land parcel

## Global Tenant Lease Renewal Schedule<sup>(4)(5)(6)</sup>



## Global Ground Lease Renewal Schedule<sup>(4)(6)</sup>



(1) Data for the quarter ended June 30, 2024. Percentages may not sum to 100% due to rounding.  
 (2) Named carrier percentages reflect only U.S. & Canada revenue. Revenue derived from international markets is included in international percentage.  
 (3) Other U.S. & Canada includes additional voice/data providers, broadcast companies, government agencies, local municipalities, etc.  
 (4) 2024 includes 2023 carryover leases in the renewal schedules.  
 (5) Reflects effective term commitments.  
 (6) Excludes Data Centers segment.

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## HISTORICAL FINANCIAL & SUPPLEMENTAL DATA





## UNAUDITED CONSOLIDATED BALANCE SHEETS

(\$ in millions. Totals may not add due to rounding.)

|   | June 30,  |                 | December 31, |                 |           |                 |
|---|-----------|-----------------|--------------|-----------------|-----------|-----------------|
|   | 2024      |                 | 2023         | 2022            |           |                 |
| <b>ASSETS:</b>                                |           |                 |              |                 |           |                 |
| <b>CURRENT ASSETS:</b>                        |           |                 |              |                 |           |                 |
| Cash and cash equivalents                     | \$        | 2,492.1         | \$           | 1,973.3         | \$        | 2,028.4         |
| Restricted cash                               |           | 126.5           |              | 120.1           |           | 112.3           |
| Accounts receivable, net                      |           | 712.3           |              | 669.7           |           | 758.3           |
| Prepaid and other current assets              |           | 783.2           |              | 946.9           |           | 723.3           |
| Total current assets                          |           | 4,114.1         |              | 3,710.0         |           | 3,622.3         |
| Property and equipment, net                   |           | 19,927.7        |              | 19,788.8        |           | 19,998.3        |
| Goodwill                                      |           | 12,483.1        |              | 12,639.0        |           | 12,956.7        |
| Other intangible assets, net                  |           | 15,759.1        |              | 16,520.7        |           | 17,983.3        |
| Deferred tax asset                            |           | 139.2           |              | 179.1           |           | 129.2           |
| Deferred rent asset                           |           | 3,649.5         |              | 3,521.8         |           | 3,039.1         |
| Right-of-use asset                            |           | 9,012.1         |              | 8,878.8         |           | 8,918.9         |
| Notes receivable and other non-current assets |           | 753.0           |              | 789.4           |           | 546.7           |
| <b>TOTAL</b>                                  | <b>\$</b> | <b>65,837.8</b> | <b>\$</b>    | <b>66,027.6</b> | <b>\$</b> | <b>67,194.5</b> |
| <b>LIABILITIES:</b>                           |           |                 |              |                 |           |                 |
| <b>CURRENT LIABILITIES:</b>                   |           |                 |              |                 |           |                 |
| Accounts payable                              | \$        | 206.0           | \$           | 258.7           | \$        | 218.6           |
| Accrued expenses                              |           | 1,166.2         |              | 1,280.6         |           | 1,344.2         |
| Distributions payable                         |           | 778.1           |              | 906.2           |           | 745.3           |
| Accrued interest                              |           | 314.1           |              | 387.0           |           | 261.0           |
| Current portion of operating lease liability  |           | 703.4           |              | 794.6           |           | 788.9           |
| Current portion of long-term obligations      |           | 3,329.2         |              | 3,187.5         |           | 4,514.2         |
| Unearned revenue                              |           | 391.7           |              | 434.7           |           | 439.7           |
| Total current liabilities                     |           | 6,888.7         |              | 7,249.3         |           | 8,311.9         |
| Long-term obligations                         |           | 35,639.2        |              | 35,734.0        |           | 34,156.0        |
| Operating lease liability                     |           | 7,717.7         |              | 7,438.7         |           | 7,591.9         |
| Asset retirement obligations                  |           | 2,562.3         |              | 2,158.2         |           | 2,047.4         |
| Deferred tax liability                        |           | 1,399.3         |              | 1,361.4         |           | 1,492.0         |
| Other non-current liabilities                 |           | 1,207.1         |              | 1,220.6         |           | 1,186.8         |
| Total liabilities                             | <b>\$</b> | <b>55,414.3</b> | <b>\$</b>    | <b>55,162.2</b> | <b>\$</b> | <b>54,786.0</b> |
| <b>COMMITMENTS AND CONTINGENCIES</b>          |           |                 |              |                 |           |                 |
| <b>EQUITY:</b>                                |           |                 |              |                 |           |                 |
| Common stock                                  |           | 4.8             |              | 4.8             |           | 4.8             |
| Additional paid-in capital                    |           | 14,955.0        |              | 14,872.9        |           | 14,689.0        |
| Distributions in excess of earnings           |           | (3,340.8)       |              | (3,638.8)       |           | (2,101.9)       |
| Accumulated other comprehensive loss          |           | (6,461.8)       |              | (5,739.5)       |           | (5,718.3)       |
| Treasury stock                                |           | (1,301.2)       |              | (1,301.2)       |           | (1,301.2)       |
| Total American Tower Corporation equity       |           | 3,856.0         |              | 4,198.2         |           | 5,572.4         |
| Noncontrolling interests                      |           | 6,567.5         |              | 6,667.2         |           | 6,836.1         |
| Total equity                                  |           | 10,423.5        |              | 10,865.4        |           | 12,408.5        |
| <b>TOTAL</b>                                  | <b>\$</b> | <b>65,837.8</b> | <b>\$</b>    | <b>66,027.6</b> | <b>\$</b> | <b>67,194.5</b> |



## UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

(\$ in millions, except per share data. Totals may not add due to rounding.)

|  | 2Q22       | 3Q22       | 4Q22                 | 1Q23                 | 2Q23       | 3Q23                 | 4Q23                | 1Q24       | 2Q24       | 2021                 | 2022                 | 2023                    |
|--|------------|------------|----------------------|----------------------|------------|----------------------|---------------------|------------|------------|----------------------|----------------------|-------------------------|
| <b>REVENUES:</b>   |            |            |                      |                      |            |                      |                     |            |            |                      |                      |                         |
| Property   | \$ 2,614.5 | \$ 2,609.9 | \$ 2,644.8           | \$ 2,714.5           | \$ 2,728.6 | \$ 2,792.4           | \$ 2,765.7          | \$ 2,803.9 | \$ 2,852.9 | \$ 9,109.6           | \$ 10,470.0          | \$ 11,001.2             |
| Services   | 59.8       | 61.6       | 60.2                 | 52.7                 | 43.1       | 26.2                 | 21.0                | 30.2       | 47.4       | 247.3                | 241.1                | 143.0                   |
| Total operating revenues   | 2,674.3    | 2,671.5    | 2,705.0              | 2,767.2              | 2,771.7    | 2,818.6              | 2,786.7             | 2,834.1    | 2,900.3    | 9,356.9              | 10,711.1             | 11,144.2                |
| <b>OPERATING EXPENSES:</b>   |            |            |                      |                      |            |                      |                     |            |            |                      |                      |                         |
| Costs of operations (exclusive of items shown separately below):                         |            |            |                      |                      |            |                      |                     |            |            |                      |                      |                         |
| Property   | 794.0      | 808.8      | 782.1                | 787.0                | 810.1      | 803.3                | 800.1               | 774.4      | 799.9      | 2,585.3              | 3,156.4              | 3,200.5                 |
| Services   | 28.9       | 27.7       | 22.9                 | 19.1                 | 17.2       | 12.5                 | 11.3                | 13.9       | 22.0       | 96.7                 | 107.4                | 60.1                    |
| Depreciation, amortization and accretion   | 826.5      | 898.1      | 814.7                | 794.1                | 764.6      | 762.9                | 764.9               | 549.4      | 561.7      | 2,332.6              | 3,355.1              | 3,086.5                 |
| Selling, general, administrative and development expense <sup>(1)</sup>                  | 222.9      | 231.2      | 224.3                | 263.9                | 244.4      | 231.9                | 252.3               | 257.0      | 234.3      | 811.6                | 972.3                | 992.5                   |
| Other operating expense (income)   | 19.7       | 52.8       | 669.0 <sup>(2)</sup> | 127.5 <sup>(3)</sup> | 61.7       | 27.3                 | 161.2               | 2.8        | (1.9)      | 398.7 <sup>(4)</sup> | 767.6 <sup>(2)</sup> | 377.7 <sup>(3)</sup>    |
| Goodwill impairment  | -          | -          | -                    | -                    | -          | 322.0 <sup>(5)</sup> | 80.0 <sup>(6)</sup> | -          | -          | -                    | -                    | 402.0 <sup>(5)(6)</sup> |
| Total operating expenses   | 1,892.0    | 2,018.6    | 2,513.0              | 1,991.6              | 1,898.0    | 2,159.9              | 2,069.8             | 1,597.5    | 1,616.0    | 6,224.9              | 8,358.8              | 8,119.3                 |
| OPERATING INCOME   | 782.3      | 652.9      | 192.0                | 775.6                | 873.7      | 658.7                | 716.9               | 1,236.6    | 1,284.3    | 3,132.0              | 2,352.3              | 3,024.9                 |
| <b>OTHER INCOME (EXPENSE):</b>   |            |            |                      |                      |            |                      |                     |            |            |                      |                      |                         |
| Interest income  | 14.3       | 18.8       | 28.6                 | 30.8                 | 30.6       | 45.7                 | 36.3                | 48.0       | 43.7       | 40.4                 | 71.6                 | 143.4                   |
| Interest expense   | (276.6)    | (294.0)    | (303.5)              | (340.2)              | (348.1)    | (359.2)              | (350.7)             | (366.7)    | (365.4)    | (870.9)              | (1,136.5)            | (1,398.2)               |
| Loss on retirement of long-term obligations  | -          | (0.4)      | -                    | -                    | (0.3)      | -                    | -                   | -          | -          | (38.2)               | (0.4)                | (0.3)                   |
| Other income (expense) <sup>(7)</sup>  | 378.3      | 478.5      | (675.7)              | (97.8)               | (81.2)     | 297.8                | (367.3)             | 113.0      | 65.8       | 566.1                | 433.7                | (248.5)                 |
| Total other income (expense)   | 116.0      | 202.9      | (950.6)              | (407.2)              | (399.0)    | (15.7)               | (681.7)             | (205.7)    | (255.9)    | (302.6)              | (631.6)              | (1,503.6)               |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES                             | 898.3      | 855.8      | (758.6)              | 368.4                | 474.7      | 643.0                | 35.2                | 1,030.9    | 1,028.4    | 2,829.4              | 1,720.7              | 1,521.3                 |
| Income tax (provision) benefit   | (7.4)      | (36.1)     | 42.0                 | (53.4)               | (13.2)     | (65.7)               | (21.9)              | (109.2)    | (120.0)    | (261.8)              | (24.0)               | (154.2)                 |
| NET INCOME (LOSS)  | 890.9      | 819.7      | (716.6)              | 315.0                | 461.5      | 577.3                | 13.3                | 921.7      | 908.4      | 2,567.6              | 1,696.7              | 1,367.1                 |
| Net loss (income) attributable to noncontrolling interests                               | 7.3        | 20.0       | 32.8                 | 20.8                 | 14.2       | 9.6                  | 71.6                | (4.3)      | (8.1)      | 0.1                  | 69.1                 | 116.2                   |
| NET INCOME (LOSS) ATTRIBUTABLE TO AMERICAN TOWER CORPORATION STOCKHOLDERS                | 898.2      | 839.7      | (683.8)              | 335.8                | 475.7      | 586.9                | 84.9                | 917.4      | 900.3      | 2,567.7              | 1,765.8              | 1,483.3                 |
| NET INCOME (LOSS) ATTRIBUTABLE TO AMERICAN TOWER CORPORATION COMMON STOCKHOLDERS         | \$ 898.2   | \$ 839.7   | \$ (683.8)           | \$ 335.8             | \$ 475.7   | \$ 586.9             | \$ 84.9             | \$ 917.4   | \$ 900.3   | \$ 2,567.7           | \$ 1,765.8           | \$ 1,483.3              |
| <b>NET INCOME PER COMMON SHARE AMOUNTS:</b>  |            |            |                      |                      |            |                      |                     |            |            |                      |                      |                         |
| Basic net income (loss) attributable to American Tower Corporation common stockholders   | \$ 1.96    | \$ 1.80    | \$ (1.47)            | \$ 0.72              | \$ 1.02    | \$ 1.26              | \$ 0.18             | \$ 1.97    | \$ 1.93    | \$ 5.69              | \$ 3.83              | \$ 3.18                 |
| Diluted net income (loss) attributable to American Tower Corporation common stockholders | \$ 1.95    | \$ 1.80    | \$ (1.47)            | \$ 0.72              | \$ 1.02    | \$ 1.26              | \$ 0.18             | \$ 1.96    | \$ 1.92    | \$ 5.66              | \$ 3.82              | \$ 3.18                 |
| <b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:</b>                                       |            |            |                      |                      |            |                      |                     |            |            |                      |                      |                         |
| BASIC  | 458.8      | 465.6      | 465.6                | 465.7                | 466.1      | 466.2                | 466.2               | 466.5      | 467.0      | 451.5                | 461.5                | 466.1                   |
| DILUTED  | 459.8      | 466.8      | 466.7                | 466.8                | 467.0      | 467.2                | 467.5               | 467.7      | 467.8      | 453.3                | 462.8                | 467.2                   |

(1) Includes bad debt expenses in multiple periods.

(2) Q4 2022 and full year 2022 results include the impacts of impairment charges of approximately \$642 million and \$656 million, respectively.

(3) Q1 2023 and full year 2023 results include approximately \$80 million related to the loss from the Company's sale of one of its subsidiaries in Mexico that held fiber assets ("Mexico Fiber").

(4) Full year 2021 results include the impact of an impairment charge of approximately \$174 million.

(5) Q3 2023 and full year 2023 results include the impacts of goodwill impairment charges of approximately \$322 million recognized for the India reporting unit.

(6) Q4 2023 and full year 2023 results include the impacts of goodwill impairment charges of approximately \$80 million recognized for the Spain reporting unit.

(7) Includes foreign currency gains (losses).



## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(\$ in millions, totals may not add due to rounding.)

|   | Six Months Ended<br>June 30, | Twelve Months Ended<br>December 31, |            |
|---|------------------------------|-------------------------------------|------------|
|   | 2024                         | 2023                                | 2022       |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>  |                              |                                     |            |
| Net income  | \$ 1,830.1                   | \$ 1,367.1                          | \$ 1,696.7 |
| Adjustments to reconcile net income to cash provided by operating activities:   |                              |                                     |            |
| Depreciation, amortization and accretion  | 1,111.1                      | 3,086.5                             | 3,355.1    |
| Stock-based compensation expense  | 111.2                        | 195.7                               | 169.3      |
| Loss on early retirement of long-term obligations   | -                            | 0.3                                 | 0.4        |
| Other non-cash items reflected in statement of operations   | (34.5)                       | 886.7                               | 93.9       |
| Increase in net deferred rent balances  | (152.7)                      | (472.0)                             | (499.8)    |
| Right-of-use asset and Operating lease liability, net   | 31.3                         | (103.7)                             | (9.3)      |
| Changes in unearned revenue   | (32.3)                       | (43.4)                              | (818.9)    |
| Increase in assets  | (119.2)                      | (377.1)                             | (274.7)    |
| (Decrease) increase in liabilities  | (122.9)                      | 182.3                               | (16.5)     |
| Cash provided by operating activities   | 2,622.1                      | 4,722.4                             | 3,696.2    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>  |                              |                                     |            |
| Payments for purchase of property and equipment and construction activities   | (721.9)                      | (1,798.1)                           | (1,873.6)  |
| Payments for acquisitions, net of cash acquired   | (55.0)                       | (168.0)                             | (549.0)    |
| Proceeds from sales of short-term investments and other non-current assets <sup>(1)</sup>   | 251.5                        | 17.3                                | 19.6       |
| Deposits and other  | 0.1                          | 253.3                               | 47.8       |
| Cash used for investing activities  | (525.3)                      | (1,695.5)                           | (2,355.2)  |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>  |                              |                                     |            |
| Proceeds from short-term borrowings, net  | 8.7                          | 148.7                               | 28.8       |
| Borrowings under credit facilities  | 5,097.9                      | 6,120.0                             | 4,190.0    |
| Proceeds from issuance of senior notes, net   | 2,374.1                      | 5,678.3                             | 1,293.6    |
| Proceeds from issuance of securities in securitization transaction  | -                            | 1,300.0                             | -          |
| Repayments of notes payable, credit facilities, senior notes, secured debt, short-term borrowings, term loans and finance leases <sup>(2)</sup> | (7,189.7)                    | (13,230.3)                          | (9,625.5)  |
| Contributions from noncontrolling interest holders  | 102.5                        | 4.1                                 | 3,120.8    |
| Distributions to noncontrolling interest holders  | (189.2)                      | (46.5)                              | (10.9)     |
| Purchases of common stock   | -                            | -                                   | (18.8)     |
| Proceeds from stock options and employee stock purchase plan  | 23.7                         | 22.1                                | 32.4       |
| Proceeds from the issuance of common stock, net   | -                            | -                                   | 2,291.7    |
| Deferred financing costs and other financing activities <sup>(3)</sup>  | (86.9)                       | (144.5)                             | (94.9)     |
| Distributions paid on common stock  | (1,559.2)                    | (2,949.3)                           | (2,630.4)  |
| Cash used for financing activities  | (1,418.1)                    | (3,097.4)                           | (1,423.2)  |
| Net effect of changes in foreign currency exchange rates on cash and cash equivalents, and restricted cash                                      | (153.5)                      | 23.2                                | (120.4)    |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS, AND RESTRICTED CASH   | 525.2                        | (47.3)                              | (202.6)    |
| CASH AND CASH EQUIVALENTS, AND RESTRICTED CASH, BEGINNING OF PERIOD   | 2,093.4                      | 2,140.7                             | 2,343.3    |
| CASH AND CASH EQUIVALENTS, AND RESTRICTED CASH, END OF PERIOD   | \$ 2,618.6                   | \$ 2,093.4                          | \$ 2,140.7 |
| CASH PAID FOR INCOME TAXES, NET <sup>(4)</sup>  | \$ 179.2                     | \$ 306.5                            | \$ 322.3   |
| CASH PAID FOR INTEREST  | \$ 803.1                     | \$ 1,260.0                          | \$ 1,088.6 |

(1) Six months ended June 30, 2024 includes \$238.0 million from the sale of the optionally convertible debentures issued by one of the Company's customers in India, Vodafone Idea Limited ("VIL," and the optionally convertible debentures, the "VIL OCDs"), and associated shares of equity of VIL (the "VIL Shares").

(2) Six months ended June 30, 2024 and twelve months ended December 31, 2023 and 2022 include \$2.2 million, \$6.2 million and \$6.7 million of finance lease payments, respectively.

(3) Six months ended June 30, 2024 and twelve months ended December 31, 2023 and 2022 include \$16.2 million, \$38.7 million and \$36.7 million of perpetual land easement payments, respectively.

(4) Six months ended June 30, 2024 includes withholding taxes paid in India of \$33.5 million, which were incurred as a result of the Pending ATC TIPL Transaction. Twelve months ended December 31, 2022 includes \$48.3 million related to the Global Tower Partners ("GTP") one-time cash settlement. In 2015, the Company incurred charges in connection with a tax election pursuant to which MIP Tower Holdings LLC, parent company to GTP, would no longer operate as a separate REIT for federal and state income tax purposes. The Company finalized a settlement related to this tax election in the twelve month period ended December 31, 2022.



## HISTORICAL RECONCILIATIONS

(\$ in millions, except per share data. Totals may not add due to rounding.)

### RECONCILIATION OF ADJUSTED EBITDA TO NET INCOME:

|   | 2Q22            | 3Q22            | 4Q22            | 1Q23            | 2Q23            | 3Q23            | 4Q23            | 1Q24            | 2Q24            | 2021            | 2022            | 2023            |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Net income (loss)                           | \$ 891          | \$ 820          | \$ (717)        | \$ 315          | \$ 462          | \$ 577          | \$ 13           | \$ 922          | \$ 908          | \$ 2,568        | \$ 1,697        | \$ 1,367        |
| Income tax provision (benefit)              | 7               | 36              | (42)            | 53              | 13              | 66              | 22              | 109             | 120             | 262             | 24              | 154             |
| Other (income) expense                      | (378)           | (479)           | 676             | 98              | 81              | (298)           | 367             | (113)           | (66)            | (566)           | (434)           | 249             |
| Loss on retirement of long-term obligations | -               | 0               | -               | -               | 0               | -               | -               | -               | -               | 38              | 0               | 0               |
| Interest expense                            | 277             | 294             | 304             | 340             | 348             | 359             | 351             | 367             | 365             | 871             | 1,137           | 1,398           |
| Interest income                             | (14)            | (19)            | (29)            | (31)            | (31)            | (46)            | (36)            | (48)            | (44)            | (40)            | (72)            | (143)           |
| Other operating expense (income)            | 20              | 53              | 669             | 128             | 62              | 27              | 161             | 3               | (2)             | 399             | 768             | 378             |
| Goodwill impairment <sup>(1)</sup>          | -               | -               | -               | -               | -               | 322             | 80              | -               | -               | -               | -               | 402             |
| Depreciation, amortization and accretion    | 827             | 898             | 815             | 794             | 765             | 763             | 765             | 549             | 562             | 2,333           | 3,355           | 3,087           |
| Stock-based compensation expense            | 42              | 39              | 31              | 66              | 49              | 43              | 38              | 65              | 46              | 120             | 169             | 196             |
| <b>ADJUSTED EBITDA</b>                      | <b>\$ 1,671</b> | <b>\$ 1,643</b> | <b>\$ 1,707</b> | <b>\$ 1,763</b> | <b>\$ 1,749</b> | <b>\$ 1,814</b> | <b>\$ 1,761</b> | <b>\$ 1,854</b> | <b>\$ 1,890</b> | <b>\$ 5,983</b> | <b>\$ 6,644</b> | <b>\$ 7,087</b> |
| Divided by total revenues                   | 2,674           | 2,672           | 2,705           | 2,767           | 2,772           | 2,819           | 2,787           | 2,834           | 2,900           | 9,357           | 10,711          | 11,144          |
| <b>ADJUSTED EBITDA MARGIN</b>               | <b>63%</b>      | <b>62%</b>      | <b>63%</b>      | <b>64%</b>      | <b>63%</b>      | <b>64%</b>      | <b>63%</b>      | <b>65%</b>      | <b>65%</b>      | <b>64%</b>      | <b>62%</b>      | <b>64%</b>      |

### RECONCILIATION OF NAREIT FFO ATTRIBUTABLE TO AMT COMMON STOCKHOLDERS TO NET INCOME: <sup>(2)</sup>

|  | 2Q22            | 3Q22            | 4Q22          | 1Q23            | 2Q23            | 3Q23            | 4Q23          | 1Q24            | 2Q24            | 2021            | 2022            | 2023            |
|--|-----------------|-----------------|---------------|-----------------|-----------------|-----------------|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Net income (loss)  | \$ 891          | \$ 820          | \$ (717)      | \$ 315          | \$ 462          | \$ 577          | \$ 13         | \$ 922          | \$ 908          | \$ 2,568        | \$ 1,697        | \$ 1,367        |
| Real estate related depreciation, amortization and accretion   | 796             | 835             | 753           | 729             | 703             | 699             | 703           | 509             | 522             | 2,094           | 3,109           | 2,834           |
| Losses from sale or disposal of real estate and real estate related impairment charges <sup>(1)(3)</sup> | 4               | 15              | 651           | 119             | 50              | 345             | 219           | 1               | 9               | 198             | 684             | 733             |
| Adjustments and distributions for unconsolidated affiliates and noncontrolling interests <sup>(4)</sup>  | (43)            | (52)            | (75)          | (80)            | (82)            | (85)            | (78)          | (88)            | (89)            | (105)           | (210)           | (324)           |
| Nareit FFO attributable to AMT common stockholders   | <b>\$ 1,649</b> | <b>\$ 1,617</b> | <b>\$ 613</b> | <b>\$ 1,083</b> | <b>\$ 1,133</b> | <b>\$ 1,537</b> | <b>\$ 858</b> | <b>\$ 1,344</b> | <b>\$ 1,350</b> | <b>\$ 4,753</b> | <b>\$ 5,280</b> | <b>\$ 4,610</b> |
| Divided by weighted average diluted shares outstanding   | 459.8           | 466.8           | 466.7         | 466.8           | 467.0           | 467.2           | 467.5         | 467.7           | 467.8           | 453.3           | 462.8           | 467.2           |
| Nareit FFO attributable to AMT common stockholders per diluted share                                     | <b>\$3.59</b>   | <b>\$3.46</b>   | <b>\$1.31</b> | <b>\$2.32</b>   | <b>\$2.43</b>   | <b>\$3.29</b>   | <b>\$1.84</b> | <b>\$2.87</b>   | <b>\$2.89</b>   | <b>\$10.49</b>  | <b>\$11.41</b>  | <b>\$9.87</b>   |

### CALCULATION OF CONSOLIDATED AFFO AND AFFO ATTRIBUTABLE TO AMERICAN TOWER CORPORATION COMMON STOCKHOLDERS:

|   | 2Q22            | 3Q22            | 4Q22            | 1Q23            | 2Q23            | 3Q23            | 4Q23            | 1Q24            | 2Q24            | 2021            | 2022            | 2023            |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Nareit FFO Attributable to AMT Common Stockholders (from above) <sup>(2)</sup>                          | \$ 1,649        | \$ 1,617        | \$ 613          | \$ 1,083        | \$ 1,133        | \$ 1,537        | \$ 858          | \$ 1,344        | \$ 1,350        | \$ 4,753        | \$ 5,280        | \$ 4,610        |
| Straight-line revenue   | (113)           | (128)           | (149)           | (112)           | (121)           | (109)           | (131)           | (79)            | (74)            | (466)           | (500)           | (472)           |
| Straight-line expense   | 11              | 9               | 9               | 8               | 8               | 8               | 7               | 13              | 13              | 53              | 40              | 30              |
| Stock-based compensation expense  | 42              | 39              | 31              | 66              | 49              | 43              | 38              | 65              | 46              | 120             | 169             | 196             |
| Deferred portion of income tax and other income tax adjustments <sup>(5)</sup>                          | (74)            | (27)            | (120)           | (9)             | (56)            | (1)             | (87)            | 55              | 29              | 37              | (298)           | (152)           |
| GTP one-time cash tax settlement <sup>(6)</sup>   | 1               | -               | 2               | -               | -               | -               | -               | -               | -               | -               | 48              | -               |
| Non-real estate related depreciation, amortization and accretion  | 30              | 64              | 62              | 65              | 62              | 64              | 62              | 41              | 40              | 239             | 246             | 252             |
| Amortization of deferred financing costs, capitalized interest, debt                                    | 11              | 12              | 12              | 12              | 13              | 13              | 13              | 13              | 13              | 40              | 48              | 50              |
| Other (income) expense <sup>(7)</sup>   | (378)           | (479)           | 676             | 98              | 81              | (298)           | 367             | (113)           | (66)            | (566)           | (434)           | 249             |
| Loss on retirement of long-term obligations   | -               | 0               | -               | -               | 0               | -               | -               | -               | -               | 38              | 0               | 0               |
| Other operating expense (income) <sup>(8)</sup>   | 15              | 38              | 18              | 9               | 11              | 5               | 22              | 2               | (11)            | 201             | 83              | 47              |
| Capital improvement capital expenditures  | (41)            | (43)            | (65)            | (36)            | (30)            | (56)            | (79)            | (33)            | (34)            | (170)           | (176)           | (201)           |
| Corporate capital expenditures  | (3)             | (3)             | (2)             | (3)             | (4)             | (3)             | (6)             | (2)             | (3)             | (8)             | (9)             | (16)            |
| Adjustments and distributions for unconsolidated affiliates and noncontrolling interests <sup>(9)</sup> | 5               | 1               | 7               | 5               | 5               | 4               | 6               | (1)             | 2               | 6               | 20              | 19              |
| <b>AFFO attributable to AMT common stockholders</b>   | <b>\$ 1,155</b> | <b>\$ 1,102</b> | <b>\$ 1,093</b> | <b>\$ 1,185</b> | <b>\$ 1,151</b> | <b>\$ 1,206</b> | <b>\$ 1,070</b> | <b>\$ 1,303</b> | <b>\$ 1,306</b> | <b>\$ 4,277</b> | <b>\$ 4,517</b> | <b>\$ 4,612</b> |
| Divided by weighted average diluted shares outstanding  | 459.8           | 466.8           | 466.7           | 466.8           | 467.0           | 467.2           | 467.5           | 467.7           | 467.8           | 453.3           | 462.8           | 467.2           |
| <b>AFFO attributable to AMT common stockholders per Share</b>   | <b>\$ 2.51</b>  | <b>\$ 2.36</b>  | <b>\$ 2.34</b>  | <b>\$ 2.54</b>  | <b>\$ 2.46</b>  | <b>\$ 2.58</b>  | <b>\$ 2.29</b>  | <b>\$ 2.79</b>  | <b>\$ 2.79</b>  | <b>\$ 9.43</b>  | <b>\$ 9.76</b>  | <b>\$ 9.87</b>  |

(1) During the three months ended September 30, 2023, the Company recorded goodwill impairment charges of \$322 million related to its India reporting unit and during the three months ended December 31, 2023, the Company recorded goodwill impairment charges of \$80 million related to its Spain reporting unit.

(2) Nareit stands for National Association of Real Estate Investment Trusts, while FFO stands for Funds From Operations.

(3) Three months ended March 31, 2023 includes approximately \$80 million related to the loss from the sale of Mexico Fiber.

(4) Includes distributions to noncontrolling interest holders, distributions related to the outstanding mandatorily convertible preferred equity in connection with the Company's agreements with certain investment vehicles affiliated with Stonepeak Partners LP (such investment vehicles, collectively, "Stonepeak") and adjustments for the impact of noncontrolling interests on Nareit FFO attributable to American Tower Corporation common stockholders.

(5) The three months ended March 31, 2024 and the three months ended June 30, 2024 include adjustments for withholding taxes paid in India of \$11.8 million and \$21.7 million, respectively, which were incurred as a result of the Pending ATC TIFL Transaction. The Company believes that these withholding tax payments are nonrecurring, and does not believe these are an indication of its operating performance. Accordingly, the Company believes it is more meaningful to present AFFO attributable to American Tower Corporation common stockholders excluding these amounts.

(6) In 2015, the Company incurred charges in connection with a tax election pursuant to which MIP Tower Holdings LLC, parent company to GTP, would no longer operate as a separate REIT for federal and state income tax purposes. The Company finalized a settlement related to this tax election in the twelve month period ended December 31, 2022. The Company believes that these related transactions are nonrecurring, and does not believe it is an indication of its operating performance. Accordingly, the Company believes it is more meaningful to present AFFO attributable to American Tower Corporation common stockholders excluding these amounts.

(7) Primarily includes unrealized (gain) loss on foreign currency exchange rate fluctuations.

(8) Primarily includes acquisition-related costs, integration costs and disposition costs.

(9) Includes adjustments for the impact of noncontrolling interests on other line items, excluding those already adjusted for in Nareit FFO attributable to American Tower Corporation common stockholders.

Definitions are provided at the end of this document.



## HISTORICAL SUPPLEMENTAL DETAILS

### CAPITAL EXPENDITURE TYPES

#### Cash Flow Generating Capital Expenditures:

**Discretionary Capital Projects:** capital spending primarily on the construction of new sites, new ground-up data center facilities and expansion within existing data centers, including power installations and customer specific space fit-outs, data center deferred expansion capital that may be required to support existing or future customer utilization, the installation of shared generators, finance leases and other capital projects.

**Ground Lease Purchases:** capital spending to purchase land underneath communications infrastructure assets, including payments on perpetual land lease easements reported in the cash flows from financing activities in our condensed consolidated statements of cash flows. Also includes acquisition of buildings to reduce lease payments.

**Start-Up Capital Projects:** non-recurring expenditures contemplated in acquisitions, new market launch business cases or initial deployment of new technologies or platform expansion initiatives that lead to an increase in site-level cash flow generation.

**Redevelopment:** capital spending to increase capacity of tower sites, including height extension, foundation strengthening, extension of ground space, etc., which results in new incremental tenant revenue.

#### Non-Cash Flow Generating Capital Expenditures:

**Capital Improvements:** capital spending to maintain the tower site, including lighting system and fence repair, ground upkeep, etc., and capital to upgrade or extend the useful life of existing data centers, including recurring maintenance capital and equipment upgrades, upgrades to existing office and light-industrial spaces, and non-recurring investments including upgrades to existing data centers that are ancillary to revenue generation (e.g. lobby remodels, company-wide branding). Figures include finance and capital lease payments reported in the cash flows from financing activities in our condensed consolidated statements of cash flows.

**Corporate:** capital spending primarily on IT infrastructure and system-wide security upgrades.

#### Capital Expenditures:

(\$ in millions, totals may not add due to rounding.)

|                                | 2Q22          | 3Q22          | 4Q22          | 1Q23          | 2Q23          | 3Q23          | 4Q23          | 1Q24          | 2Q24          | 2021            | 2022            | 2023            |
|--------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|-----------------|-----------------|-----------------|
| Discretionary capital projects | \$ 146        | \$ 212        | \$ 320        | \$ 266        | \$ 184        | \$ 171        | \$ 229        | \$ 234        | \$ 159        | \$ 516          | \$ 866          | \$ 849          |
| Ground lease purchases         | 49            | 41            | 49            | 35            | 40            | 30            | 49            | 28            | 28            | 238             | 196             | 154             |
| Start-up capital projects      | 50            | 61            | 109           | 25            | 38            | 37            | 28            | 15            | 23            | 211             | 257             | 128             |
| Redevelopment                  | 90            | 104           | 121           | 109           | 121           | 112           | 139           | 89            | 81            | 264             | 398             | 481             |
| Capital improvements           | 41            | 43            | 65            | 36            | 30            | 56            | 79            | 33            | 34            | 170             | 176             | 201             |
| Corporate                      | 3             | 3             | 2             | 3             | 4             | 3             | 6             | 2             | 3             | 8               | 9               | 16              |
| <b>Total</b>                   | <b>\$ 378</b> | <b>\$ 464</b> | <b>\$ 666</b> | <b>\$ 473</b> | <b>\$ 417</b> | <b>\$ 408</b> | <b>\$ 531</b> | <b>\$ 402</b> | <b>\$ 328</b> | <b>\$ 1,408</b> | <b>\$ 1,903</b> | <b>\$ 1,830</b> |

#### Pre-Paid Rent Detail<sup>(1)(2)</sup>:

(\$ in millions. Totals may not add due to rounding.)

|                             | 2Q22 <sup>(3)</sup> | 3Q22          | 4Q22          | 1Q23          | 2Q23          | 3Q23          | 4Q23          | 1Q24          | 2Q24          | 2021          | 2022          | 2023          |
|-----------------------------|---------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Beginning balance           | \$ 558              | \$ 524        | \$ 506        | \$ 520        | \$ 529        | \$ 547        | \$ 526        | \$ 533        | \$ 545        | \$ 612        | \$ 540        | \$ 520        |
| Cash                        | (2)                 | 14            | 37            | 36            | 46            | 8             | 33            | 44            | 24            | 76            | 96            | 123           |
| Amortization <sup>(4)</sup> | (31)                | (33)          | (24)          | (27)          | (27)          | (30)          | (26)          | (32)          | (31)          | (147)         | (117)         | (110)         |
| <b>Ending balance</b>       | <b>\$ 524</b>       | <b>\$ 506</b> | <b>\$ 520</b> | <b>\$ 529</b> | <b>\$ 547</b> | <b>\$ 526</b> | <b>\$ 533</b> | <b>\$ 545</b> | <b>\$ 538</b> | <b>\$ 540</b> | <b>\$ 520</b> | <b>\$ 533</b> |

#### Selling, general, administrative and development expense breakout:

(\$ in millions. Totals may not add due to rounding.)

|  | 2Q22          | 3Q22          | 4Q22          | 1Q23          | 2Q23          | 3Q23          | 4Q23          | 1Q24          | 2Q24          | 2021          | 2022          | 2023          |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Total Property overhead <sup>(5)</sup> | \$ 127        | \$ 133        | \$ 123        | \$ 133        | \$ 135        | \$ 125        | \$ 140        | \$ 125        | \$ 128        | \$ 474        | \$ 556        | \$ 532        |
| Services segment overhead              | 5             | 6             | 6             | 6             | 5             | 6             | 6             | 5             | 5             | 16            | 22            | 23            |
| Corporate and development expenses     | 49            | 53            | 65            | 60            | 55            | 58            | 69            | 62            | 56            | 202           | 225           | 242           |
| Stock-based compensation expense       | 42            | 39            | 31            | 66            | 49            | 43            | 38            | 65            | 46            | 120           | 169           | 196           |
| <b>Total</b>                           | <b>\$ 223</b> | <b>\$ 231</b> | <b>\$ 224</b> | <b>\$ 264</b> | <b>\$ 244</b> | <b>\$ 232</b> | <b>\$ 252</b> | <b>\$ 257</b> | <b>\$ 234</b> | <b>\$ 812</b> | <b>\$ 972</b> | <b>\$ 993</b> |

#### International Pass-Through Revenues by Geographic Segment<sup>(6)</sup>

(\$ in millions. Totals may not add due to rounding.)

|               | 2Q22          | 3Q22          | 4Q22          | 1Q23          | 2Q23          | 3Q23          | 4Q23          | 1Q24          | 2Q24          | 2021            | 2022            | 2023            |
|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|-----------------|-----------------|-----------------|
| Asia-Pacific  | \$ 138        | \$ 114        | \$ 112        | \$ 111        | \$ 119        | \$ 138        | \$ 150        | \$ 143        | \$ 170        | \$ 549          | \$ 499          | \$ 518          |
| Africa        | 93            | 110           | 118           | 116           | 113           | 86            | 94            | 89            | 89            | 253             | 396             | 410             |
| Europe        | 54            | 59            | 49            | 51            | 54            | 55            | 41            | 53            | 51            | 130             | 232             | 201             |
| Latin America | 109           | 106           | 106           | 113           | 117           | 123           | 118           | 122           | 120           | 360             | 426             | 471             |
| <b>Total</b>  | <b>\$ 394</b> | <b>\$ 390</b> | <b>\$ 385</b> | <b>\$ 391</b> | <b>\$ 403</b> | <b>\$ 402</b> | <b>\$ 403</b> | <b>\$ 406</b> | <b>\$ 429</b> | <b>\$ 1,292</b> | <b>\$ 1,553</b> | <b>\$ 1,600</b> |

(1) Reflects cash received for capital contributions and prepayments associated with long-term tenant agreements and amortization of GAAP revenue associated with the agreements corresponding to such capital contributions or prepayments.

(2) Excludes the impacts of decommissioning revenues and termination fees.

(3) Q2 2022 cash includes a year-to-date adjustment associated with previously reported Q1 2022 cash reporting in the U.S. & Canada segment.

(4) Includes the impact of fluctuations in foreign currency exchange rates.

(5) Includes bad debt expenses in multiple periods.

(6) Presented as reported. Differs from pass-through revenue presented on top portion of tear sheets, which is presented on an FX-neutral basis.

Definitions are provided at the end of this document.



## India Historical Data

(\$ in millions, totals may not add due to rounding.)

| Financial Metrics <sup>(1)</sup>                       | 2021       | 2022 <sup>(2)</sup> | 2023 <sup>(3)</sup> |
|--|------------|---------------------|---------------------|
| Tenant Billings  | \$ 622.6   | \$ 616.2            | \$ 627.5            |
| Straight-line Revenue                                  | 5.2        | (8.7)               | 6.6                 |
| Pass Thru Revenue                                      | 549.3      | 498.6               | 517.7               |
| Other Revenue  | 19.4       | (40.3)              | (19.9)              |
| Total Property Revenue                                 | \$ 1,196.6 | \$ 1,065.7          | \$ 1,132.0          |
| Straight-Line Expense                                  | \$ 4.7     | \$ 5.6              | \$ 5.8              |
| Other Direct Expenses                                  | 718.8      | 689.0               | 693.3               |
| Total Direct Expenses                                  | \$ 723.5   | \$ 694.6            | \$ 699.1            |
| SG&A   | \$ 66.6    | \$ 60.9             | \$ 34.6             |
| Operating profit                                       | \$ 406.5   | \$ 310.3            | \$ 398.4            |
| Operating profit less net straight-line                | \$ 406.0   | \$ 324.5            | \$ 397.5            |
| Total Capital Improvement Capex <sup>(4)</sup>         | (20.4)     | (11.4)              | (14.6)              |
| Cash paid for income taxes                             | 1.5        | (14.2)              | (53.1)              |
| Unlevered AFFO Attributable to AMT Common Stockholders | \$ 387.1   | \$ 299.0            | \$ 329.8            |
| Ending site count <sup>(5)</sup>                       | 75,508     | 77,648              | 76,713              |

(1) Presented as reported, not on an FX-neutral basis.

(2) Includes approximately \$87 million in revenue reserves associated with VIL.

(3) Includes approximately \$28 million in net revenue reserves associated with VIL.

(4) Net of purchase credits on certain assets.

(5) Includes in-building and outdoor DAS networks.

*Definitions are provided at the end of this document.*



## ILLUSTRATIVE PROJECTIONS AND OUTLOOK SENSITIVITY ANALYSIS

(\$ in millions, totals may not add due to rounding.)

### Straight-Line Revenue Projections<sup>(1)</sup>

|                        | 2024  | 2025 | 2026    | 2027    | 2028    |
|------------------------|-------|------|---------|---------|---------|
| U.S. & Canada Property | \$227 | \$23 | (\$123) | (\$292) | (\$183) |
| International Property | 26    | (2)  | 5       | (9)     | (36)    |
| Data Centers           | 11    | (0)  | (5)     | (6)     | (9)     |
| Total                  | \$264 | \$21 | (\$123) | (\$307) | (\$229) |

### Minimum Non-Cancellable Revenue Projections<sup>(2)(3)(4)(5)</sup>

|       | Remaining Six Months of 2024 | 2025    | 2026    | 2027    | 2028 & Thereafter | Total    |
|-------|------------------------------|---------|---------|---------|-------------------|----------|
| Total | \$4,159                      | \$7,845 | \$7,341 | \$7,112 | \$30,725          | \$57,182 |

### Minimum Non-Cancellable Ground Lease Commitments<sup>(2)(3)(5)(6)</sup>

|       | Remaining Six Months of 2024 | 2025    | 2026    | 2027    | 2028 & Thereafter | Total    |
|-------|------------------------------|---------|---------|---------|-------------------|----------|
| Total | \$593                        | \$1,115 | \$1,062 | \$1,005 | \$9,252           | \$13,027 |

|   | Total Property Revenue | Adjusted EBITDA | AFFO Attributable to AMT Common Stockholders |
|---|------------------------|-----------------|--|
| Estimated FX Fluctuation Impact to 2024 Outlook:<br>5% fluctuation in foreign currency exchange rates <sup>(7)(8)</sup> | \$ 110 to 130          | \$ 55 to 75     | \$ 30 to 50                                  |

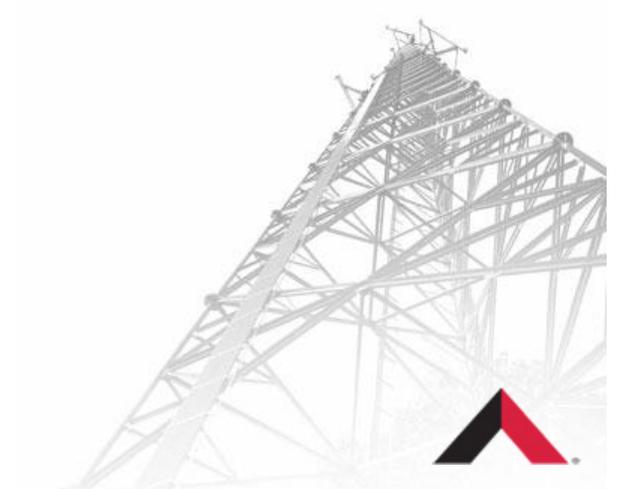
| Interest Rate Sensitivity Analysis:                                    | Remaining Six Months of 2024 |
|--|------------------------------|
| Current Outlook average outstanding floating rate debt <sup>(9)</sup>  | ~\$4,500                     |
| Current Outlook interest expense on floating rate debt <sup>(10)</sup> | \$150 to \$160               |
| 0.25% fluctuation in SOFR/EURIBOR <sup>(11)</sup>                      | ~\$5                         |

- (1) 2024 figures represent the midpoints of the Company's 2024 outlook. Projections in later years assume a status quo scenario under which no new leases are signed and no lease extensions occur over the indicated time period(s). The projections are likely to change materially if lease extensions do occur.
- (2) Amounts do not include escalations based on local Consumer Price Indices.
- (3) Translated at foreign currency exchange rates as of June 30, 2024.
- (4) Amounts do not include new agreements or extensions signed after June 30, 2024. Balances represent contractual amounts owed with no adjustments made for expected collectibility.
- (5) Reflects undiscounted future commitments.
- (6) Reflects the inclusion of additional renewal options as a result of the change in estimated useful lives of the Company's tower assets.
- (7) The Company's outlook is based on the following average foreign currency exchange rates to 1.00 U.S. Dollar for July 30, 2024 through December 31, 2024: (a) 1,063 Argentinean Pesos; (b) 1.50 Australian Dollars; (c) 121.10 Bangladeshi Taka; (d) 5.45 Brazilian Reals; (e) 1.37 Canadian Dollars; (f) 950 Chilean Pesos; (g) 4,130 Colombian Pesos; (h) 0.93 Euros; (i) 15.35 Ghanaian Cedis; (j) 83.50 Indian Rupees; (k) 134 Kenyan Shillings; (l) 18.30 Mexican Pesos; (m) 1.63 New Zealand Dollars; (n) 1,600 Nigerian Naira; (o) 7,570 Paraguayan Guarani; (p) 3.80 Peruvian Soles; (q) 58.70 Philippine Pesos; (r) 18.60 South African Rand; (s) 3,810 Ugandan Shillings; and (t) 610 West African CFA Francs.
- (8) Appreciation of U.S. dollar relative to other currencies would result in negative impact to property revenue, Adjusted EBITDA and AFFO attributable to AMT Common Stockholders, while a weaker U.S. dollar would result in a positive impact. Impact to net income is not provided, as this cannot be calculated without unreasonable effort.
- (9) Represents average outstanding floating rate debt in 2024 Outlook as reported on the Company's Form 8-K dated July 30, 2024.
- (10) Represents current interest expense on floating rate debt in 2024 Outlook as reported on the Company's Form 8-K dated July 30, 2024.
- (11) Represents the interest expense increase for every 25 bps of increase in the Secured Overnight Financing Rate (SOFR) / Euro Interbank Offered Rate (EURIBOR) compared to existing 2024 Outlook SOFR/EURIBOR assumptions.

Definitions are provided at the end of this document.

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## REGIONAL TEAR SHEETS





**SEGMENT DISCLOSURES**

(\$ in millions, totals may not add due to rounding)

Three Months Ended June 30, 2024

|   | Property      |               |              |        |        |                                    |              |                |          |          |
|---|---------------|---------------|--------------|--------|--------|------------------------------------|--------------|----------------|----------|----------|
|   | U.S. & Canada | Latin America | Asia-Pacific | Africa | Europe | Total International <sup>(1)</sup> | Data Centers | Total Property | Services | Total    |
| Segment revenues  | \$ 1,315      | \$ 449        | \$ 361       | \$ 294 | \$ 203 | \$ 1,307                           | \$ 231       | \$ 2,853       | \$ 47    | \$ 2,900 |
| Segment operating expenses  | 221           | 136           | 174          | 96     | 73     | 480                                | 99           | 800            | 22       | 822      |
| Segment Gross Margin  | \$ 1,095      | \$ 312        | \$ 187       | \$ 198 | \$ 130 | \$ 827                             | \$ 132       | \$ 2,053       | \$ 25    | \$ 2,078 |
| Segment selling, general, administrative and development expense <sup>(2)</sup> | 40            | 22            | 16           | 15     | 15     | 69                                 | 19           | 128            | 5        | 132      |
| Segment Operating Profit  | \$ 1,055      | \$ 291        | \$ 171       | \$ 182 | \$ 115 | \$ 758                             | \$ 113       | \$ 1,925       | \$ 21    | \$ 1,946 |
| Segment Operating Profit Margin   | 80%           | 65%           | 47%          | 62%    | 56%    | 58%                                | 49%          | 67%            | 44%      | 67%      |
| Growth Metrics  |               |               |              |        |        |                                    |              |                |          |          |
| Revenue Growth  | 0.9%          | 2.1%          | 37.9%        | (8.5)% | 2.5%   | 7.1%                               | 12.6%        | 4.6%           | 10.0%    | 4.6%     |
| Total Tenant Billings Growth  | 5.0%          | 2.4%          | 2.5%         | 19.8%  | 7.2%   | 7.6%                               | N/A          | 6.1%           |          |          |
| Organic Tenant Billings Growth  | 5.1%          | 2.2%          | 2.1%         | 13.2%  | 5.7%   | 5.5%                               | N/A          | 5.3%           |          |          |
| Revenue Components <sup>(3)</sup>   |               |               |              |        |        |                                    |              |                |          |          |
| Prior-Year Tenant Billings  | \$ 1,157      | \$ 299        | \$ 161       | \$ 201 | \$ 131 | \$ 793                             | \$ -         | \$ 1,951       |          |          |
| Colocations/Amendments  | 45            | 8             | 4            | 14     | 5      | 31                                 | -            | 76             |          |          |
| Escalations   | 35            | 12            | 3            | 19     | 4      | 39                                 | -            | 73             |          |          |
| Cancellations   | (19)          | (13)          | (5)          | (6)    | (1)    | (26)                               | -            | (44)           |          |          |
| Other   | (3)           | (1)           | 1            | 0      | (0)    | 0                                  | -            | (2)            |          |          |
| Organic Tenant Billings   | \$ 1,216      | \$ 306        | \$ 165       | \$ 228 | \$ 139 | \$ 837                             | \$ -         | \$ 2,053       |          |          |
| New Site Tenant Billings  | (1)           | 1             | 1            | 13     | 2      | 17                                 | -            | 16             |          |          |
| Total Tenant Billings   | \$ 1,215      | \$ 306        | \$ 165       | \$ 241 | \$ 141 | \$ 854                             | \$ -         | \$ 2,069       |          |          |
| Foreign Currency Exchange Impact <sup>(4)</sup>                                 | (0)           | (1)           | (2)          | (42)   | (1)    | (47)                               | -            | (47)           |          |          |
| Total Tenant Billings (Current Period)  | \$ 1,215      | \$ 305        | \$ 163       | \$ 200 | \$ 140 | \$ 807                             | \$ -         | \$ 2,023       |          |          |
| Straight-Line Revenue   | 63            | (3)           | 0            | 13     | 1      | 11                                 | 3            | 77             |          |          |
| Pre-paid Amortization Revenue   | 20            | 1             | -            | (0)    | 5      | 5                                  | -            | 25             |          |          |
| Other Revenue   | 17            | 30            | 28           | (5)    | 8      | 60                                 | 228          | 305            |          |          |
| International Pass-Through Revenue  | -             | 122           | 172          | 94     | 51     | 440                                | -            | 440            |          |          |
| Foreign Currency Exchange Impact <sup>(5)</sup>                                 | 0             | (5)           | (3)          | (8)    | (1)    | (16)                               | -            | (16)           |          |          |
| Total Property Revenue (Current Period)   | \$ 1,315      | \$ 449        | \$ 361       | \$ 294 | \$ 203 | \$ 1,307                           | \$ 231       | \$ 2,853       |          |          |

(1) Total International reflects the Company's international operations excluding Canada.

(2) Excludes stock-based compensation expense.

(3) All components of revenue, except those labeled current period, have been translated at prior-period foreign currency exchange rates.

(4) Reflects foreign currency exchange impact on all components of Total Tenant Billings.

(5) Reflects foreign currency exchange impact on components of revenue, other than Total Tenant Billings.

Definitions are provided at the end of this document.



**SEGMENT DISCLOSURES**

(\$ in millions, totals may not add due to rounding)

Three Months Ended June 30, 2023

|   | Property      |               |              |        |        |                                    |              |                |         |          | Services | Total |
|---|---------------|---------------|--------------|--------|--------|------------------------------------|--------------|----------------|---------|----------|----------|-------|
|   | U.S. & Canada | Latin America | Asia-Pacific | Africa | Europe | Total International <sup>(1)</sup> | Data Centers | Total Property |         |          |          |       |
| Segment revenues  | \$ 1,303      | \$ 439        | \$ 262       | \$ 321 | \$ 198 | \$ 1,221                           | \$ 205       | \$ 2,729       | \$ 43   | \$ 2,772 |          |       |
| Segment operating expenses  | 217           | 140           | 180          | 113    | 77     | 510                                | 84           | 810            | 17      | 827      |          |       |
| Segment Gross Margin  | \$ 1,086      | \$ 300        | \$ 82        | \$ 208 | \$ 121 | \$ 711                             | \$ 121       | \$ 1,919       | \$ 26   | \$ 1,944 |          |       |
| Segment selling, general, administrative and development expense <sup>(2)</sup> | 42            | 24            | 17           | 19     | 15     | 75                                 | 19           | 135            | 5       | 140      |          |       |
| Segment Operating Profit  | \$ 1,045      | \$ 276        | \$ 65        | \$ 190 | \$ 106 | \$ 636                             | \$ 103       | \$ 1,784       | \$ 21   | \$ 1,804 |          |       |
| Segment Operating Profit Margin   | 80%           | 63%           | 25%          | 59%    | 53%    | 52%                                | 50%          | 65%            | 48%     | 65%      |          |       |
| <b>Growth Metrics</b>   |               |               |              |        |        |                                    |              |                |         |          |          |       |
| Revenue Growth  | 5.4%          | 3.3%          | (12.2)%      | 12.5%  | 10.9%  | 2.8%                               | 7.2%         | 4.4%           | (27.9)% | 3.6%     |          |       |
| Total Tenant Billings Growth  | 5.1%          | 5.6%          | 8.8%         | 18.1%  | 10.2%  | 10.3%                              | N/A          | 7.2%           |         |          |          |       |
| Organic Tenant Billings Growth  | 5.1%          | 5.4%          | 5.6%         | 12.9%  | 8.3%   | 7.9%                               | N/A          | 6.2%           |         |          |          |       |
| <b>Revenue Components<sup>(3)</sup></b>   |               |               |              |        |        |                                    |              |                |         |          |          |       |
| Prior-Year Tenant Billings  | \$ 1,101      | \$ 276        | \$ 158       | \$ 196 | \$ 117 | \$ 747                             | \$ -         | \$ 1,848       |         |          |          |       |
| Colocations/Amendments  | 59            | 10            | 11           | 14     | 3      | 38                                 | -            | 97             |         |          |          |       |
| Escalations   | 32            | 22            | 3            | 23     | 7      | 55                                 | -            | 88             |         |          |          |       |
| Cancellations   | (33)          | (17)          | (6)          | (12)   | (1)    | (36)                               | -            | (69)           |         |          |          |       |
| Other   | (2)           | 0             | 0            | 1      | (0)    | 1                                  | -            | (1)            |         |          |          |       |
| Organic Tenant Billings   | \$ 1,158      | \$ 290        | \$ 167       | \$ 221 | \$ 127 | \$ 806                             | \$ -         | \$ 1,963       |         |          |          |       |
| New Site Tenant Billings  | (0)           | 1             | 5            | 10     | 2      | 18                                 | -            | 18             |         |          |          |       |
| Total Tenant Billings   | \$ 1,157      | \$ 291        | \$ 172       | \$ 231 | \$ 129 | \$ 824                             | \$ -         | \$ 1,981       |         |          |          |       |
| Foreign Currency Exchange Impact <sup>(4)</sup>                                 | (0)           | 8             | (11)         | (30)   | 2      | (30)                               | -            | (31)           |         |          |          |       |
| Total Tenant Billings (Current Period)  | \$ 1,157      | \$ 299        | \$ 161       | \$ 201 | \$ 131 | \$ 793                             | \$ -         | \$ 1,951       |         |          |          |       |
| Straight-Line Revenue   | 101           | (2)           | 1            | 17     | 1      | 17                                 | 5            | 123            |         |          |          |       |
| Pre-paid Amortization Revenue   | 21            | 0             | -            | 0      | 4      | 5                                  | -            | 26             |         |          |          |       |
| Other Revenue   | 24            | 23            | (21)         | (14)   | 8      | (4)                                | 200          | 219            |         |          |          |       |
| International Pass-Through Revenue  | -             | 116           | 127          | 134    | 53     | 430                                | -            | 430            |         |          |          |       |
| Foreign Currency Exchange Impact <sup>(5)</sup>                                 | (0)           | 2             | (7)          | (17)   | 1      | (21)                               | -            | (21)           |         |          |          |       |
| Total Property Revenue (Current Period)   | \$ 1,303      | \$ 439        | \$ 262       | \$ 321 | \$ 198 | \$ 1,221                           | \$ 205       | \$ 2,729       |         |          |          |       |

(1) Total International reflects the Company's international operations excluding Canada.

(2) Excludes stock-based compensation expense.

(3) All components of revenue, except those labeled current period, have been translated at prior-period foreign currency exchange rates.

(4) Reflects foreign currency exchange impact on all components of Total Tenant Billings.

(5) Reflects foreign currency exchange impact on components of revenue, other than Total Tenant Billings.

Definitions are provided at the end of this document.



**Key Metrics Tear Sheet - U.S. & Canada**  
(\$ in millions, totals may not add due to rounding.)

| Financial Metrics                               | 2Q22       | 3Q22       | 4Q22       | 1Q23       | 2Q23       | 3Q23       | 4Q23       | 1Q24       | 2Q24       | 2021       | 2022       | 2023       |
|---|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| <b>Revenue Components</b>                       |            |            |            |            |            |            |            |            |            |            |            |            |
| Prior-Year Tenant Billings <sup>(1)</sup>       | \$ 1,106.1 | \$ 1,107.0 | \$ 1,064.9 | \$ 1,099.5 | \$ 1,101.4 | \$ 1,109.0 | \$ 1,106.6 | \$ 1,159.3 | \$ 1,157.3 | \$ 4,081.1 | \$ 4,368.8 | \$ 4,416.5 |
| Colocations/Amendments                          | 31.1       | 38.1       | 43.2       | 59.9       | 59.1       | 58.1       | 52.7       | 45.3       | 45.3       | 129.4      | 148.7      | 229.9      |
| Escalations                                     | 30.9       | 31.3       | 31.3       | 32.4       | 32.4       | 33.3       | 33.9       | 34.7       | 34.7       | 121.7      | 131.9      | 132.0      |
| Cancellations                                   | (65.0)     | (64.3)     | (28.8)     | (28.1)     | (32.9)     | (30.2)     | (28.1)     | (24.5)     | (18.7)     | (124.0)    | (224.4)    | (119.5)    |
| Other   | (1.3)      | (1.4)      | (1.9)      | (2.2)      | (2.4)      | (2.3)      | (1.6)      | (2.0)      | (2.5)      | (7.7)      | (6.2)      | (8.5)      |
| Organic Tenant Billings                         | \$ 1,102.0 | \$ 1,110.7 | \$ 1,108.7 | \$ 1,161.4 | \$ 1,157.6 | \$ 1,167.9 | \$ 1,163.5 | \$ 1,212.8 | \$ 1,216.1 | \$ 4,200.5 | \$ 4,418.9 | \$ 4,650.4 |
| New Site Tenant Billings                        | (0.5)      | (1.7)      | (1.9)      | (1.9)      | (0.1)      | 0.9        | (0.3)      | (0.8)      | (0.8)      | 168.2      | (2.0)      | (1.4)      |
| Total Tenant Billings (Current Period)          | \$ 1,101.5 | \$ 1,109.1 | \$ 1,106.8 | \$ 1,159.5 | \$ 1,157.5 | \$ 1,168.8 | \$ 1,163.2 | \$ 1,212.0 | \$ 1,215.3 | \$ 4,368.8 | \$ 4,416.9 | \$ 4,649.0 |
| Foreign Currency Exchange Impact <sup>(2)</sup> | (0.1)      | (0.1)      | (0.2)      | (0.2)      | (0.2)      | (0.1)      | (0.0)      | 0.0        | (0.0)      | (0.0)      | (0.5)      | (0.5)      |
| Total Tenant Billings (Current Period)          | \$ 1,101.4 | \$ 1,109.0 | \$ 1,106.6 | \$ 1,159.3 | \$ 1,157.3 | \$ 1,168.7 | \$ 1,163.2 | \$ 1,212.0 | \$ 1,215.3 | \$ 4,368.8 | \$ 4,416.5 | \$ 4,648.5 |
| Straight-Line Revenue                           | 102.6      | 113.6      | 144.1      | 94.4       | 101.2      | 90.7       | 107.4      | 66.4       | 63.2       | 425.2      | 460.6      | 393.6      |
| Pre-paid Amortization Revenue                   | 24.9       | 25.7       | 24.5       | 23.5       | 21.1       | 20.9       | 23.2       | 20.2       | 20.0       | 133.0      | 99.8       | 88.6       |
| Other Revenue                                   | 7.1        | 11.0       | 3.6        | 10.4       | 23.6       | 44.2       | 7.3        | 12.1       | 16.9       | (6.8)      | 29.5       | 85.5       |
| Foreign Currency Exchange Impact <sup>(3)</sup> | 0.0        | (0.0)      | (0.0)      | (0.0)      | (0.0)      | 0.0        | (0.0)      | (0.0)      | 0.0        | 0.0        | (0.0)      | (0.0)      |
| Total Property Revenue (Current Period)         | \$ 1,235.9 | \$ 1,259.2 | \$ 1,278.8 | \$ 1,287.6 | \$ 1,303.2 | \$ 1,324.5 | \$ 1,300.9 | \$ 1,310.7 | \$ 1,315.4 | \$ 4,920.2 | \$ 5,006.3 | \$ 5,216.2 |
| Organic Tenant Billings Growth                  | (0.4%)     | 0.3%       | 4.1%       | 5.6%       | 5.1%       | 5.3%       | 5.1%       | 4.6%       | 5.1%       | 2.9%       | 1.1%       | 5.3%       |
| Direct Expense                                  | \$ 212.6   | \$ 219.0   | \$ 214.0   | \$ 205.3   | \$ 216.9   | \$ 214.3   | \$ 213.4   | \$ 204.3   | \$ 220.6   | \$ 853.5   | \$ 845.4   | \$ 849.9   |
| Straight-Line Expense <sup>(4)</sup>            | \$ 5.3     | \$ 4.4     | \$ 4.7     | \$ 3.6     | \$ 3.3     | \$ 2.7     | \$ 2.3     | \$ 6.7     | \$ 6.7     | \$ 37.0    | \$ 20.0    | \$ 12.0    |
| SG&A  | \$ 43.5    | \$ 48.0    | \$ 48.9    | \$ 40.8    | \$ 41.7    | \$ 40.2    | \$ 42.4    | \$ 36.6    | \$ 40.2    | \$ 176.9   | \$ 183.2   | \$ 165.1   |
| Gross Margin                                    | \$ 1,023.3 | \$ 1,040.2 | \$ 1,064.8 | \$ 1,082.3 | \$ 1,086.3 | \$ 1,110.2 | \$ 1,087.5 | \$ 1,106.4 | \$ 1,094.8 | \$ 4,066.7 | \$ 4,160.9 | \$ 4,366.3 |
| Gross Margin %                                  | 82.8%      | 82.6%      | 83.3%      | 84.1%      | 83.4%      | 83.8%      | 83.6%      | 84.4%      | 83.2%      | 82.7%      | 83.1%      | 83.7%      |
| Operating Profit <sup>(5)</sup>                 | \$ 979.8   | \$ 992.2   | \$ 1,015.9 | \$ 1,041.5 | \$ 1,044.6 | \$ 1,070.0 | \$ 1,045.1 | \$ 1,069.8 | \$ 1,054.6 | \$ 3,889.8 | \$ 3,977.7 | \$ 4,201.2 |
| Operating Profit %                              | 79.3%      | 78.8%      | 79.4%      | 80.9%      | 80.2%      | 80.8%      | 80.3%      | 81.6%      | 80.2%      | 79.1%      | 79.5%      | 80.5%      |
| Ending site count                               | 43,321     | 43,290     | 43,275     | 43,229     | 43,158     | 42,983     | 42,905     | 42,869     | 42,564     | 43,308     | 43,275     | 42,905     |

(1) All components of revenue, except those labeled current period, have been translated at prior-period foreign currency exchange rates.

(2) Reflects foreign currency exchange impact on all components of Total Tenant Billings.

(3) Reflects foreign currency exchange impact on other components of revenue, other than Total Tenant Billings.

(4) Excludes straight-line expense related to office leases.

(5) Regional operating profit includes the allocation of certain regional headquarter SG&A expenses.

Definitions are provided at the end of this document.



## Key Metrics Tear Sheet - Latin America

(\$ in millions, totals may not add due to rounding.)

| Financial Metrics                                 | 2Q22     | 3Q22     | 4Q22     | 1Q23     | 2Q23     | 3Q23     | 4Q23     | 1Q24     | 2Q24     | 2021       | 2022       | 2023       |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|------------|------------|------------|
| <b>Revenue Components<sup>(1)</sup></b>           |          |          |          |          |          |          |          |          |          |            |            |            |
| Prior-Year Tenant Billings                        | \$ 238.3 | \$ 250.3 | \$ 243.9 | \$ 262.4 | \$ 275.6 | \$ 264.8 | \$ 265.1 | \$ 285.4 | \$ 299.4 | \$ 849.3   | \$ 959.0   | \$ 1,067.9 |
| Colocations/Amendments                            | 9.2      | 8.4      | 8.2      | 8.4      | 9.7      | 8.9      | 8.4      | 9.2      | 7.7      | 33.8       | 35.4       | 35.3       |
| Escalations                                       | 20.8     | 24.4     | 22.2     | 23.2     | 21.9     | 18.6     | 17.8     | 12.0     | 12.3     | 44.6       | 86.8       | 81.5       |
| Cancellations                                     | (10.5)   | (13.0)   | (15.1)   | (15.4)   | (16.9)   | (13.7)   | (15.3)   | (13.1)   | (12.8)   | (16.6)     | (48.3)     | (61.3)     |
| Other   | 0.3      | 0.6      | 0.3      | (0.0)    | 0.1      | 0.0      | 0.0      | (0.2)    | (0.6)    | 3.4        | 1.8        | 0.2        |
| Organic Tenant Billings                           | \$ 258.1 | \$ 270.8 | \$ 259.4 | \$ 278.5 | \$ 290.5 | \$ 278.7 | \$ 276.0 | \$ 293.3 | \$ 306.0 | \$ 914.5   | \$ 1,034.7 | \$ 1,123.7 |
| New Site Tenant Billings                          | 12.2     | 0.7      | 0.6      | 0.7      | 0.6      | 0.5      | 0.5      | 0.5      | 0.5      | 49.3       | 31.7       | 2.2        |
| Total Tenant Billings                             | \$ 270.4 | \$ 271.5 | \$ 260.1 | \$ 279.2 | \$ 291.1 | \$ 279.2 | \$ 276.4 | \$ 293.8 | \$ 306.5 | \$ 963.8   | \$ 1,066.5 | \$ 1,125.9 |
| Foreign Currency Exchange Impact <sup>(2)</sup>   | 5.2      | (6.6)    | 5.0      | 6.2      | 8.4      | 30.4     | 23.3     | 18.6     | (1.4)    | (4.8)      | 1.5        | 68.3       |
| Total Tenant Billings (Current Period)            | \$ 275.6 | \$ 264.8 | \$ 265.1 | \$ 285.4 | \$ 299.4 | \$ 309.6 | \$ 299.7 | \$ 312.4 | \$ 305.1 | \$ 959.0   | \$ 1,067.9 | \$ 1,194.2 |
| Straight-Line Revenue                             | 0.4      | (0.4)    | (1.6)    | (1.6)    | (1.8)    | (2.1)    | (1.5)    | (3.3)    | (3.3)    | 14.2       | (2.6)      | (7.0)      |
| Pre-paid Amortization Revenue                     | 0.7      | 0.7      | 0.1      | 0.3      | 0.3      | 0.3      | 0.7      | 0.5      | 0.6      | 2.1        | 2.6        | 1.6        |
| Other Revenue                                     | 39.3     | 49.1     | 55.2     | 62.6     | 23.3     | 26.6     | 17.2     | 14.7     | 29.6     | 127.4      | 196.2      | 129.8      |
| International Pass-Through Revenue                | 106.7    | 109.3    | 104.1    | 111.2    | 115.9    | 112.1    | 110.3    | 116.0    | 121.9    | 363.9      | 425.0      | 449.5      |
| Foreign Currency Exchange Impact <sup>(3)</sup>   | 2.4      | (3.0)    | 4.2      | 6.2      | 2.3      | 13.1     | 8.7      | 5.1      | (5.2)    | (1.3)      | 2.8        | 30.3       |
| Total Property Revenue (Current Period)           | \$ 425.2 | \$ 420.4 | \$ 427.0 | \$ 464.1 | \$ 439.4 | \$ 459.6 | \$ 435.2 | \$ 445.5 | \$ 448.7 | \$ 1,465.4 | \$ 1,691.9 | \$ 1,798.3 |
| Organic Tenant Billings Growth                    | 8.3%     | 8.2%     | 6.4%     | 6.1%     | 5.4%     | 5.2%     | 4.1%     | 2.8%     | 2.2%     | 7.7%       | 7.9%       | 5.2%       |
| Direct Expense                                    | \$ 133.5 | \$ 131.5 | \$ 131.7 | \$ 137.9 | \$ 139.8 | \$ 144.3 | \$ 144.0 | \$ 140.3 | \$ 136.4 | \$ 458.3   | \$ 526.7   | \$ 566.0   |
| Straight-Line Expense                             | \$ 0.2   | \$ 0.2   | \$ (0.2) | \$ (0.0) | \$ 0.2   | \$ 0.3   | \$ 0.3   | \$ 0.4   | \$ 0.3   | \$ 2.5     | \$ 0.3     | \$ 0.7     |
| SG&A  | \$ 25.9  | \$ 26.7  | \$ 26.2  | \$ 29.7  | \$ 23.5  | \$ 28.9  | \$ 25.8  | \$ 27.8  | \$ 21.7  | \$ 104.1   | \$ 107.6   | \$ 107.9   |
| Gross margin                                      | \$ 291.7 | \$ 288.9 | \$ 295.3 | \$ 326.2 | \$ 299.6 | \$ 315.3 | \$ 291.2 | \$ 305.2 | \$ 312.3 | \$ 1,007.1 | \$ 1,165.2 | \$ 1,232.3 |
| Gross margin %                                    | 68.6%    | 68.7%    | 69.2%    | 70.3%    | 68.2%    | 68.6%    | 66.9%    | 68.5%    | 69.6%    | 68.7%      | 68.9%      | 68.5%      |
| Operating profit <sup>(4)</sup>                   | \$ 265.8 | \$ 262.2 | \$ 269.1 | \$ 296.5 | \$ 276.1 | \$ 286.4 | \$ 265.4 | \$ 277.4 | \$ 290.6 | \$ 903.0   | \$ 1,057.6 | \$ 1,124.4 |
| Operating profit margin %                         | 62.5%    | 62.4%    | 63.0%    | 63.9%    | 62.8%    | 62.3%    | 61.0%    | 62.3%    | 64.8%    | 61.6%      | 62.5%      | 62.5%      |
| Pass-through revenue, as reported <sup>(5)</sup>  | \$ 108.9 | \$ 106.5 | \$ 106.1 | \$ 112.8 | \$ 117.4 | \$ 122.8 | \$ 118.4 | \$ 121.7 | \$ 119.5 | \$ 359.6   | \$ 425.6   | \$ 471.3   |
| Straight-line revenue, as reported <sup>(5)</sup> | \$ 0.1   | \$ (0.7) | \$ (1.9) | \$ (1.8) | \$ (2.0) | \$ (2.5) | \$ (1.7) | \$ (3.6) | \$ (3.4) | \$ 14.7    | \$ (3.9)   | \$ (7.9)   |
| Ending site count                                 | 48,747   | 48,617   | 48,548   | 48,537   | 48,542   | 48,559   | 48,480   | 48,458   | 48,242   | 48,892     | 48,548     | 48,480     |

(1) All components of revenue, except those labeled current period, have been translated at prior-period foreign currency exchange rates.

(2) Reflects foreign currency exchange impact on all components of Total Tenant Billings.

(3) Reflects foreign currency exchange impact on other components of revenue, other than Total Tenant Billings.

(4) Regional operating profit includes the allocation of certain regional headquarter SG&A expenses.

(5) Presented as reported. Differs from pass-through revenue and straight-line revenue presented on top portion of tear sheets, which are presented on an FX-neutral basis.

Countries Included: Argentina, Brazil, Chile, Colombia, Costa Rica, Mexico, Paraguay and Peru.

Definitions are provided at the end of this document.



## Key Metrics Tear Sheet - Asia-Pacific

(\$ in millions, totals may not add due to rounding.)

| Financial Metrics                                  | 2Q22     | 3Q22 <sup>(1)</sup> | 4Q22 <sup>(2)</sup> | 1Q23 <sup>(3)</sup> | 2Q23 <sup>(4)</sup> | 3Q23 <sup>(5)</sup> | 4Q23 <sup>(6)</sup> | 1Q24 <sup>(7)</sup> | 2Q24 <sup>(8)</sup> | 2021       | 2022 <sup>(9)</sup> | 2023 <sup>(10)</sup> |
|--|----------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|------------|---------------------|----------------------|
| <b>Revenue Components<sup>(11)</sup></b>           |          |                     |                     |                     |                     |                     |                     |                     |                     |            |                     |                      |
| Prior-Year Tenant Billings                         | \$ 153.6 | \$ 158.1            | \$ 157.5            | \$ 160.0            | \$ 158.2            | \$ 155.2            | \$ 152.7            | \$ 156.5            | \$ 161.2            | \$ 601.5   | \$ 625.2            | \$ 626.0             |
| Colocations/Amendments                             | 9.4      | 7.8                 | 7.9                 | 9.8                 | 11.2                | 10.6                | 9.7                 | 7.1                 | 4.4                 | 48.2       | 35.8                | 41.3                 |
| Escalations  | 2.7      | 2.9                 | 2.9                 | 3.1                 | 3.3                 | 3.3                 | 3.3                 | 3.3                 | 3.4                 | 12.3       | 11.5                | 13.0                 |
| Cancellations                                      | (5.9)    | (7.5)               | (6.9)               | (7.4)               | (5.9)               | (4.9)               | (3.7)               | (4.7)               | (5.2)               | (61.4)     | (30.4)              | (21.9)               |
| Other  | (0.2)    | (0.2)               | 0.1                 | 0.0                 | 0.3                 | 0.5                 | 0.7                 | 0.9                 | 0.8                 | (1.1)      | (0.6)               | 1.6                  |
| Organic Tenant Billings                            | \$ 159.7 | \$ 161.1            | \$ 161.5            | \$ 165.5            | \$ 167.1            | \$ 164.7            | \$ 162.7            | \$ 163.0            | \$ 164.5            | \$ 599.5   | \$ 641.4            | \$ 660.0             |
| New Site Tenant Billings                           | 5.8      | 5.9                 | 6.0                 | 6.0                 | 5.1                 | 3.9                 | 2.3                 | 1.2                 | 0.7                 | 24.7       | 23.3                | 17.4                 |
| Total Tenant Billings                              | \$ 165.5 | \$ 166.9            | \$ 167.6            | \$ 171.5            | \$ 172.2            | \$ 168.6            | \$ 165.1            | \$ 164.2            | \$ 165.3            | \$ 624.2   | \$ 664.7            | \$ 677.4             |
| Foreign Currency Exchange Impact <sup>(12)</sup>   | (7.3)    | (11.8)              | (14.9)              | (15.0)              | (11.0)              | (5.9)               | (2.4)               | (1.6)               | (2.3)               | 1.0        | (38.7)              | (34.4)               |
| Total Tenant Billings (Current Period)             | \$ 158.2 | \$ 155.2            | \$ 152.7            | \$ 156.5            | \$ 161.2            | \$ 162.7            | \$ 162.6            | \$ 162.6            | \$ 163.0            | \$ 625.2   | \$ 626.0            | \$ 643.0             |
| Straight-Line Revenue                              | 1.1      | 1.0                 | (11.2)              | 1.0                 | 1.1                 | 1.3                 | 6.4                 | 0.4                 | 0.1                 | 5.4        | (7.8)               | 9.8                  |
| Other Revenue                                      | 0.4      | (23.2)              | (25.7)              | (18.9)              | (20.8)              | 0.0                 | 17.0                | 21.0                | 28.3                | 19.3       | (45.8)              | (22.8)               |
| International Pass-Through Revenue                 | 144.5    | 122.5               | 122.6               | 121.4               | 126.8               | 143.3               | 152.3               | 144.0               | 172.2               | 548.2      | 527.9               | 543.8                |
| Foreign Currency Exchange Impact <sup>(13)</sup>   | (6.2)    | (6.1)               | (7.1)               | (8.8)               | (6.6)               | (5.0)               | (2.6)               | (1.4)               | (2.7)               | 1.2        | (23.4)              | (23.0)               |
| Total Property Revenue (Current Period)            | \$ 298.0 | \$ 249.2            | \$ 231.3            | \$ 251.1            | \$ 261.7            | \$ 302.3            | \$ 335.7            | \$ 326.6            | \$ 360.9            | \$ 1,199.1 | \$ 1,077.0          | \$ 1,150.8           |
| <b>Organic Tenant Billings Growth</b>              | 3.9%     | 1.9%                | 2.5%                | 3.4%                | 5.6%                | 6.1%                | 6.6%                | 4.1%                | 2.1%                | (0.3%)     | 2.6%                | 5.4%                 |
| Direct Expense                                     | \$ 181.7 | \$ 171.8            | \$ 169.0            | \$ 168.4            | \$ 179.6            | \$ 179.0            | \$ 177.2            | \$ 170.7            | \$ 174.0            | \$ 724.3   | \$ 697.6            | 704.2                |
| Straight-Line Expense                              | \$ 1.5   | \$ 1.5              | \$ 1.4              | \$ 1.4              | \$ 1.5              | \$ 1.6              | \$ 1.7              | \$ 2.0              | \$ 2.4              | \$ 4.7     | \$ 5.9              | \$ 6.2               |
| SG&A <sup>(14)</sup>                               | \$ 6.1   | \$ 10.9             | \$ 4.2              | \$ 8.8              | \$ 17.4             | \$ 9.8              | \$ 6.1              | \$ 12.8             | \$ 16.2             | \$ 73.1    | \$ 69.1             | \$ 42.1              |
| Gross margin                                       | \$ 116.3 | \$ 77.4             | \$ 62.3             | \$ 82.7             | \$ 82.1             | \$ 123.3            | \$ 158.5            | \$ 155.9            | \$ 186.9            | \$ 474.8   | \$ 379.4            | \$ 446.6             |
| Gross margin %                                     | 39.0%    | 31.1%               | 26.9%               | 32.9%               | 31.4%               | 40.8%               | 47.2%               | 47.7%               | 51.8%               | 39.6%      | 35.2%               | 38.8%                |
| Operating profit <sup>(15)</sup>                   | \$ 110.2 | \$ 66.5             | \$ 58.1             | \$ 73.9             | \$ 64.7             | \$ 113.5            | \$ 152.4            | \$ 143.1            | \$ 170.7            | \$ 401.7   | \$ 310.3            | \$ 404.5             |
| Operating profit margin %                          | 37.0%    | 26.7%               | 25.1%               | 29.4%               | 24.7%               | 37.5%               | 45.4%               | 43.8%               | 47.3%               | 33.5%      | 28.8%               | 35.2%                |
| Pass-through revenue, as reported <sup>(16)</sup>  | \$ 138.1 | \$ 114.2            | \$ 111.8            | \$ 110.8            | \$ 118.9            | \$ 138.3            | \$ 150.1            | \$ 142.7            | \$ 170.0            | \$ 549.3   | \$ 498.6            | \$ 518.0             |
| Straight-line revenue, as reported <sup>(16)</sup> | \$ 1.1   | \$ 0.9              | \$ (10.2)           | \$ 1.0              | \$ 1.0              | \$ 1.2              | \$ 6.3              | \$ 0.4              | \$ 0.1              | \$ 5.4     | \$ (6.9)            | \$ 9.5               |
| Ending site count                                  | 76,382   | 77,132              | 78,469              | 79,125              | 78,787              | 78,088              | 77,647              | 77,242              | 77,131              | 75,725     | 78,469              | 77,647               |

(1) Includes approximately \$48 million in revenue reserves associated with VIL.

(2) Includes approximately \$38 million in revenue reserves associated with VIL.

(3) Includes approximately \$33 million in revenue reserves associated with VIL.

(4) Includes approximately \$35 million in revenue reserves associated with VIL.

(5) Includes approximately \$3 million in reversals of prior revenue reserves associated with VIL.

(6) Includes approximately \$38 million in reversals of prior revenue reserves associated with VIL.

(7) Includes approximately \$29 million in reversals of prior revenue reserves associated with VIL.

(8) Includes approximately \$67 million in reversals of prior revenue reserves associated with VIL.

(9) Includes approximately \$87 million in revenue reserves associated with VIL.

(10) Includes approximately \$28 million in net revenue reserves associated with VIL.

(11) All components of revenue, except those labeled current period, have been translated at prior-period foreign currency exchange rates.

(12) Reflects foreign currency exchange impact on all components of Total Tenant Billings.

(13) Reflects foreign currency exchange impact on other components of revenue, other than Total Tenant Billings.

(14) Includes bad debt expenses in India in multiple periods.

(15) Regional operating profit includes the allocation of certain regional headquarter SG&A expenses.

(16) Presented as reported. Differs from pass-through revenue and straight-line revenue presented on top portion of tear sheets, which are presented on an FX-neutral basis.

Countries Included: Australia, Bangladesh, India, New Zealand and the Philippines.

Definitions are provided at the end of this document.



## Key Metrics Tear Sheet - Africa

(\$ in millions, totals may not add due to rounding.)

| Financial Metrics                                 | 2Q22     | 3Q22     | 4Q22     | 1Q23     | 2Q23     | 3Q23     | 4Q23     | 1Q24     | 2Q24     | 2021       | 2022       | 2023       |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|------------|------------|------------|
| <b>Revenue Components<sup>(1)</sup></b>           |          |          |          |          |          |          |          |          |          |            |            |            |
| Prior-Year Tenant Billings                        | \$ 183.3 | \$ 188.9 | \$ 187.6 | \$ 194.4 | \$ 196.0 | \$ 189.9 | \$ 183.3 | \$ 197.3 | \$ 201.4 | \$ 640.2   | \$ 735.2   | \$ 763.5   |
| Colocations/Amendments                            | 14.6     | 14.2     | 14.2     | 13.2     | 14.0     | 15.6     | 15.3     | 15.4     | 13.6     | 40.2       | 55.4       | 58.1       |
| Escalations                                       | 10.5     | 10.3     | 10.4     | 20.2     | 22.7     | 19.0     | 16.9     | 22.5     | 18.9     | 26.9       | 39.9       | 78.7       |
| Cancellations                                     | (8.5)    | (11.7)   | (11.5)   | (10.2)   | (12.5)   | (11.6)   | (9.3)    | (10.0)   | (6.3)    | (19.4)     | (38.9)     | (43.6)     |
| Other   | (0.1)    | 0.0      | 0.1      | 0.3      | 1.1      | 1.3      | 1.5      | 1.0      | 0.4      | 3.8        | 0.3        | 4.3        |
| Organic Tenant Billings                           | \$ 199.8 | \$ 201.8 | \$ 200.7 | \$ 217.9 | \$ 221.3 | \$ 214.2 | \$ 207.7 | \$ 226.2 | \$ 227.9 | \$ 691.8   | \$ 791.9   | \$ 861.0   |
| New Site Tenant Billings                          | 11.9     | 10.6     | 9.5      | 9.6      | 10.1     | 11.0     | 12.8     | 14.4     | 13.4     | 39.0       | 44.0       | 43.6       |
| Total Tenant Billings                             | \$ 211.7 | \$ 212.4 | \$ 210.2 | \$ 227.5 | \$ 231.4 | \$ 225.2 | \$ 220.5 | \$ 240.6 | \$ 241.4 | \$ 730.8   | \$ 835.9   | \$ 904.6   |
| Foreign Currency Exchange Impact <sup>(2)</sup>   | (15.7)   | (22.5)   | (27.0)   | (30.1)   | (30.0)   | (31.9)   | (27.6)   | (44.3)   | (41.7)   | 4.4        | (72.4)     | (119.7)    |
| Total Tenant Billings (Current Period)            | \$ 196.0 | \$ 189.9 | \$ 183.3 | \$ 197.3 | \$ 201.4 | \$ 193.4 | \$ 192.8 | \$ 196.3 | \$ 199.6 | \$ 735.2   | \$ 763.5   | \$ 784.9   |
| Straight-Line Revenue                             | 3.9      | 9.1      | 10.7     | 13.2     | 17.0     | 17.6     | 17.7     | 14.3     | 12.9     | 14.4       | 27.5       | 65.5       |
| Pre-paid Amortization Revenue                     | 0.3      | 0.3      | 0.3      | 0.4      | 0.4      | 0.3      | 0.4      | 3.2      | (0.1)    | 1.5        | 1.3        | 1.4        |
| Other Revenue                                     | (8.5)    | (4.9)    | 34.2     | (13.0)   | (14.3)   | 1.1      | (6.5)    | (9.6)    | (5.5)    | 0.1        | 14.7       | (32.7)     |
| International Pass-Through Revenue                | 100.5    | 121.9    | 136.8    | 134.8    | 134.1    | 121.3    | 132.5    | 94.0     | 94.5     | 255.7      | 438.1      | 522.7      |
| Foreign Currency Exchange Impact <sup>(3)</sup>   | (6.7)    | (12.8)   | (29.5)   | (15.6)   | (17.5)   | (39.9)   | (43.2)   | (6.2)    | (7.6)    | (1.4)      | (52.8)     | (116.2)    |
| Total Property Revenue (Current Period)           | \$ 285.5 | \$ 303.4 | \$ 335.8 | \$ 317.0 | \$ 321.2 | \$ 293.7 | \$ 293.7 | \$ 292.0 | \$ 293.9 | \$ 1,005.5 | \$ 1,192.5 | \$ 1,225.6 |
| Organic Tenant Billings Growth                    | 9.0%     | 6.8%     | 7.0%     | 12.1%    | 12.9%    | 12.8%    | 13.3%    | 14.6%    | 13.2%    | 8.1%       | 7.7%       | 12.8%      |
| Direct Expense                                    | \$ 111.9 | \$ 119.8 | \$ 115.7 | \$ 118.5 | \$ 112.8 | \$ 96.8  | \$ 105.2 | \$ 92.7  | \$ 96.4  | \$ 346.1   | \$ 445.1   | \$ 433.3   |
| Straight-Line Expense                             | \$ 1.8   | \$ 1.8   | \$ 1.6   | \$ 1.6   | \$ 1.5   | \$ 1.4   | \$ 1.2   | \$ 2.1   | \$ 2.2   | \$ 7.7     | \$ 7.0     | \$ 5.6     |
| SG&A  | \$ 22.0  | \$ 19.4  | \$ 16.1  | \$ 21.4  | \$ 18.7  | \$ 13.1  | \$ 26.1  | \$ 14.9  | \$ 15.4  | \$ 72.3    | \$ 80.0    | \$ 79.3    |
| Gross margin                                      | \$ 173.6 | \$ 183.6 | \$ 220.1 | \$ 198.5 | \$ 208.4 | \$ 196.9 | \$ 188.5 | \$ 199.3 | \$ 197.5 | \$ 659.4   | \$ 747.4   | \$ 792.3   |
| Gross margin %                                    | 60.8%    | 60.5%    | 65.5%    | 62.6%    | 64.9%    | 67.0%    | 64.2%    | 68.3%    | 67.2%    | 65.6%      | 62.7%      | 64.6%      |
| Operating profit <sup>(4)</sup>                   | \$ 151.6 | \$ 164.2 | \$ 204.0 | \$ 177.1 | \$ 189.7 | \$ 183.8 | \$ 162.4 | \$ 184.4 | \$ 182.1 | \$ 587.1   | \$ 667.4   | \$ 713.0   |
| Operating profit margin %                         | 53.1%    | 54.1%    | 60.8%    | 55.9%    | 59.1%    | 62.6%    | 55.3%    | 63.2%    | 62.0%    | 58.4%      | 56.0%      | 58.2%      |
| Pass-through revenue, as reported <sup>(5)</sup>  | \$ 93.2  | \$ 109.6 | \$ 118.3 | \$ 116.5 | \$ 113.4 | \$ 86.3  | \$ 93.5  | \$ 88.5  | \$ 89.1  | \$ 252.9   | \$ 396.1   | \$ 409.6   |
| Straight-line revenue, as reported <sup>(5)</sup> | \$ 3.7   | \$ 8.4   | \$ 10.1  | \$ 11.7  | \$ 14.9  | \$ 13.8  | \$ 13.8  | \$ 11.0  | \$ 9.8   | \$ 13.9    | \$ 25.8    | \$ 54.2    |
| Ending site count                                 | 23,177   | 23,427   | 23,755   | 24,040   | 24,328   | 23,931   | 24,229   | 24,370   | 24,605   | 22,165     | 23,755     | 24,229     |

(1) All components of revenue, except those labeled current period, have been translated at prior-period foreign currency exchange rates.

(2) Reflects foreign currency exchange impact on all components of Total Tenant Billings.

(3) Reflects foreign currency exchange impact on other components of revenue, other than Total Tenant Billings.

(4) Regional operating profit includes the allocation of certain regional headquarter SG&A expenses.

(5) Presented as reported. Differs from pass-through revenue and straight-line revenue presented on top portion of tear sheets, which are presented on an FX-neutral basis.

Countries Included: Burkina Faso, Ghana, Kenya, Niger, Nigeria, South Africa and Uganda.

Definitions are provided at the end of this document.



## Key Metrics Tear Sheet - Europe

(\$ in millions, totals may not add due to rounding.)

| Financial Metrics                                 | 2Q22     | 3Q22     | 4Q22     | 1Q23     | 2Q23     | 3Q23     | 4Q23     | 1Q24     | 2Q24     | 2021     | 2022     | 2023     |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| <b>Revenue Components<sup>(1)</sup></b>           |          |          |          |          |          |          |          |          |          |          |          |          |
| Prior-Year Tenant Billings                        | \$ 61.2  | \$ 114.2 | \$ 118.5 | \$ 122.2 | \$ 117.2 | \$ 111.7 | \$ 114.0 | \$ 128.8 | \$ 131.4 | \$ 129.7 | \$ 330.6 | \$ 465.1 |
| Colocations/Amendments                            | 3.2      | 3.2      | 3.3      | 3.4      | 3.2      | 3.1      | 3.8      | 4.5      | 5.0      | 7.9      | 12.7     | 13.6     |
| Escalations                                       | 4.8      | 4.9      | 4.9      | 7.8      | 7.4      | 7.0      | 7.0      | 3.9      | 4.0      | 1.6      | 19.5     | 29.3     |
| Cancellations                                     | (1.3)    | (1.2)    | (1.1)    | (0.8)    | (0.7)    | (0.9)    | (1.0)    | (1.2)    | (1.2)    | (3.1)    | (4.7)    | (3.4)    |
| Other   | 0.2      | (0.1)    | (0.1)    | (0.3)    | (0.3)    | (0.1)    | (0.1)    | (0.1)    | (0.3)    | 0.1      | 0.0      | (0.8)    |
| Organic Tenant Billings                           | \$ 68.1  | \$ 121.0 | \$ 125.6 | \$ 132.3 | \$ 126.9 | \$ 120.8 | \$ 123.7 | \$ 135.9 | \$ 138.8 | \$ 136.2 | \$ 358.2 | \$ 503.7 |
| New Site Tenant Billings                          | 60.9     | 9.4      | 2.9      | 2.6      | 2.2      | 2.0      | 1.7      | 1.7      | 2.0      | 189.8    | 158.1    | 8.5      |
| Total Tenant Billings                             | \$ 129.0 | \$ 130.3 | \$ 128.5 | \$ 134.9 | \$ 129.1 | \$ 122.8 | \$ 125.5 | \$ 137.6 | \$ 140.9 | \$ 326.0 | \$ 516.3 | \$ 512.3 |
| Foreign Currency Exchange Impact <sup>(2)</sup>   | (11.8)   | (18.7)   | (14.5)   | (6.1)    | 2.2      | 9.5      | 7.3      | 1.8      | (1.4)    | 4.5      | (51.1)   | 12.9     |
| Total Tenant Billings (Current Period)            | \$ 117.2 | \$ 111.7 | \$ 114.0 | \$ 128.8 | \$ 131.4 | \$ 132.3 | \$ 132.7 | \$ 139.4 | \$ 139.5 | \$ 330.6 | \$ 465.1 | \$ 525.2 |
| Straight-Line Revenue                             | 1.1      | 1.0      | 1.4      | 0.8      | 0.7      | 0.9      | 0.9      | 1.4      | 0.9      | 6.2      | 4.3      | 3.2      |
| Pre-paid Amortization Revenue                     | 2.9      | 3.4      | 3.6      | 4.5      | 4.4      | 4.4      | 5.3      | 3.4      | 4.9      | 7.1      | 12.3     | 18.6     |
| Other Revenue                                     | 1.5      | 10.7     | 8.1      | 6.7      | 7.6      | 7.2      | 4.7      | 7.5      | 7.6      | 20.0     | 19.8     | 26.2     |
| International Pass-Through Revenue                | 56.4     | 69.4     | 55.2     | 53.8     | 52.9     | 50.8     | 38.5     | 52.1     | 51.0     | 130.3    | 251.6    | 196.0    |
| Foreign Currency Exchange Impact <sup>(3)</sup>   | (0.3)    | (12.1)   | (7.9)    | (3.0)    | 1.2      | 4.9      | 3.2      | 0.8      | (0.6)    | 2.1      | (17.4)   | 6.3      |
| Total Property Revenue (Current Period)           | \$ 178.8 | \$ 184.0 | \$ 174.4 | \$ 191.7 | \$ 198.2 | \$ 200.4 | \$ 185.3 | \$ 204.5 | \$ 203.2 | \$ 496.2 | \$ 735.7 | \$ 775.6 |
| Organic Tenant Billings Growth                    | 11.2%    | 6.0%     | 5.9%     | 8.2%     | 8.3%     | 8.2%     | 8.5%     | 5.5%     | 5.7%     | 5.0%     | 8.4%     | 8.3%     |
| Direct Expense                                    | \$ 75.3  | \$ 83.0  | \$ 69.0  | \$ 73.1  | \$ 77.3  | \$ 78.8  | \$ 70.3  | \$ 73.5  | \$ 73.2  | \$ 194.0 | \$ 319.6 | \$ 299.5 |
| Straight-Line Expense                             | \$ 0.8   | \$ 0.4   | \$ 0.4   | \$ 0.3   | \$ 0.2   | \$ 0.3   | \$ 0.3   | \$ 0.1   | \$ 0.3   | \$ 0.8   | \$ 1.7   | \$ 1.2   |
| SG&A  | \$ 14.1  | \$ 12.4  | \$ 11.0  | \$ 14.6  | \$ 15.1  | \$ 15.1  | \$ 20.8  | \$ 15.8  | \$ 15.4  | \$ 42.1  | \$ 52.4  | \$ 65.6  |
| Gross margin                                      | \$ 103.5 | \$ 101.0 | \$ 105.4 | \$ 118.6 | \$ 120.9 | \$ 121.6 | \$ 115.0 | \$ 131.0 | \$ 130.0 | \$ 302.2 | \$ 416.1 | \$ 476.1 |
| Gross margin %                                    | 57.9%    | 54.9%    | 60.4%    | 61.9%    | 61.0%    | 60.7%    | 62.1%    | 64.1%    | 64.0%    | 60.9%    | 56.6%    | 61.4%    |
| Operating profit <sup>(4)</sup>                   | \$ 89.4  | \$ 88.6  | \$ 94.4  | \$ 104.0 | \$ 105.8 | \$ 106.5 | \$ 94.2  | \$ 115.2 | \$ 114.6 | \$ 260.1 | \$ 363.7 | \$ 410.5 |
| Operating profit margin %                         | 50.0%    | 48.2%    | 54.1%    | 54.3%    | 53.4%    | 53.1%    | 50.8%    | 56.3%    | 56.4%    | 52.4%    | 49.4%    | 52.9%    |
| Pass-through revenue, as reported <sup>(5)</sup>  | \$ 53.6  | \$ 59.4  | \$ 48.8  | \$ 51.4  | \$ 53.8  | \$ 54.7  | \$ 41.0  | \$ 52.8  | \$ 50.5  | \$ 130.3 | \$ 232.4 | \$ 201.0 |
| Straight-line revenue, as reported <sup>(5)</sup> | \$ 1.0   | \$ 0.9   | \$ 1.2   | \$ 0.7   | \$ 0.7   | \$ 0.9   | \$ 0.9   | \$ 1.4   | \$ 0.9   | \$ 6.5   | \$ 3.9   | \$ 3.3   |
| Ending site count                                 | 30,211   | 30,386   | 30,721   | 30,806   | 30,881   | 30,969   | 31,241   | 31,361   | 31,491   | 30,041   | 30,721   | 31,241   |

(1) All components of revenue, except those labeled current period, have been translated at prior-period foreign currency exchange rates.

(2) Reflects foreign currency exchange impact on all components of Total Tenant Billings.

(3) Reflects foreign currency exchange impact on other components of revenue, other than Total Tenant Billings.

(4) Regional operating profit includes the allocation of certain regional headquarter SG&A expenses.

(5) Presented as reported. Differs from pass-through revenue and straight-line revenue presented on top portion of tear sheets, which are presented on an FX-neutral basis.

Countries Included: France, Germany, Poland and Spain. During the three months ended June 30, 2023, the Company completed the sale of its subsidiary in Poland.

Definitions are provided at the end of this document.



## Key Metrics Tear Sheet - Data Centers

(\$ in millions (except Monthly Recurring Revenue per Cabinet Equivalent Billed), totals may not add due to rounding.)

| Financial Metrics   | 2Q22            | 3Q22            | 4Q22                    | 1Q23            | 2Q23            | 3Q23            | 4Q23            | 1Q24            | 2Q24            | 2021           | 2022                    | 2023            |
|---|-----------------|-----------------|-------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|----------------|-------------------------|-----------------|
| <b>Revenue Components</b>   |                 |                 |                         |                 |                 |                 |                 |                 |                 |                |                         |                 |
| Rental, Related and Other Revenue <sup>(1)</sup>                                      | \$ 105.1        | \$ 104.6        | \$ 105.9                | \$ 108.5        | \$ 110.1        | \$ 112.9        | \$ 115.6        | \$ 122.1        | \$ 126.0        | \$ 21.9        | \$ 415.1                | \$ 447.1        |
| Power Revenue   | 56.7            | 59.1            | 59.7                    | 62.0            | 62.9            | 66.6            | 67.4            | 70.0            | 71.8            | -              | 231.2                   | 258.9           |
| Interconnection Revenue   | 24.5            | 25.3            | 25.8                    | 26.6            | 26.8            | 28.0            | 28.0            | 29.1            | 29.9            | 1.3            | 100.0                   | 109.5           |
| Straight-Line Revenue   | 4.8             | 4.7             | 6.1                     | 5.9             | 5.0             | 4.4             | 3.9             | 3.4             | 3.1             | -              | 20.3                    | 19.2            |
| <b>Total Operating Revenues</b>   | <b>\$ 191.1</b> | <b>\$ 193.7</b> | <b>\$ 197.5</b>         | <b>\$ 203.0</b> | <b>\$ 204.9</b> | <b>\$ 211.9</b> | <b>\$ 214.9</b> | <b>\$ 224.6</b> | <b>\$ 230.8</b> | <b>\$ 23.2</b> | <b>\$ 766.6</b>         | <b>\$ 834.7</b> |
| <b>Operating Expenses</b>   |                 |                 |                         |                 |                 |                 |                 |                 |                 |                |                         |                 |
| Direct Expense  | \$ 79.0         | \$ 83.7         | \$ 82.7                 | \$ 83.8         | \$ 83.7         | \$ 90.1         | \$ 90.0         | \$ 92.9         | \$ 99.3         | \$ 9.1         | \$ 322.0                | \$ 347.6        |
| Straight-Line Expense   | \$ 1.2          | \$ 1.0          | \$ 1.0                  | \$ 1.0          | \$ 0.9          | \$ 0.9          | \$ 0.8          | \$ 0.8          | \$ 0.8          | \$ -           | \$ 4.6                  | \$ 3.6          |
| SG&A  | \$ 15.5         | \$ 15.8         | \$ 16.2                 | \$ 17.5         | \$ 18.6         | \$ 17.9         | \$ 18.4         | \$ 17.2         | \$ 18.9         | \$ 5.9         | \$ 63.9                 | \$ 72.4         |
| Gross Margin  | \$ 112.1        | \$ 110.0        | \$ 114.8                | \$ 119.2        | \$ 121.2        | \$ 121.8        | \$ 124.9        | \$ 131.7        | \$ 131.5        | \$ 14.1        | \$ 444.6                | \$ 487.1        |
| Gross Margin %  | 58.7%           | 56.8%           | 58.1%                   | 58.7%           | 59.1%           | 57.5%           | 58.1%           | 58.6%           | 57.0%           | 60.8%          | 58.0%                   | 58.4%           |
| Operating Profit  | \$ 96.6         | \$ 94.2         | \$ 98.6                 | \$ 101.7        | \$ 102.6        | \$ 103.9        | \$ 106.5        | \$ 114.5        | \$ 112.6        | \$ 8.2         | \$ 380.7                | \$ 414.7        |
| Operating Profit %  | 50.5%           | 48.6%           | 49.9%                   | 50.1%           | 50.2%           | 49.0%           | 49.5%           | 51.0%           | 48.8%           | 35.3%          | 49.7%                   | 49.7%           |
| <b>Operating Metrics</b>  |                 |                 |                         |                 |                 |                 |                 |                 |                 |                |                         |                 |
| Ending interconnection count  | 36,360          | 36,891          | 36,849                  | 37,072          | 37,427          | 38,134          | 38,387          | 38,763          | 39,250          | 35,335         | 36,849                  | 38,387          |
| Ending data center facilities count   | 27              | 28              | 28                      | 28              | 28              | 28              | 28              | 28              | 28              | 27             | 28                      | 28              |
| Ending total portfolio net rentable square feet (NRSF)                                | 3,456,674       | 3,473,940       | 3,501,743               | 3,519,550       | 3,554,650       | 3,617,271       | 3,674,747       | 3,674,747       | 3,674,747       | 3,481,427      | 3,501,743               | 3,674,747       |
| Ending total portfolio megawatts (MW)   | 226             | 233             | 235                     | 241             | 247             | 253             | 256             | 256             | 256             | 223            | 235                     | 256             |
| Ending stabilized portfolio occupancy   | 84.0%           | 83.9%           | 86.5%                   | 86.4%           | 85.4%           | 85.4%           | 85.7%           | 86.2%           | 86.7%           | 84.9%          | 86.5%                   | 85.7%           |
| Ending pre-stabilized portfolio occupancy   | 4.6%            | 30.2%           | 53.2%                   | 48.6%           | 47.2%           | 41.8%           | 43.0%           | 48.5%           | 46.5%           | 17.0%          | 53.2%                   | 43.0%           |
| Ending total portfolio occupancy  | 81.9%           | 82.5%           | 84.2%                   | 83.2%           | 81.8%           | 81.2%           | 84.0%           | 85.1%           | 85.5%           | 82.1%          | 84.2%                   | 84.0%           |
| Ending total portfolio leased percentage  | 84.9%           | 84.7%           | 85.5%                   | 84.4%           | 84.6%           | 83.3%           | 85.8%           | 85.9%           | 86.1%           | 84.0%          | 85.5%                   | 85.8%           |
| Monthly Recurring Revenue per Cabinet Equivalent Billed (MRR per CabE) <sup>(2)</sup> | \$ 1,562.0      | \$ 1,573.6      | \$ 1,612.1              | \$ 1,634.2      | \$ 1,658.6      | \$ 1,699.8      | \$ 1,745.8      | \$ 1,785.2      | \$ 1,799.0      | N/A            | N/A                     | N/A             |
| <b>Development Summary</b>  |                 |                 |                         |                 |                 |                 |                 |                 |                 |                |                         |                 |
| MW under construction   | 27              | 32              | 31                      | 27              | 23              | 26              | 32              | 40              | 44              | 11             | 31                      | 32              |
| NRSF under construction   | 214,444         | 247,777         | 235,666                 | 198,248         | 166,648         | 242,811         | 238,270         | 294,454         | 317,819         | 83,903         | 235,666                 | 238,270         |
| Percentage leased   | 9.4%            | 21.8%           | 32.0%                   | 44.2%           | 36.4%           | 40.4%           | 39.7%           | 34.5%           | 61.0%           | 0.0%           | 32.0%                   | 39.7%           |
| Costs incurred to-date  | \$ 65.7         | \$ 120.9        | \$ 161.3                | \$ 185.1        | \$ 216.5        | \$ 264.2        | \$ 292.9        | \$ 347.9        | \$ 436.4        | \$ 21.1        | \$ 161.3                | \$ 292.9        |
| Estimated total costs for under construction  | \$ 378.6        | \$ 514.5        | \$ 507.5                | \$ 516.0        | \$ 483.0        | \$ 560.6        | \$ 609.7        | \$ 672.3        | \$ 745.9        | \$ 68.6        | \$ 507.5                | \$ 609.7        |
| MW held for future development <sup>(3)</sup>   | 154             | 154             | 224                     | 222             | 222             | 214             | 205             | 223             | 202             | 174            | 224                     | 205             |
| NRSF held for future development <sup>(3)</sup>                                       | 1,348,217       | 1,410,957       | 2,085,815               | 2,072,341       | 2,068,841       | 1,957,138       | 1,904,123       | 2,117,939       | 1,914,574       | 1,480,072      | 2,085,815               | 1,904,123       |
| Estimated total costs for future development <sup>(3)</sup>                           | \$ 1,420.7      | \$ 1,390.5      | \$ 2,626.0              | \$ 2,593.1      | \$ 2,649.8      | \$ 2,567.2      | \$ 2,486.9      | \$ 2,754.9      | \$ 2,539.2      | \$ 1,717.3     | \$ 2,626.0              | \$ 2,486.9      |
| <b>Capital Expenditures</b>   |                 |                 |                         |                 |                 |                 |                 |                 |                 |                |                         |                 |
| Discretionary capital projects  | \$ 49.1         | \$ 64.9         | \$ 192.6 <sup>(4)</sup> | \$ 70.5         | \$ 68.7         | \$ 112.7        | \$ 142.6        | \$ 114.9        | \$ 76.9         | N/A            | \$ 327.8 <sup>(4)</sup> | \$ 394.6        |
| Redevelopment   | (3.0)           | -               | -                       | -               | -               | -               | -               | -               | -               | N/A            | -                       | -               |
| Capital improvements  | 6.8             | 5.4             | 5.8                     | 5.3             | 5.2             | 8.1             | 9.5             | 5.6             | 7.1             | N/A            | 21.5                    | 28.2            |
| Corporate   | 1.0             | 1.0             | 1.9                     | 1.2             | 1.1             | 1.0             | 1.9             | 0.5             | 0.7             | N/A            | 4.4                     | 5.3             |
| <b>Total</b>  | <b>\$ 54.0</b>  | <b>\$ 71.3</b>  | <b>\$ 200.2</b>         | <b>\$ 77.1</b>  | <b>\$ 75.1</b>  | <b>\$ 121.8</b> | <b>\$ 154.1</b> | <b>\$ 121.1</b> | <b>\$ 84.7</b>  | <b>N/A</b>     | <b>\$ 353.7</b>         | <b>\$ 428.1</b> |

(1) Rental, related and other revenue includes data center rental, customer reimbursement, and other revenue, and office, light-industrial and other revenue.

(2) MRR per CabE is a calculated on same-store (SS) basis. During the first quarter of 2024, the SS pool was updated to include all turn-key data center space that was leased or available to be leased as of December 31, 2022, and excludes powered shell data center space, office space, and space for which development was completed and became available to be leased after December 31, 2022. The MRR per CabE for all periods was updated to reflect the new SS pool.

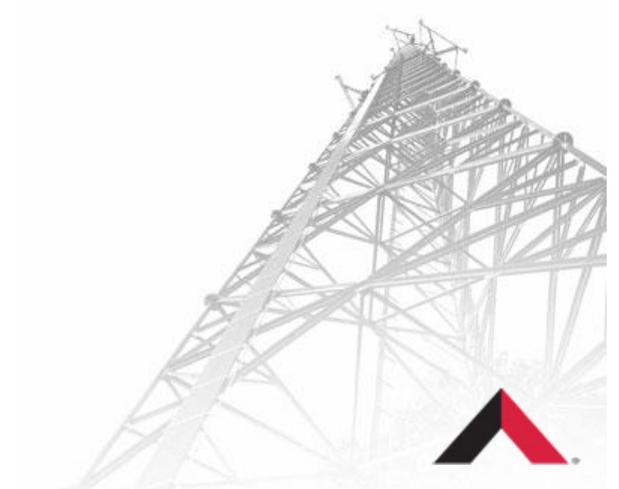
(3) During Q2 2024, the Company entered into an agreement with Stonepeak to form a joint venture to construct a new data center in Denver, CO (the "Stonepeak Development Partnership"). At formation, the Company contributed assets with a value of \$14.6 million to the Stonepeak Development Partnership and acquired a minority ownership interest (Stonepeak holds the controlling interests). Stonepeak will fund 100% of development needs until their ownership reaches 85%, and the Company will own a 15% noncontrolling interest. The Stonepeak Development Partnership represents 18 MWs, 181,000 NRSF (which are excluded from the development summary above due to the Company's noncontrolling interest in the Stonepeak Development Partnership), and approximately \$271.9 million of estimated total costs for future development.

(4) Discretionary capex includes approximately \$96 million spent on two land parcels purchased in 2022 for future data center development.

Definitions are provided at the end of this document.

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# CAPITAL STRUCTURE

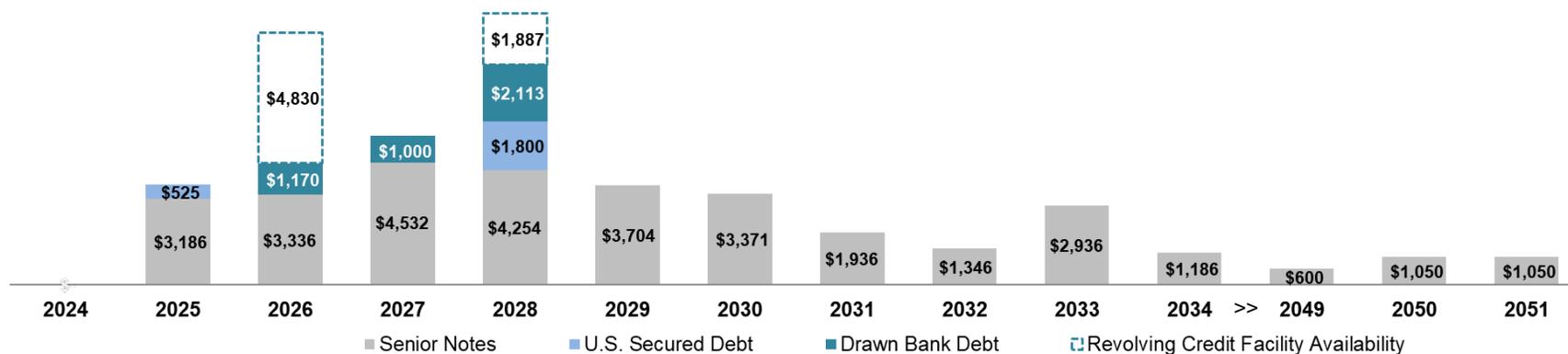




## DEBT MATURITY SCHEDULE AND CALCULATION OF NET LEVERAGE

(\$ in millions.)

Maturities as of June 30, 2024<sup>(1)(2)</sup>



### HISTORICAL NET LEVERAGE RATIO

(\$ in millions. Totals may not add due to rounding.)

|  | 2Q22 <sup>(3)</sup> | 3Q22      | 4Q22      | 1Q23      | 2Q23      | 3Q23      | 4Q23      | 1Q24      | 2Q24      | 2019      | 2020      | 2021      | 2022      | 2023      |
|--|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Total debt                                     | \$ 38,945           | \$ 38,329 | \$ 38,670 | \$ 38,542 | \$ 38,795 | \$ 38,600 | \$ 38,922 | \$ 39,260 | \$ 38,968 | \$ 24,055 | \$ 29,287 | \$ 43,254 | \$ 38,670 | \$ 38,922 |
| Cash and cash equivalents                      | 2,002               | 2,122     | 2,028     | 1,803     | 2,016     | 2,119     | 1,973     | 2,389     | 2,492     | 1,501     | 1,746     | 1,950     | 2,028     | 1,973     |
| Net debt                                       | 36,943              | 36,207    | 36,642    | 36,739    | 36,779    | 36,481    | 36,948    | 36,870    | 36,476    | 22,554    | 27,541    | 41,304    | 36,642    | 36,948    |
| The quarter's annualized (LQA) Adjusted EBITDA | 6,683               | 6,572     | 6,828     | 7,051     | 6,998     | 7,256     | 7,043     | 7,415     | 7,562     | 4,870     | 5,502     | 6,061     | 6,828     | 7,043     |
| LQA Net Leverage Ratio                         | 5.5x                | 5.5x      | 5.4x      | 5.2x      | 5.3x      | 5.0x      | 5.2x      | 5.0x      | 4.8x      | 4.6x      | 5.0x      | 6.8x      | 5.4x      | 5.2x      |
| Percent of Fixed Rate Debt                     | 77%                 | 77%       | 78%       | 79%       | 85%       | 89%       | 89%       | 87%       | 89%       | 76%       | 83%       | 69%       | 78%       | 89%       |
| Weighted Average Remaining Term (years)        | 6.1                 | 5.9       | 5.6       | 5.8       | 6.1       | 6.1       | 5.8       | 5.8       | 5.8       | 5.3       | 7.0       | 5.7       | 5.6       | 5.8       |

(1) Excludes approximately \$21 million of finance lease obligations and \$120 million of subsidiary and international debt.

(2) Euro-denominated notes shown at the dollar equivalent of the aggregate principal amount of the notes based on the euro/U.S. dollar exchange rate as of June 30, 2024.

(3) As of June 30, 2022, pro forma for (i) proceeds from the Company's agreement with Stonepeak, which were used to repay existing indebtedness under the Company's \$4.0 billion revolving credit facility and (ii) financing activities subsequent to quarter end.

Definitions are provided at the end of this document.



## AMERICAN TOWER DEBT MATURITY DETAIL <sup>(1)</sup>

As of June 30, 2024

(\$ in millions, totals may not add due to rounding.)

| Debt Instrument                                   | Currency | Interest Rate | Maturity Date            | Outstanding Amount <sup>(2)(3)</sup> |
|---|----------|---------------|--------------------------|--------------------------------------|
| 2021 Multicurrency Credit Facility <sup>(4)</sup> | EUR/USD  | 6.556%        | 7/1/2026                 | \$ 1,170.0                           |
| 2021 Term Loan <sup>(4)</sup>                     | USD      | 6.557%        | 1/31/2027                | \$ 997.4                             |
| 2021 Credit Facility <sup>(4)</sup>               | EUR/USD  | 6.556%        | 7/1/2028                 | \$ 2,113.4                           |
| 2.950% senior notes                               | USD      | 2.950%        | 1/15/2025                | \$ 649.1                             |
| 2.400% senior notes                               | USD      | 2.400%        | 3/15/2025                | \$ 749.1                             |
| 1.375% senior notes                               | EUR      | 1.375%        | 4/4/2025                 | \$ 534.6                             |
| 4.000% senior notes                               | USD      | 4.000%        | 6/1/2025                 | \$ 748.7                             |
| 1.300% senior notes                               | USD      | 1.300%        | 9/15/2025                | \$ 498.8                             |
| 4.400% senior notes                               | USD      | 4.400%        | 2/15/2026                | \$ 499.0                             |
| 1.600% senior notes                               | USD      | 1.600%        | 4/15/2026                | \$ 698.0                             |
| 1.950% senior notes                               | EUR      | 1.950%        | 5/22/2026                | \$ 533.8                             |
| 1.450% senior notes                               | USD      | 1.450%        | 9/15/2026                | \$ 596.7                             |
| 3.375% senior notes                               | USD      | 3.375%        | 10/15/2026               | \$ 995.6                             |
| 3.125% senior notes                               | USD      | 3.125%        | 1/15/2027                | \$ 399.1                             |
| 2.750% senior notes                               | USD      | 2.750%        | 1/15/2027                | \$ 747.5                             |
| 0.450% senior notes                               | EUR      | 0.450%        | 1/15/2027                | \$ 800.5                             |
| 0.400% senior notes                               | EUR      | 0.400%        | 2/15/2027                | \$ 532.6                             |
| 3.650% senior notes                               | USD      | 3.650%        | 3/15/2027                | \$ 645.6                             |
| 4.125% senior notes                               | EUR      | 4.125%        | 5/16/2027                | \$ 639.6                             |
| 3.55% senior notes                                | USD      | 3.550%        | 7/15/2027                | \$ 747.5                             |
| 3.600% senior notes                               | USD      | 3.600%        | 1/15/2028                | \$ 696.5                             |
| 0.500% senior notes                               | EUR      | 0.500%        | 1/15/2028                | \$ 799.0                             |
| 1.500% senior notes                               | USD      | 1.500%        | 1/31/2028                | \$ 647.5                             |
| 5.500% senior notes                               | USD      | 5.500%        | 3/15/2028                | \$ 694.3                             |
| 5.250% senior notes                               | USD      | 5.250%        | 7/15/2028                | \$ 644.5                             |
| 5.800% senior notes                               | USD      | 5.800%        | 11/15/2028               | \$ 744.0                             |
| 5.200% senior notes                               | USD      | 5.200%        | 2/15/2029                | \$ 643.0                             |
| 3.950% senior notes                               | USD      | 3.950%        | 3/15/2029                | \$ 594.2                             |
| 0.875% senior notes                               | EUR      | 0.875%        | 5/21/2029                | \$ 799.7                             |
| 3.800% senior notes                               | USD      | 3.800%        | 8/15/2029                | \$ 1,639.5                           |
| 2.900% senior notes                               | USD      | 2.900%        | 1/15/2030                | \$ 744.7                             |
| 3.900% senior notes                               | EUR      | 3.900%        | 5/16/2030                | \$ 530.6                             |
| 2.100% senior notes                               | USD      | 2.100%        | 6/15/2030                | \$ 743.6                             |
| 0.950% senior notes                               | EUR      | 0.950%        | 10/5/2030                | \$ 530.2                             |
| 1.875% senior notes                               | USD      | 1.875%        | 10/15/2030               | \$ 793.8                             |
| 2.700% senior notes                               | USD      | 2.700%        | 4/15/2031                | \$ 695.3                             |
| 4.625% senior notes                               | EUR      | 4.625%        | 5/16/2031                | \$ 529.3                             |
| 2.300% senior notes                               | USD      | 2.300%        | 9/15/2031                | \$ 693.1                             |
| 1.000% senior notes                               | EUR      | 1.000%        | 1/15/2032                | \$ 690.7                             |
| 4.050% senior notes                               | USD      | 4.050%        | 3/15/2032                | \$ 643.3                             |
| 5.650% senior notes                               | USD      | 5.650%        | 3/15/2033                | \$ 791.0                             |
| 1.250% senior notes                               | EUR      | 1.250%        | 5/21/2033                | \$ 529.8                             |
| 5.550% senior notes                               | USD      | 5.550%        | 7/15/2033                | \$ 841.0                             |
| 5.900% senior notes                               | USD      | 5.900%        | 11/15/2033               | \$ 741.8                             |
| 5.450% senior notes                               | USD      | 5.450%        | 2/15/2034                | \$ 640.2                             |
| 4.100% senior notes                               | EUR      | 4.100%        | 5/16/2034                | \$ 528.3                             |
| 3.700% senior notes                               | USD      | 3.700%        | 10/15/2049               | \$ 592.5                             |
| 3.100% senior notes                               | USD      | 3.100%        | 6/15/2050                | \$ 1,038.7                           |
| 2.950% senior notes                               | USD      | 2.950%        | 1/15/2051                | \$ 1,023.5                           |
| Series 2018-1A securities <sup>(5)</sup>          | USD      | 3.652%        | 3/15/2028                | \$ 497.2                             |
| Series 2015-2 notes <sup>(6)</sup>                | USD      | 3.482%        | 6/16/2025                | \$ 524.4                             |
| Series 2023-1A securities <sup>(7)</sup>          | USD      | 5.490%        | 3/15/2028                | \$ 1,286.2                           |
| <b>Weighted Average Rate</b>                      |          | <b>3.6%</b>   | <b>Total Outstanding</b> | <b>\$38.8 Billion</b>                |

(1) Excludes approximately \$21 million of finance lease obligations and \$120 million of subsidiary and international debt.

(2) Outstanding amounts under the Company's long-term obligations reflect discounts, premiums and issuance costs.

(3) EUR denominated balances are translated at the applicable period-end exchange rate, which may impact comparability between periods.

(4) Accrues interest at a variable rate.

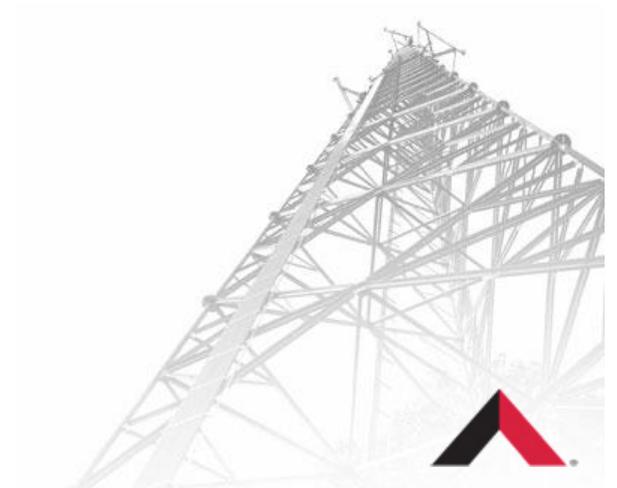
(5) Maturity date reflects the anticipated repayment date; final legal maturity is March 15, 2048.

(6) Maturity date reflects the anticipated repayment date; final legal maturity is June 15, 2050.

(7) Maturity date reflects the anticipated repayment date; final legal maturity is March 15, 2053.

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# APPENDIX





## DEFINITIONS

### Non-GAAP and Defined Financial Measures:

In addition to the results prepared in accordance with generally accepted accounting principles in the United States (GAAP) provided throughout this document, the Company has presented the following Non-GAAP and Defined Financial Measures: Gross Margin, Operating Profit, Operating Profit Margin, Adjusted EBITDA, Adjusted EBITDA Margin, NAREIT Funds From Operations (FFO) attributable to American Tower Corporation common stockholders, AFFO attributable to American Tower Corporation common stockholders, AFFO attributable to American Tower Corporation common stockholders per Share, Free Cash Flow, Net Debt, and Net Leverage Ratio. In addition, the Company presents: Tenant Billings, Tenant Billings Growth, Organic Tenant Billings Growth and New Site Tenant Billings Growth.

These measures are not intended to replace financial performance measures determined in accordance with GAAP. Rather, they are presented as additional information because management believes they are useful indicators of the current financial performance of the Company's core businesses and are commonly used across its industry peer group. As outlined in detail below, the Company believes that these measures can assist in comparing company performance on a consistent basis irrespective of depreciation and amortization or capital structure, while also providing valuable incremental insight into the underlying operating trends of its business.

Depreciation and amortization can vary significantly among companies depending on accounting methods, particularly where acquisitions or non-operating factors, including historical cost basis, are involved. The Company's Non-GAAP and Defined Financial measures may not be comparable to similarly titled measures used by other companies.

### Revenue components:

In addition to reporting total revenue, the Company believes that providing transparency around the components of its revenue provides investors with insight into the indicators of the underlying demand for, and operating performance of, its real estate portfolio. Accordingly, the Company has provided disclosure of the following revenue components: (i) Tenant Billings, (ii) New Site Tenant Billings; (iii) Organic Tenant Billings; (iv) International pass-through revenue; (v) Straight-line revenue; (vi) Pre-paid amortization revenue; (vii) Foreign currency exchange impact; and (viii) Other revenue.

**Tenant Billings:** The majority of the Company's revenue is generated from non-cancellable, long-term tenant leases. Revenue from Tenant Billings reflects several key aspects of the Company's real estate business: (i) "colocations/amendments" reflects new tenant leases for space on existing sites and amendments to existing leases to add additional tenant equipment; (ii) "escalations" reflects contractual increases in billing rates, which are typically tied to fixed percentages or a variable percentage based on a consumer price index; (iii) "cancellations" reflects the impact of tenant lease terminations or non-renewals or, in limited circumstances, when the lease rates on existing leases are reduced; and (iv) "new sites" reflects the impact of new property construction and acquisitions.

**New Site Tenant Billings:** Day-one Tenant Billings associated with sites that have been built or acquired since the beginning of the prior-year period. Incremental colocations/amendments, escalations or cancellations that occur on these sites after the date of their addition to our portfolio are not included in New Site Tenant Billings. In certain cases, this could also include the net impact of certain divestitures. The Company believes providing New Site Tenant Billings enhances an investor's ability to analyze the Company's existing real estate portfolio growth as well as its development program growth, as the Company's construction and acquisition activities can drive variability in growth rates from period to period.

**Organic Tenant Billings:** Tenant Billings on sites that the Company has owned since the beginning of the prior-year period, as well as Tenant Billings activity on new sites that occurred after the date of their addition to the Company's portfolio.

**International pass-through revenue:** A portion of the Company's pass-through revenue is based on power and fuel expense reimbursements and therefore subject to fluctuations in fuel prices. As a result, revenue growth rates may fluctuate depending on the market price for fuel in any given period, which is not representative of the Company's real estate business and its economic exposure to power and fuel costs. Furthermore, this expense reimbursement mitigates the economic impact associated with fluctuations in operating expenses, such as power and fuel costs and land rents in certain of the Company's markets. As a result, the Company believes that it is appropriate to provide insight into the impact of pass-through revenue on certain revenue growth rates.

**Straight-line revenue:** Under GAAP, the Company recognizes revenue on a straight-line basis over the term of the contract for certain of its tenant leases. Due to the Company's significant base of non-cancellable, long-term tenant leases, this can result in significant fluctuations in growth rates upon tenant lease signings and renewals (typically increases), when amounts billed or received upfront upon these events are initially deferred. These signings and renewals are only a portion of the Company's underlying business growth and can distort the underlying performance of our Tenant Billings Growth. As a result, the Company believes that it is appropriate to provide insight into the impact of straight-line revenue on certain growth rates in revenue and select other measures.

**Pre-paid amortization revenue:** The Company recovers a portion of the costs it incurs for the redevelopment and development of its properties from its tenants. These upfront payments are then amortized over the initial term of the corresponding tenant lease. Given this amortization is not necessarily directly representative of underlying leasing activity on its real estate portfolio (i.e.: does not have a renewal option or escalation as our tenant leases do), the Company believes that it is appropriate to provide insight into the impact of pre-paid amortization revenue on certain revenue growth rates to provide transparency into the underlying performance of our real estate business.

**Foreign currency exchange impact:** The majority of the Company's international revenue and operating expenses are denominated in each country's local currency. As a result, foreign currency fluctuations may distort the underlying performance of our real estate business from period to period, depending on the movement of foreign currency exchange rates versus the U.S. Dollar. The Company believes it is appropriate to quantify the impact of foreign currency exchange rate fluctuations on its reported growth to provide transparency into the underlying performance of its real estate business.

**Other Revenue:** Other revenue represents revenue not captured by the above listed items and can include items such as customer settlements, fiber solutions revenue and data centers revenue.

### **Non-GAAP and Defined Financial Measure Definitions:**

**Tenant Billings Growth:** The increase or decrease resulting from a comparison of Tenant Billings for a current period with Tenant Billings for the corresponding prior-year period, in each case adjusted for foreign currency exchange rate fluctuations. The Company believes this measure provides valuable insight into the growth in recurring Tenant Billings and underlying demand for its real estate portfolio.

**Organic Tenant Billings Growth:** The portion of Tenant Billings Growth attributable to Organic Tenant Billings. The Company believes that organic growth is a useful measure of its ability to add tenancy and incremental revenue to its assets for the reported period, which enables investors and analysts to gain additional insight into the relative attractiveness, and therefore the value, of the Company's property assets.

**New Site Tenant Billings Growth:** The portion of Tenant Billings Growth attributable to New Site Tenant Billings. The Company believes this measure provides valuable insight into the growth attributable to Tenant Billings from recently acquired or constructed properties.

**Gross Margin:** Revenues less operating expenses, excluding depreciation, amortization and accretion, selling, general, administrative and development expense and other operating expenses. The Company believes this measure provides valuable insight into the site-level profitability of its assets.

**Operating Profit:** Gross Margin less selling, general, administrative and development expense, excluding stock-based compensation expense and corporate expenses. The Company believes this measure provides valuable insight into the site-level profitability of its assets while also taking into account the overhead expenses required to manage each of its operating segments.

Operating Profit and Gross Margin are before interest income, interest expense, gain (loss) on retirement of long-term obligations, other income (expense), net income (loss) attributable to noncontrolling interest and income tax benefit (provision).

**Operating Profit Margin:** The percentage that results from dividing Operating Profit by revenue.

**Adjusted EBITDA:** Net income before income (loss) from equity method investments, income tax benefit (provision), other income (expense), gain (loss) on retirement of long-term obligations, interest expense, interest income, other operating income (expense), including Goodwill impairment, depreciation, amortization and accretion and stock-based compensation expense. The Company believes this measure provides valuable insight into the profitability of its operations while at the same time taking into account the central overhead expenses required to manage its global operations. In addition, it is a widely used performance measure across the telecommunications real estate sector.

**Adjusted EBITDA Margin:** The percentage that results from dividing Adjusted EBITDA by total revenue.

**Nareit Funds From Operations (FFO), as defined by the National Association of Real Estate Investment Trusts (Nareit), attributable to American Tower Corporation common stockholders:** Net income before gains or losses from the sale or disposal of real estate, real estate related impairment charges, real estate related depreciation, amortization and accretion including adjustments and distributions for unconsolidated affiliates and noncontrolling interests. The Company believes this measure provides valuable insight into the operating performance of its property assets by excluding the charges described above, particularly depreciation expenses, given the high initial, up-front capital intensity of the Company's operating model. In addition, it is a widely used performance measure across the telecommunications real estate sector.

**Adjusted Funds From Operations (AFFO) attributable to American Tower Corporation common stockholders:** Nareit FFO attributable to American Tower Corporation common stockholders before (i) straight-line revenue and expense, (ii) stock-based compensation expense, (iii) the deferred portion of income tax and other income tax adjustments, (iv) non-real estate related depreciation, amortization and accretion, (v) amortization of deferred financing costs, debt discounts and premiums and long-term deferred interest charges, (vi) other income (expense), (vii) gain (loss) on retirement of long-term obligations, and (viii) other operating income (expense), less cash payments related to capital improvements and cash payments related to corporate capital expenditures and including for adjustments and distributions for unconsolidated affiliates and noncontrolling interests, which includes the impact of noncontrolling interests on both Nareit FFO and the corresponding adjustments included in AFFO. The Company believes this measure provides valuable insight into the operating performance of its assets by further adjusting the Nareit AFFO attributable to American Tower Corporation common stockholders metric to exclude the factors outlined above, which if unadjusted, may cause material fluctuations in Nareit FFO attributable to American Tower Corporation stockholders growth from period to period that would not be representative of the underlying performance of the Company's property assets in those periods. In addition, it is a widely used performance measure across the telecommunications real estate sector. The Company believes providing this metric, excluding the impacts of noncontrolling interests, enhances transparency, given the minority interests in its Europe business and its U.S. data center business.

**AFFO attributable to AMT common stockholders per share:** AFFO attributable to American Tower Corporation common stockholders divided by the diluted weighted average common shares outstanding.

**Unlevered AFFO attributable to AMT common stockholders:** AFFO attributable to AMT common stockholders before deducting net interest charges. The Company believes this measure provides valuable insight into the India business' contributions to the Company's AFFO attributable to AMT common stockholders metric, before making assumptions on the use of proceeds for the Pending ATC TIPL Transaction.

**Free Cash Flow:** Cash provided by operating activities less total cash capital expenditures, including payments on finance leases and perpetual land easements. The Company believes that Free Cash Flow is useful to investors as the basis for comparing our performance and coverage ratios with other companies in its industry, although this measure of Free Cash Flow may not be directly comparable to similar measures used by other companies.

**Net Debt:** Total long-term debt, including current portion and finance lease liabilities, less cash and cash equivalents.

**Net Leverage Ratio:** Net Debt divided by the quarter's annualized Adjusted EBITDA (the quarter's Adjusted EBITDA multiplied by four). The Company believes that including this calculation is important for investors and analysts given it is a critical component underlying its credit agency ratings.

**Net Rentable Square Feet (NRSF):** Data center NRSF includes a factor based on management's estimate of space to account for a customer's proportionate share of the required data center support space (such as the mechanical, telecommunications and utility rooms) and building common areas, which may be updated on a periodic basis to reflect the most current build-out of the Company's properties.

**NRSF Under Construction:** Represents NRSF for which substantial activities are ongoing to prepare the property for its intended use following development. The NRSF reflects management's estimate of engineering drawings and required support space and is subject to change based on final demising of space. Turn-key data center estimated development costs include two components: 1) general construction to ready the NRSF as data center space and 2) power, cooling and other infrastructure to provide the designed amount of power capacity for the project. Following development completion, incremental capital, referred to as Deferred Expansion Capital, may be invested to support existing or anticipated future customer utilization of NRSF within the Company's operating data centers.

**Megawatts (MW) Under Construction:** Represents MW for which substantial activities are ongoing to prepare the property for its intended use following development.

**NRSF Held for Future Development:** Represents incremental data center capacity that may be constructed in existing facilities that requires significant capital investment in order to develop new data center facilities. The estimates are based on current construction plans and expectations regarding entitlements, and they are subject to change based on current economic conditions, final zoning approvals, and the supply and demand of the market. The estimated NRSF for new development projects is based on the entire building size. NRSF placed into service may change depending on the final construction and utilization of the built space.

**MW Held for Future Development:** Represents incremental data center power capacity that may be provided in existing facilities that requires significant capital investment in order to develop new data center facilities. The estimates are based on current construction plans and expectations regarding entitlements, and they are subject to change based on current economic conditions, final zoning approvals, and the supply and demand of the market. The estimated MW for new development projects is based on the entire building size. MW placed into service may change depending on the final construction and utilization of the built space.

**Stabilized and Pre-Stabilized:** Data center facilities that recently have been developed and are in the initial lease-up phase are classified as pre-stabilized until they reach 85% occupancy or have been in service for 24 months. Pre-stabilized projects and facilities become stabilized operating properties at the earlier of achieve of 85% occupancy or 24 months after development completion and are included in the stabilized occupancy.

**Occupancy Percentage:** Includes customer leases that have commenced as of current period.

**Percentage Leased:** Represents the percentage occupied if all leases signed during the current and prior periods had commenced.

**Monthly Recurring Revenue per Cabinet Equivalent Billed:** Represents the same-store turn-key monthly recurring colocation revenue ("MRR") per cabinet equivalent billed. We define MRR as recurring contractual revenue, including rental, power, and interconnection revenue and operating expense reimbursement, under existing commenced customer leases. MRR per cabinet equivalent is calculated as (current quarter MRR/3) divided by average monthly billed cabinet equivalents. Cabinet equivalents are calculated as cage-usable square feet (turn-key leased NRSF/NRSF factor) divided by 25.

**Turn-Key Same-Store:** Includes turn-key data center space that was leased or available to be leased to our colocation customers as of December 31, 2020, at each of our properties, and excludes powered shell data center space, office and light industrial space and space for which development was completed and became available to be leased after December 31, 2020. The turn-key same-store space as of December 31, 2020, is 2,598,776 NRSF. We track same-store on a computer room basis within each data center facility.



### **Cautionary Language Regarding Forward-Looking Statements:**

This document contains “forward-looking statements” concerning our goals, beliefs, expectations, strategies, objectives, plans, future operating results and underlying assumptions and other statements that are not necessarily based on historical facts. Examples of these statements include, but are not limited to, statements regarding our full year 2024 outlook and other targets, foreign currency exchange rates, our expectations regarding the potential impacts of the Adjusted Gross Revenue court ruling in India, including impacts on our customers’ payments, and factors that could affect such expectations, the creditworthiness and financial strength of our customers, the expected impacts of strategic partnerships on our business, our expectations for the closing of signed agreements, including the Pending ATC TIPL Transaction, and the expected impacts of such agreements on our business, our expectations regarding potential additional impairments in India and factors that could affect our expectations and our expectations regarding the leasing demand for communications real estate. Actual results may differ materially from those indicated in our forward-looking statements as a result of various important factors, including: (1) a significant decrease in leasing demand for our communications infrastructure would materially and adversely affect our business and operating results, and we cannot control that demand; (2) a substantial portion of our current and projected future revenue is derived from a small number of customers, and we are sensitive to adverse changes in the creditworthiness and financial strength of our customers; (3) if our customers consolidate their operations, exit their businesses or share site infrastructure to a significant degree, our growth, revenue and ability to generate positive cash flows could be materially and adversely affected; (4) increasing competition within our industries may materially and adversely affect our revenue; (5) our expansion initiatives involve a number of risks and uncertainties, including those related to integrating acquired or leased assets, that could adversely affect our operating results, disrupt our operations or expose us to additional risk; (6) new technologies or changes, or lack thereof, in our or a customer’s business model could make our communications infrastructure leasing business less desirable and result in decreasing revenues and operating results; (7) competition to purchase assets could adversely affect our ability to achieve our return on investment criteria; (8) strategic partnerships, and divestitures, such as the Pending ATC TIPL Transaction, may materially and adversely affect our financial condition, results of operations or cash flows; (9) our leverage and debt service obligations, including during a rising interest rates environment, may materially and adversely affect our ability to raise additional financing to fund capital expenditures, future growth and expansion initiatives and may reduce funds available to satisfy our distribution requirements; (10) rising inflation may adversely affect us by increasing costs beyond what we can recover through price increases; (11) restrictive covenants in the agreements related to our securitization transactions, our credit facilities and our debt securities could materially and adversely affect our business by limiting flexibility, and we may be prohibited from paying dividends on our common stock, which may jeopardize our qualification for taxation as a REIT; (12) our foreign operations are subject to economic, political and other risks that could materially and adversely affect our revenues or financial position, including risks associated with fluctuations in foreign currency exchange rates; (13) our business, and that of our customers, is subject to laws, regulations and administrative and judicial decisions, and changes thereto, that could restrict our ability to operate our business as we currently do or impact our competitive landscape; (14) we may be adversely affected by regulations related to climate change; (15) if we fail to remain qualified for taxation as a REIT, we will be subject to tax at corporate income tax rates, which may substantially reduce funds otherwise available, and even if we qualify for taxation as a REIT, we may face tax liabilities that impact earnings and available cash flow; (16) complying with REIT requirements may limit our flexibility or cause us to forego otherwise attractive opportunities; (17) we could have liability under environmental and occupational safety and health laws; (18) our towers, fiber networks, data centers or computer systems may be affected by natural disasters (including as a result of climate change) and other unforeseen events for which our insurance may not provide adequate coverage or result in increased insurance premiums; (19) if we, or third parties on which we rely, experience technology failures, including cybersecurity incidents or the loss of personally identifiable information, we may incur substantial costs and suffer other negative consequences, which may include reputational damage; (20) our costs could increase and our revenues could decrease due to perceived health risks from radio emissions, especially if these perceived risks are substantiated; (21) if we are unable to protect our rights to the land under our towers and buildings in which our data centers are located, it could adversely affect our business and operating results; and (22) if we are unable or choose not to exercise our rights to purchase towers that are subject to lease and sublease agreements at the end of the applicable period, our cash flows derived from those towers will be eliminated. For additional information regarding factors that may cause actual results to differ materially from those indicated in our forward-looking statements, we refer you to the information provided in the section entitled “Risk Factors” in our most recent annual report on Form 10-K, and other risks described in documents we subsequently file from time to time with the Securities and Exchange Commission. We undertake no obligation to update the information contained in this document to reflect subsequently occurring events or circumstances.