# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON D.C. 20549** 

## FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of Earliest Event Reported): July 27, 2023

## **AMERICAN TOWER CORPORATION**

(Exact Name of Registrant as Specified in Charter)

Delaware 001-14195 65-0723837
(State or Other Jurisdiction of Incorporation) (Commission File Number) (LR.S. Employer Identification No.)

#### 116 Huntington Avenue

Boston, Massachusetts 02116

(Address of Principal Executive Offices) (Zip Code) (617) 375-7500

(Registrant's telephone number, including area code)
Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

☐ Written communications pursuant	Rule 425 under the Securities Act	(17 CFR 230.425)
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- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- $\square$  Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value	AMT	New York Stock Exchange
1.375% Senior Notes due 2025	AMT 25A	New York Stock Exchange
1.950% Senior Notes due 2026	<b>AMT 26B</b>	New York Stock Exchange
0.450% Senior Notes due 2027	AMT 27C	New York Stock Exchange
0.400% Senior Notes due 2027	AMT 27D	New York Stock Exchange
4.125% Senior Notes due 2027	AMT 27F	New York Stock Exchange
0.500% Senior Notes due 2028	AMT 28A	New York Stock Exchange
0.875% Senior Notes due 2029	AMT 29B	New York Stock Exchange
0.950% Senior Notes due 2030	AMT 30C	New York Stock Exchange
4.625% Senior Notes due 2031	AMT 31B	New York Stock Exchange
1.000% Senior Notes due 2032	AMT 32	New York Stock Exchange
1.250% Senior Notes due 2033	AMT 33	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\square$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

## Item 2.02 Results of Operations and Financial Condition.

On July 27, 2023, American Tower Corporation (the "Company") issued a press release (the "Press Release") announcing financial results for the quarter ended June 30, 2023. A copy of the Press Release is furnished herewith as Exhibit 99.1.

Exhibit 99.1 is furnished and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall such exhibit be deemed incorporated by reference in any filing made by the Company under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits

Exhibit No.	<u>Description</u>
99.1	Press Release, dated July 27, 2023 (Furnished herewith).
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

## **SIGNATURE**

Pursuant to the requiremen	nts of the Securities Ex	change Act of 1934,	the registrant has duly	caused this report to	be signed on i	ts behalf by
the undersigned hereunto duly author	orized.					

AMERICAN TOWER CORPORATION (Registrant)

Date: July 27, 2023 By: \_\_\_\_\_\_/s/ Rodney M. Smith

Rodney M. Smith
Executive Vice President, Chief Financial Officer
Treasurer



Contact: Adam Smith Senior Vice President, Investor Relations

Telephone: (617) 375-7500

#### AMERICAN TOWER CORPORATION REPORTS SECOND QUARTER 2023 FINANCIAL RESULTS

#### CONSOLIDATED HIGHLIGHTS

#### Second Ouarter 2023

- Total revenue increased 3.6% to \$2,772 million
- Property revenue increased 4.4% to \$2,729 million
- Net income decreased 48.2% to \$462 million<sup>(1)</sup>
- Adjusted EBITDA increased 4.7% to \$1,749 million
- Net income attributable to AMT common stockholders decreased 47.0% to \$476 million<sup>(1)</sup>
- AFFO attributable to AMT common stockholders decreased 0.4% to \$1,151 million

Boston, Massachusetts - July 27, 2023: American Tower Corporation (NYSE: AMT) today reported financial results for the quarter ended June 30, 2023.

Tom Bartlett, American Tower's Chief Executive Officer, stated, "The momentum from the start of the year carried on into the second quarter, as our customers continued to invest in their networks to meet growing demand. We saw Consolidated Organic Tenant Billings Growth exceed 6% for the second consecutive quarter, solid leasing in our U.S. Data Center segment, and demonstrated a focus on cost controls, all supporting strong growth and attractive margin expansion. Additionally, we delivered another quarter of approximately 10% dividend per share growth, while making significant progress toward strengthening our investment grade balance sheet. As a result, we are pleased to raise our full year outlook for property revenue, Adjusted EBITDA and Attributable AFFO.

As the 5G investment cycle continues, we believe our portfolio of globally distributed communications assets is well positioned to drive sustained, elevated leasing growth, which combined with our focus on cost management, capital allocation discipline and dividend growth, sets us up well to deliver attractive shareholder returns over the long-term."

#### CONSOLIDATED OPERATING RESULTS OVERVIEW

American Tower generated the following operating results for the quarter ended June 30, 2023 (all comparative information is presented against the quarter ended June 30, 2022).

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(\$ in millions, except per share amounts.)		Q2 2023	<b>Growth Rate</b>
Total revenue	\$	2,772	3.6 %
Total property revenue	\$	2,729	4.4 %
Total Tenant Billings Growth	\$	133	7.2 %
Organic Tenant Billings Growth	\$	115	6.2 %
Property Gross Margin	\$	1,919	5.4 %
Property Gross Margin %		70.3 %	
Net income <sup>(1)</sup>	\$	462	(48.2)%
Net income attributable to AMT common stockholders <sup>(1)</sup>	\$	476	(47.0)%
Net income attributable to AMT common stockholders per diluted share <sup>(1)</sup>	\$	1.02	(47.7)%
Adjusted EBITDA	\$	1,749	4.7 %
Adjusted EBITDA Margin %		63.1 %	
Nareit Funds From Operations (FFO) attributable to AMT common stockholders(1)	\$	1,133	(31.3)%
AFFO attributable to AMT common stockholders	\$	1,151	(0.4)%
AFFO attributable to AMT common stockholders per Share	\$	2.46	(2.0)%
Cash provided by operating activities	\$	1,209	32.1 %
Less: total cash capital expenditures <sup>(2)</sup>	\$	417	10.5 %
Free Cash Flow	\$	792	47.4 %

<sup>(1)</sup> Q2 2023 growth rates impacted by foreign currency losses of approximately \$107.6 million in the current period as compared to foreign currency gains of approximately \$394.7 million in the prior-year period.

<sup>(2)</sup> Q2 2023 cash capital expenditures include \$11.9 million of finance lease and perpetual land easement payments reported in cash flows from financing activities in the condensed consolidated statements of cash flows.

Please refer to "Non-GAAP and Defined Financial Measures" below for definitions and other information regarding the Company's use of non-GAAP measures. For financial information and reconciliations to GAAP measures, please refer to the "Unaudited Selected Consolidated Financial Information" below.

#### CAPITAL ALLOCATION OVERVIEW

Distributions - During the quarter ended June 30, 2023, the Company declared the following regular cash distributions to its common stockholders:

Common Stock Distributions	Q2 2023 <sup>(1)</sup>
Distributions per share	1.57
Aggregate amount (in millions)	732
Year-over-year per share growth	9.8 %

<sup>(1)</sup> The distribution declared on May 24, 2023 was paid on July 10, 2023 to stockholders of record as of the close of business on June 16, 2023.

included within the Europe property segment. The divestiture did not qualify for presentation as a discontinued operation.

*Capital Expenditures* – During the second quarter of 2023, total capital expenditures were approximately \$417 million, of which \$34 million was for non-discretionary capital improvements and corporate capital expenditures. For additional capital expenditure details, please refer to the supplemental disclosure package available on the Company's website. *Acquisitions* – During the second quarter of 2023, the Company spent approximately \$30 million to acquire 60 communications sites, as well as other communications infrastructure

**Other Events** – On May 31, 2023, the Company completed the sale of its subsidiary in Poland ("ATC Poland") for total consideration of €6.7 million (approximately \$7.2 million at the date of closing), resulting in a gain on the sale of \$1.1 million, which was included in Other operating expenses. Prior to the divestiture, ATC Poland's operating results were

#### LEVERAGE AND FINANCING OVERVIEW

assets, primarily in France and Spain.

Leverage – For the quarter ended June 30, 2023, the Company's Net Leverage Ratio was 5.3x net debt (total debt less cash and cash equivalents) to second quarter 2023 annualized Adjusted EBITDA.

Calculation of Net Leverage Ratio (\$ in millions, totals may not add due to rounding.)	As of June 30, 2023
Total debt	\$ 38,795
Less: Cash and cash equivalents	 2,016
Net Debt	\$ 36,779
Divided By: Second quarter annualized Adjusted EBITDA <sup>(1)</sup>	 6,998
Net Leverage Ratio	5.3x

<sup>(1)</sup> Q2 2023 Adjusted EBITDA multiplied by four.

*Liquidity and Financing Activities* – As of June 30, 2023, the Company had approximately \$8.2 billion of total liquidity, consisting of approximately \$2.0 billion in cash and cash equivalents plus the ability to borrow an aggregate of approximately \$6.2 billion under its revolving credit facilities, net of any outstanding letters of credit.

On May 16, 2023, the Company issued an aggregate of €1.1 billion (approximately \$1.2 billion at the date of issuance) in senior unsecured notes and on May 25, 2023, the Company issued an aggregate of \$1.5 billion in senior unsecured notes. The net proceeds of both offerings were used to repay existing indebtedness under its revolving credit facilities.

On June 15, 2023, the Company repaid \$700.0 million aggregate principal amount of its 3.000% senior unsecured notes due 2023 using borrowings under its \$4.0 billion revolving credit facility. Upon completion of the repayment, none of the 3.000% senior unsecured notes remained outstanding.

Additionally, in June 2023, the Company amended its revolving credit facilities and \$1.0 billion term loan to, among other things, extend the maturity dates under the revolving credit facilities and adopt an Adjusted Term SOFR (as defined in the amendment agreements) pricing benchmark. Additionally, the Company repaid all amounts outstanding under its \$1.5 billion two-year unsecured term loan due December 2023.

#### **FULL YEAR 2023 OUTLOOK**

The following full year 2023 estimates are based on a number of assumptions that management believes to be reasonable and reflect the Company's expectations as of July 27, 2023. Actual results may differ materially from these estimates as a result of various factors, and the Company refers you to the cautionary language regarding "forward-looking" statements included in this press release when considering this information.

The Company's outlook is based on the following average foreign currency exchange rates to 1.00 U.S. Dollar for July 27, 2023 through December 31, 2023: (a) 339 Argentinean Pesos; (b) 1.49 Australian Dollars; (c) 111.10 Bangladeshi Taka; (d) 4.85 Brazilian Reais; (e) 1.33 Canadian Dollars; (f) 805 Chilean Pesos; (g) 4,250 Colombian Pesos; (h) 0.92 Euros; (i) 11.35 Ghanaian Cedis; (j) 82.20 Indian Rupees; (k) 141 Kenyan Shillings; (l) 17.50 Mexican Pesos; (m) 1.63 New Zealand Dollars; (n) 765 Nigerian Naira; (o) 7,260 Paraguayan Guarani; (p) 3.65 Peruvian Soles; (q) 55.80 Philippine Pesos; (r) 18.70 South African Rand; (s) 3,700 Ugandan Shillings; and (t) 600 West African CFA Francs.

The Company's outlook reflects estimated negative impacts of foreign currency exchange rate fluctuations to property revenue, Adjusted EBITDA and AFFO attributable to AMT common stockholders, each by less than \$5 million, relative to the Company's prior 2023 outlook. The impact of foreign currency exchange rate fluctuations on net income metrics is not provided, as the impact on all components of the net income measure cannot be calculated without unreasonable effort.

The Company is raising the midpoints of its full year 2023 outlook for property revenue, Adjusted EBITDA, AFFO attributable to AMT common stockholders and AFFO attributable to AMT common stockholders per Share by \$125 million, \$75 million, \$25 million and \$0.05, respectively, primarily driven by core property outperformance. The Company is reducing the midpoint for net income and net income attributable to AMT common stockholders, each by \$10 million, primarily due to foreign currency losses.

Additional information pertaining to the impact of foreign currency and Secured Overnight Financing Rate ("SOFR") fluctuations on the Company's outlook has been provided in the supplemental disclosure package available on the Company's website.

2023 Outlook (\$ in millions, except per share amounts.)	 Full Year 2023		Midpoint Growth Rates vs. Prior Year
Total property revenue <sup>(1)</sup>	\$ 10,790 to \$	10,970	3.9%
Net income	1,785 to	1,845	7.0%
Net income attributable to AMT common stockholders	1,845 to	1,905	6.2%
Adjusted EBITDA	6,950 to	7,030	5.2%
AFFO attributable to AMT common stockholders	4,490 to	4,570	0.3%
AFFO attributable to AMT common stockholders per Share	\$ 9.61 to \$	9.79	(0.6)%

(1) Includes U.S. & Canada segment property revenue of \$5,165 million to \$5,225 million, international property revenue of \$4,810 million to \$4,910 million and Data Centers segment property revenue of \$815 million to \$835 million, reflecting midpoint growth rates of 3.8%, 3.5% and 7.6%, respectively. The U.S. & Canada growth rate includes an estimated negative impact of approximately 1.5% associated with a decrease in non-cash straight-line revenue recognition. The international growth rate includes an estimated negative impact of approximately 3% from the translational effects of foreign currency exchange rate fluctuations. International property revenue reflects the Company's Africa, Asia-Pacific, Europe and Latin America segments. Data Centers segment property revenue reflects revenue from the Company's data center facilities and related assets.

<b>2023 Outlook for Total Property revenue, at the midpoint, includes the following components</b> (1): (\$ in millions, totals may not add due to rounding.)	U.S. & Canada Property <sup>(2)</sup>	International Property <sup>(3)</sup>	Data Centers Property <sup>(4)</sup>	Total Property
International pass-through revenue	N/A	\$ 1,550	N/A \$	1,550
Straight-line revenue	383	45	20	448

- 1) For additional discussion regarding these components, please refer to "Revenue Components" below.
- (2) U.S. & Canada property revenue includes revenue from all assets in the United States and Canada, other than data center facilities and related assets.
- International property revenue reflects the Company's Africa, Asia-Pacific, Europe and Latin America segments
- (4) Data Centers property revenue reflects revenue from the Company's data center facilities and related assets.

2023 Outlook for Total Tenant Billings Growth, at the midpoint, includes the following components <sup>(1)</sup> : (Totals may not add due to rounding.)	U.S. & Canada Property	International Property <sup>(2)</sup>	Total Property
Organic Tenant Billings	~5%	>6.5%	~5.5%
New Site Tenant Billings	~0%	~2%	~1%
Total Tenant Billings Growth	~5%	>8.5%	~6.5%

<sup>(1)</sup> For additional discussion regarding the component growth rates, please refer to "Revenue Components" below. Tenant Billings Growth is not applicable to the Data Centers segment. For additional details related to the Data Centers segment, please refer to the supplemental disclosure package available on the Company's website.

<sup>(2)</sup> International property revenue reflects the Company's Africa, Asia-Pacific, Europe and Latin America segments.

Outlook for Capital Expenditures: (\$ in millions, totals may not add due to rounding.)	ng.) Full Year 2023		
Discretionary capital projects <sup>(1)</sup>	\$	785 to \$	815
Ground lease purchases		85 to	105
Start-up capital projects		120 to	140
Redevelopment		485 to	515
Capital improvement		165 to	175
Corporate		10 —	10
Total	\$	1,650 to \$	1,760

<sup>(1)</sup> Includes the construction of 3,450 to 4,550 communications sites globally.

Reconciliation of Outlook for Adjusted EBITDA to Net income: (\$ in millions, totals may not add due to rounding.)	Full Year 2	2023	į
Net income	\$ 1,785 to	\$	1,845
Interest expense	1,420 to		1,400
Depreciation, amortization and accretion	3,050 to		3,080
Income tax provision	180 to		190
Stock-based compensation expense	190 —		190
Other, including other operating expenses, interest income, gain (loss) on retirement of long-term obligations and other income (expense)	325 —		325
Adjusted EBITDA	\$ 6,950 to	\$	7,030

Reconciliation of Outlook for AFFO attributable to AMT common stockholders to Net income: (\$\sin \text{millions}, except			
share and per share data, totals may not add due to rounding.)	Full Year	2023	
Net income	\$ 1,785 to	\$	1,845
Straight-line revenue	(448) —		(448)
Straight-line expense	32 —		32
Depreciation, amortization and accretion	3,050 to		3,080
Stock-based compensation expense	190 —		190
Deferred portion of income tax and other income tax adjustments	(128) —		(128)
Other, including other operating expense, amortization of deferred financing costs, debt discounts and premiums, gain (loss) or retirement of long-term obligations, other income (expense), long-term deferred interest charges and distributions to minority			
interests	439 —		439
Capital improvement capital expenditures	(165) to		(175)
Corporate capital expenditures	(10) —		(10)
Consolidated AFFO	\$ 4,745 to	\$	4,825
Minority interest	\$ (255) —	\$	(255)
AFFO attributable to AMT common stockholders	\$ 4,490 to	\$	4,570
Divided by weighted average diluted shares outstanding (in thousands)	467,000 —		467,000
AFFO attributable to AMT common stockholders per Share	\$ 9.61 to	\$	9.79

#### Conference Call Information

American Tower will host a conference call today at 8:30 a.m. ET to discuss its financial results for the quarter ended June 30, 2023 and its updated outlook for 2023. Supplemental materials for the call will be available on the Company's website, www.americantower.com. The conference call dial-in numbers are as follows:

U.S./Canada dial-in: (844) 291-4185 International dial-in: (409) 207-6997

Passcode: 9195827

When available, a replay of the call can be accessed until 11:59 p.m. ET on August 10, 2023. The replay dial-in numbers are as follows:

U.S./Canada dial-in: (866) 207-1041 International dial-in: (402) 970-0847

Passcode: 6812094

American Tower will also sponsor a live simulcast and replay of the call on its website, <a href="www.americantower.com">www.americantower.com</a>.

#### **About American Tower**

American Tower, one of the largest global REITs, is a leading independent owner, operator and developer of multitenant communications real estate with a portfolio of nearly 226,000 communications sites and a highly interconnected footprint of U.S. data center facilities. For more information about American Tower, please visit the "Earnings Materials" and "Investor Presentations" sections of our investor relations website at <a href="https://www.americantower.com">www.americantower.com</a>.

#### **Non-GAAP and Defined Financial Measures**

In addition to the results prepared in accordance with generally accepted accounting principles in the United States (GAAP) provided throughout this press release, the Company has presented the following Non-GAAP and Defined Financial Measures: Gross Margin, Operating Profit, Operating Profit Margin, Adjusted EBITDA, Adjusted EBITDA Margin, Nareit Funds From Operations (FFO) attributable to American Tower Corporation common stockholders, Consolidated Adjusted Funds From Operations (AFFO), AFFO attributable to American Tower Corporation common stockholders per Share, Free Cash Flow, Net Debt and Net Leverage Ratio. In addition, the Company presents: Tenant Billings, Tenant Billings Growth, Organic Tenant Billings Growth and New Site Tenant Billings Growth.

These measures are not intended to replace financial performance measures determined in accordance with GAAP. Rather, they are presented as additional information because management believes they are useful indicators of the current financial performance of the Company's core businesses and are commonly used across its industry peer group. As outlined in detail below, the Company believes that these measures can assist in comparing company performance on a consistent basis irrespective of depreciation and amortization or capital structure, while also providing valuable incremental insight into the underlying operating trends of its business.

Depreciation and amortization can vary significantly among companies depending on accounting methods, particularly where acquisitions or non-operating factors, including historical cost basis, are involved. The Company's Non-GAAP and Defined Financial Measures may not be comparable to similarly titled measures used by other companies.

#### **Revenue Components**

In addition to reporting total revenue, the Company believes that providing transparency around the components of its revenue provides investors with insight into the indicators of the underlying demand for, and operating performance of, its real estate portfolio. Accordingly, the Company has provided disclosure of the following revenue components: (i) Tenant Billings, (ii) New Site Tenant Billings; (iii) Organic Tenant Billings; (iv) International pass-through revenue; (v) Straight-line revenue; (vi) Pre-paid amortization revenue; (vii) Foreign currency exchange impact; and (viii) Other revenue.

**Tenant Billings:** The majority of the Company's revenue is generated from non-cancellable, long-term tenant leases. Revenue from Tenant Billings reflects several key aspects of the Company's real estate business: (i) "colocations/amendments" reflects new tenant leases for space on existing sites and amendments to existing leases to add additional tenant equipment; (ii) "escalations" reflects contractual increases in billing rates, which are typically tied to fixed percentages or a variable percentage based on a consumer price index; (iii) "cancellations" reflects the impact of tenant lease terminations or non-renewals or, in limited circumstances, when the lease rates on existing leases are reduced; and (iv) "new sites" reflects the impact of new property construction and acquisitions.

New Site Tenant Billings: Day-one Tenant Billings associated with sites that have been built or acquired since the beginning of the prior-year period. Incremental colocations/amendments, escalations or cancellations that occur on these sites after the date of their addition to our portfolio are not included in New Site Tenant Billings. The Company believes providing New Site Tenant Billings enhances an investor's ability to analyze the Company's existing real estate portfolio growth as well as its development program growth, as the Company's construction and acquisition activities can drive variability in growth rates from period to period.

**Organic Tenant Billings:** Tenant Billings on sites that the Company has owned since the beginning of the prior-year period, as well as Tenant Billings activity on new sites that occurred after the date of their addition to the Company's portfolio.

**International pass-through revenue:** A portion of the Company's pass-through revenue is based on power and fuel expense reimbursements and therefore subject to fluctuations in fuel prices. As a result, revenue growth rates may fluctuate depending on the market price for fuel in any given period, which is not representative of the Company's real estate business and its economic exposure to power and fuel costs. Furthermore, this expense reimbursement mitigates the economic impact associated with fluctuations in operating expenses, such as power and fuel costs and land rents in certain of the Company's markets. As a result, the Company believes that it is appropriate to provide insight into the impact of pass-through revenue on certain revenue growth rates.

**Straight-line revenue:** Under GAAP, the Company recognizes revenue on a straight-line basis over the term of the contract for certain of its tenant leases. Due to the Company's significant base of non-cancellable, long-term tenant leases, this can result in significant

fluctuations in growth rates upon tenant lease signings and renewals (typically increases), when amounts billed or received upfront upon these events are initially deferred. These signings and renewals are only a portion of the Company's underlying business growth and can distort the underlying performance of our Tenant Billings Growth. As a result, the Company believes that it is appropriate to provide insight into the impact of straight-line revenue on certain growth rates in revenue and select other measures.

**Pre-paid amortization revenue:** The Company recovers a portion of the costs it incurs for the redevelopment and development of its properties from its tenants. These upfront payments are then amortized over the initial term of the corresponding tenant lease. Given this amortization is not necessarily directly representative of underlying leasing activity on its real estate portfolio (i.e. does not have a renewal option or escalation as our tenant leases do), the Company believes that it is appropriate to provide insight into the impact of prepaid amortization revenue on certain revenue growth rates to provide transparency into the underlying performance of our real estate business.

**Foreign currency exchange impact:** The majority of the Company's international revenue and operating expenses are denominated in each country's local currency. As a result, foreign currency fluctuations may distort the underlying performance of our real estate business from period to period, depending on the movement of foreign currency exchange rates versus the U.S. Dollar. The Company believes it is appropriate to quantify the impact of foreign currency exchange rate fluctuations on its reported growth to provide transparency into the underlying performance of its real estate business.

**Other revenue:** Other revenue represents revenue not captured by the above listed items and can include items such as customer settlements, fiber solutions revenue and data centers revenue.

#### **Non-GAAP and Defined Financial Measure Definitions**

**Tenant Billings Growth:** The increase or decrease resulting from a comparison of Tenant Billings for a current period with Tenant Billings for the corresponding prior-year period, in each case adjusted for foreign currency exchange rate fluctuations. The Company believes this measure provides valuable insight into the growth in recurring Tenant Billings and underlying demand for its real estate portfolio.

**Organic Tenant Billings Growth:** The portion of Tenant Billings Growth attributable to Organic Tenant Billings. The Company believes that organic growth is a useful measure of its ability to add tenancy and incremental revenue to its assets for the reported period, which enables investors and analysts to gain additional insight into the relative attractiveness, and therefore the value, of the Company's property assets.

**New Site Tenant Billings Growth:** The portion of Tenant Billings Growth attributable to New Site Tenant Billings. The Company believes this measure provides valuable insight into the growth attributable to Tenant Billings from recently acquired or constructed properties.

**Gross Margin:** Revenues less operating expenses, excluding depreciation, amortization and accretion, selling, general, administrative and development expense and other operating expenses. The Company believes this measure provides valuable insight into the site-level profitability of its assets.

**Operating Profit:** Gross Margin less selling, general, administrative and development expense, excluding stock-based compensation expense and corporate expenses. The Company believes this measure provides valuable insight into the site-level profitability of its assets while also taking into account the overhead expenses required to manage each of its operating segments.

**Operating Profit Margin:** The percentage that results from dividing Operating Profit by revenue.

**Adjusted EBITDA:** Net income before income (loss) from equity method investments, income tax benefit (provision), other income (expense), gain (loss) on retirement of long-term obligations, interest expense, interest income, other operating income (expense), depreciation, amortization and accretion and stock-based compensation expense. The Company believes this measure provides valuable insight into the profitability of its operations while at the same time taking into account the central overhead expenses required to manage its global operations. In addition, it is a widely used performance measure across the telecommunications real estate sector.

Adjusted EBITDA Margin: The percentage that results from dividing Adjusted EBITDA by total revenue.

Nareit Funds From Operations (FFO), as defined by the National Association of Real Estate Investment Trusts (Nareit), attributable to American Tower Corporation common stockholders: Net income before gains or losses from the sale or disposal of real estate, real estate related impairment charges, real estate related depreciation, amortization and accretion less dividends to noncontrolling interests, and including adjustments for (i) unconsolidated affiliates and (ii) noncontrolling interests. The Company believes this measure provides valuable insight into the operating performance of its property assets by excluding the charges described above, particularly depreciation expenses, given the high initial, up-front capital intensity of the Company's operating model. In addition, it is a widely used performance measure across the telecommunications real estate sector.

Consolidated Adjusted Funds From Operations (AFFO): Nareit FFO attributable to American Tower Corporation common stockholders before (i) straight-line revenue and expense, (ii) stock-based compensation expense, (iii) the deferred portion of income tax and other income tax adjustments, (iv) non-real estate related depreciation, amortization and accretion, (v) amortization of deferred financing costs, debt discounts and premiums and long-term deferred interest charges, (vi) other income (expense), (vii) gain (loss) on retirement of long-term obligations, (viii) other operating income (expense), and adjustments for (ix) unconsolidated affiliates and (x) noncontrolling interests, less cash payments related to capital improvements and cash payments related to corporate capital expenditures. The Company believes this measure provides valuable insight into the operating performance of its property assets by further adjusting the Nareit FFO attributable to American Tower Corporation common stockholders metric to exclude the factors outlined above, which if unadjusted, may cause material fluctuations in Nareit FFO attributable to American Tower Corporation common stockholders growth from period to period that would not be representative of the underlying performance of the Company's property assets in those periods. In addition, it is a widely used performance measure across the telecommunications real estate sector.

**Adjusted Funds From Operations (AFFO) attributable to American Tower Corporation common stockholders:** Consolidated AFFO, excluding the impact of noncontrolling interests on both Nareit FFO attributable to American Tower Corporation common stockholders and the other line items included in the calculation of Consolidated AFFO. The Company believes that providing this additional metric enhances transparency, given the minority interests in its Europe business and its U.S. data center business.

**AFFO attributable to American Tower Corporation common stockholders per Share:** AFFO attributable to American Tower Corporation common stockholders divided by the diluted weighted average common shares outstanding.

**Free Cash Flow:** Cash provided by operating activities less total cash capital expenditures, including payments on finance leases and perpetual land easements. The Company believes that Free Cash Flow is useful to investors as the basis for comparing our performance and coverage ratios with other companies in its industry, although this measure of Free Cash Flow may not be directly comparable to similar measures used by other companies.

Net Debt: Total long-term debt, including current portion and finance lease liabilities, less cash and cash equivalents.

**Net Leverage Ratio:** Net Debt divided by the quarter's annualized Adjusted EBITDA (the quarter's Adjusted EBITDA multiplied by four). The Company believes that including this calculation is important for investors and analysts given it is a critical component underlying its credit agency ratings.

#### Cautionary Language Regarding Forward-Looking Statements

This press release contains "forward-looking statements" concerning our goals, beliefs, expectations, strategies, objectives, plans, future operating results and underlying assumptions and other statements that are not necessarily based on historical facts. Examples of these statements include, but are not limited to, statements regarding our full year 2023 outlook and other targets, foreign currency exchange rates, our expectations regarding the potential impacts of the Adjusted Gross Revenue court ruling in India, including impacts on our customers' payments, and factors that could affect such expectations, the creditworthiness and financial strength of our customers, including the expected impacts of payment shortfalls by VIL on our business and our operating results, our expectations regarding potential additional impairments in India and factors that could affect our expectations and our expectations regarding the leasing demand for communications real estate. Actual results may differ materially from those indicated in our forward-looking statements as a result of various important factors, including: (1) a significant decrease in leasing demand for our communications infrastructure would materially and adversely affect our business and operating results, and we cannot control that demand; (2) a substantial portion of our current and projected future revenue is derived from a small number of customers, and we are sensitive to adverse changes in the creditworthiness and financial strength of our customers; (3) if our customers consolidate their operations, exit their businesses or share site infrastructure to a significant degree, our growth, revenue and ability to generate positive cash flows could be materially and adversely affected; (4) increasing competition within our industry may materially and adversely affect our revenue; (5) our expansion initiatives involve a number of risks and uncertainties, including those related to integrating acquired or leased assets, that could adversely affect our operating results, disrupt our operations or expose us to additional risk; (6) new technologies or changes, or lack thereof, in our or a customer's business model could make our communications infrastructure leasing business less desirable and result in decreasing revenues and operating results; (7) competition for assets could adversely affect our ability to achieve our return on investment criteria; (8) our leverage and debt service obligations, including during a rising interest rates environment, may materially and adversely affect our ability to raise additional financing to fund capital expenditures, future growth and expansion initiatives and to satisfy our distribution requirements; (9) rising inflation may adversely affect us by increasing costs beyond what we can recover through price increases; (10) restrictive covenants in the agreements related to our securitization transactions, our credit facilities and our debt securities could materially and adversely affect our business by limiting flexibility, and we may be prohibited from paying dividends on our common stock, which may jeopardize our qualification for taxation as a REIT; (11) the transition to SOFR based loans may adversely affect our cost to obtain financing; (12) our business, and that of our customers, is subject to laws, regulations and administrative and judicial decisions, and changes thereto, that could restrict our ability to operate our business as we currently do or impact our competitive landscape; (13) our foreign operations are subject to economic, political and other risks that could materially and adversely affect our revenues or financial position, including risks associated with fluctuations in foreign currency exchange rates; (14) we may be adversely affected by regulations related to climate change; (15) if we fail to remain qualified for taxation as a REIT, we will be subject to tax at corporate income tax rates, which may substantially reduce funds otherwise available, and even if we qualify for taxation as a REIT, we may face tax liabilities that impact earnings and available cash flow; (16) complying with REIT requirements may limit our flexibility or cause us to forego otherwise attractive opportunities; (17) we could have liability under environmental and occupational safety and health laws; (18) our towers, fiber networks, data centers or computer systems may be affected by natural disasters (including as a result of climate change) and other unforeseen events for which our insurance may not provide adequate coverage or result in increased insurance premiums; (19) if we, or third parties on which we rely, experience technology failures, including cybersecurity incidents or the loss of personally identifiable information, we may incur substantial costs and suffer other negative consequences, which may include reputational damage; (20) our costs could increase and our revenues could decrease due to perceived health risks from radio emissions, especially if these perceived risks are substantiated; (21) if we are unable to protect our rights to the land under our towers and buildings in which our data centers are located, it could adversely affect our business and operating results; and (22) if we are unable or choose not to exercise our rights to purchase towers that are subject to lease and sublease agreements at the end of the applicable period, our cash flows derived from those towers will be eliminated. For additional information regarding factors that may cause actual results to differ materially from those indicated in our forward-looking statements, we refer you to the information provided in Item 1A of the Company's 2022 Form 10-K, as updated in our upcoming Form 10-Q for the six months ended June 30, 2023, under the caption "Risk Factors." We undertake no obligation to update the information contained in this press release to reflect subsequently occurring events or circumstances.

## UNAUDITED CONSOLIDATED BALANCE SHEETS (In millions)

ASSETS         CURRENT ASSETS:         2.015.7         \$           CAS and cash equivalens         \$ 2.015.7         \$           Restricted cash         13.7         *           Accounts receivable, nel         684.0         *           Prepald and other current assets         884.0         *           Total current assets         19,788.8         *           CODDWILL         13,080.7         *           OFHER INTANCIBLE ASSETS, net         12,266.0         *           DEFERRED RENT ASSET         8,91.7         *           DEFERRED RENT ASSET         70.1         *           TOTIAL         \$ 68,99.0         *           CURRENT LIABILITIES         *         *		Jun	e 30, 2023	December 31, 2022			
Acatal and cash equivalenes         \$ 2,015 *           Restriced cash         133 *           Acatal reservable, net         644 *           Prepail and other current assets         363 *           Toll current assets         19,758 *           PROPERTY AND EQUIPMENT, net         19,758 *           CODOWILL         17,286 *           OTHER INTANGIBLE ASSETS, net         17,286 *           DEFERRED TASSET         3,846 *           RIGHTO-FUSA ASSET         3,846 *           RIGHTO-FUSA ASSET         701 *           RIGHTO-FUSA ASSET         701 *           TOTAL         5 65,700 *           CURRENT LABILITIES         1,182 *           CURRENT LABILITIES         1,182 *           Accounts payable         \$ 1,182 *           Accounts payable         \$ 1,182 *           Account portion of long-term obligations         3,261 *           Distributions payable         \$ 3,261 *           Current portion of long-term obligations         3,261 *           Current portion of long-term obligations         3,261 *           Current portion of long-term obligations         3,261 *           Toll Current liabilities         5,280 *           FOREATING EASE LIABILITY         3,580 * <t< td=""><td>ASSETS</td><td></td><td></td><td></td></t<>	ASSETS						
Restricted cash         133.7           Accounts receivable, net         684.0           Prepaid and other current assets         3.081.4           PRODERIY AND EQUIPMENT, net         19,58.1           GOODWIL         13,509.7           OTHER INTANGBLE ASSETS, net         17,28.0           DEFERRED TAX ASSET         125.7           DEFERRED TAX ASSET         3,284.6           RIGHT-OF-USE ASSET         70.1           NOTES RECEIVABLE AND OTHER NON-CURRENT ASSETS         710.1           TOTAL         \$ 68.79.0           LIABILITIES         2           CURRENT LIABILITIES         118.2           Accounts payable         \$ 12.6           Account portion of operating lease liability         794.5           Current portion of long-term obligations         3.00-1           Current portion of operating lease liability         794.5           Current portion of long-term obligations         3.00-1           Current portion of long-term obligations         3.00-1           Current portion of long-term obligations         3.00-1           OPERATING LEASE LIABILITY         1,15-6           OING-TERM OBLIGATIONS         2,12-9           DEFERRED EXALIBILITY         1,15-6           TOBIL DIABILITIES	CURRENT ASSETS:						
Accousts receivable, net         848.0           Prepaid and other current assets         3.681.4           PROPERTY AND EQUIPMENT, net         13,958.7           CODDWILL         13,050.7           OTHER INTANGIBLE ASSETS, net         12,266.0           DEFERRED AX ASSET         3,284.6           RIGHT-OF-USE ASSET         3,284.6           RIGHT-OF-USE ASSET         3,284.6           RIGHT-OF-USE ASSET         70.1           TOTEA         \$ 68,79.0           TOTAL         \$ 68,79.0           TOTAL         \$ 68,79.0           TOTAL         \$ 68,79.0           TOTAL         \$ 10.0           TOTAL         \$ 68,79.0           TOTAL         \$ 68,79.0           TOTAL         \$ 68,79.0           TOTAL         \$ 10.0           CONCENTEAL STANDARD MOUNTER NOW-CURRENT ASSET         \$ 1,002.1           CORREST CALLARD MOUNTER STANDARD MOUNTER ST	Cash and cash equivalents	\$	2,015.7 \$	2,028.4			
Prepail and other current assets         3.64           Total current assets         3.75           PROPERTY AND EQUIPMENT, et         19,758.6           GODDWIL         13,050.7           OTHER INTANCIBLE ASSETS, et         17,286.0           DEFERRED TAX ASSET         15,27           DEFERRED RENT ASSET         3,284.6           RIGHT-OF-USE ASSET         49,81.7           NOTES RECEIVABLE AND OTHER NON-CURRENT ASSETS         710.1           TOTAL         \$ 66,870.0         \$           CURRENT LIABILITIES         \$ 216.2         \$           CURRENT LIABILITIES         \$ 260.8         \$           CURRENT LIABILITY         751.1         \$           Current portion of operating lease liability         751.7         \$           Current portion of long-term obligations         3,581.7         \$           Current portion of long-term obligations         3,581.7         \$           TOTAL CURRENT LIABILITY         7,581.4         \$           OPERATING LEASE LIABILITY         1,158.6         \$	Restricted cash		133.7	112.3			
Total current asses	Accounts receivable, net		684.0	758.3			
PROPERTY AND EQUIPMENT, net         19,758.8           GODDWIL         13,050.7           OTHER INTANGIBLE ASSETS, net         12,26           DEFERRED TAX ASSET         125.7           DEFERRED RENT ASSET         8,981.7           NOTES RECEIVABLE AND OTHER NON-CURRENT ASSETS         8,981.7           OTTAL         \$ 6,687.9           LIABLITIES         \$ 166.8           CURRENT LIABLITIES         \$ 216.2           Accound spayable         \$ 216.2           Accound interest         260.8           Current portion of porting less liability         794.5           Current portion of long-tern obligations         3,205.1           Uneared revenue         51.57           Toll Current portion of porting less liability         794.5           Current portion of Jong-tern obligations         3,205.1           Uneared revenue         51.57           Toll Current portion of porting less liability         7,597.4           ASSET REITREMENT OBLICATIONS         35,580.5           DEPERATING LEASE LIABILITY         1,497.2           DEFERRED TAX LIABILITIES         1,158.6           TOTHER NON-CURRENT LIABILITIES         4,87.8           TOTHER NON-CURRENT LIABILITIES         4,87.9           COMMINIMENTS	Prepaid and other current assets		848.0	723.3			
GODMIL         13,050.7           OTHER INTANGIBLE ASSET, net         17,286.7           DEFERRED TAX ASSET         3,284.6           RIGHTO-FUSE ASSET         8,981.7           RIGHTO-FUSE ASSET         710.1           TOTES RECEIVABLE AND OTHER NON-CURRENT ASSETS         710.1           TOTAL         \$ 68,790.9           LABILITIES         ***           CURRENT LIABILITIES           Accrued expenses         1,182.3           Distributions payable         \$ 216.2           Accrued professer         1,82.3           Current portion of long-rem obligations         3,205.1           Current portion of long-rem obligations         3,205.1           Uneand revenue         51.57           Total current liabilities         6,955.7           LONG-FERM OBLICATIONS         35,589.5           OPERATING LEASE LIABILITY         1,487.7           OTHER NON-CURRENT LIABILITIES         1,186.7           TOTAL LIABILITIES         1,186.7           COMMITIES ALIABILITY         1,487.7           OTHER NON-CURRENT LIABILITIES         1,487.7           OTHER NON-CURRENT LIABILITIES         1,516.4           Total liabilities         6,255.0           COMMITIES AND CONTINGENCIES <td>Total current assets</td> <td></td> <td>3,681.4</td> <td>3,622.3</td>	Total current assets		3,681.4	3,622.3			
DTHER INTANGIBLE ASSETS, net         17,266.0           DEFERRD TAX ASSET         125.7           DEFERRED RENT ASSET         8,981.7           NOTES RECEIVABLE AND OTHER NON-CURRENT SSETS         70.1           TOTAL         \$ 68,89.0           LIABLITIES         \$ 68,89.0           CURRENT LIABLITIES         \$ 126.2           Accounts payable         \$ 216.2           Accured expeses         1,182.3           Distributions payable         \$ 260.8           Accured interest         260.8           Current portion of long-term obligations         3,205.1           Current portion of long-term obligations         3,595.5           Total current liabilities         6,925.7           Total current liabilities         6,925.7           DEPRATING LEASE LIABILITY         7,587.4           ASSET RETIREMENT OBLIGATIONS         1,487.4           OFFERANT CLASE LIABILITY         1,487.4           OTHER NON-CURRENT LIABILITIES         4,88           Total liabilities         4,88           COMMITMENT SAND CONTING	PROPERTY AND EQUIPMENT, net		19,758.8	19,998.3			
DEFERRED TAXASSET         3,28.4           DEFERED RENT ASSET         3,981.7           NOTES RECEIVABLE AND OTHER NON-CURRENT ASSETS         710.1           TOTAL         \$ 66.879.0           LABILITIES         ************************************	GOODWILL		13,050.7	12,956.7			
DEFERRED RENT ASSET         3,846           NIGHT-OF-USE ASSET         8,981.7           NOTES RECEIVABLE AND OTHER NON-CURRENT ASSETS         710.1           TOTAL         \$ 66,879.0           LIBBLITIES         \$ 126.2           CURRENT LIABILITIES:         \$ 26.2           Accounts payable         1,182.3           Accrued expenses         1,182.3           Distributions payable         260.8           Accrued interest         260.8           Current portion of operating lease liability         794.5           Current portion of long-term obligations         3,205.1           Understand revenue         5,157.7           Conditions anyable         3,589.5           Total current liabilities         5,597.4           LONG-TERM OBLIGATIONS         35,589.5           OFERR TIERM OBLIGATIONS         35,589.5           OFERR TIERM OBLIGATIONS         35,891.5           OFERR TIERM FOR DELICATIONS         1,156.6           Total labilities         3,589.5           TOTAL LIABILITIES         4,87.7           OFTER RICE MAY LIABILITIES         3,589.5           TOTAL LIABILITIES         4,88.7           TOTAL LIABILITIES         4,88.7           TOTAL LIABILITIES	OTHER INTANGIBLE ASSETS, net		17,286.0	17,983.3			
RIGHT-OF-USE ASSET         8,981.7           NOTES RECEIVABLE AND OTHER NON-CURRENT ASSETS         710.1           1 COTAL         \$ 66,879.0         \$           LIABILITIES           CURRENT LIABILITIES           Accumed eyepnese         1,182.3         \$         2 (16.2)         \$	DEFERRED TAX ASSET		125.7	129.2			
NOTES RECEIVABLE AND OTHER NON-CURRENT ASSETS         710.1           TOTAL         \$         66,879.0         \$           LARGE TITLE SILLIPITES:           Accounts payable         \$         21.62.2         \$           Accrued interest         200.8         1,182.3         1	DEFERRED RENT ASSET		3,284.6	3,039.1			
TOTAL	RIGHT-OF-USE ASSET		8,981.7	8,918.9			
CURRENT LIABILITIES:   Accounts payable   \$ 216.2 \$	NOTES RECEIVABLE AND OTHER NON-CURRENT ASSETS		710.1	546.7			
CURRENT LIABILITIES:   Accrued expenses   1,182.3	TOTAL	\$	66,879.0 \$	67,194.5			
Accounts payable         \$ 216.2         \$           Accrued expenses         1,182.3         \$           Distributions payable         751.1         \$           Accrued interest         260.8         \$           Current portion of operating lease liability         794.5         \$           Current portion of long-term obligations         3,205.1         \$           Uneamed revenue         515.7         \$           Total current liabilities         6,925.7         \$           LONG-TERM OBLIGATIONS         35,589.5         \$           OPERATING LEASE LIABILITY         7,587.4         \$           ASSET RETIREMENT OBLIGATIONS         2,122.9         \$           DEFERRED TAX LIABILITY         1,487.7         \$           OTHER NON-CURRENT LIABILITIES         1,586.6         \$           Total liabilities         5,4871.8         \$           COMMITMENTS AND CONTINGENCIES         4.8         \$           EQUITY:         4.8         \$           Common stock         4.8         \$           Additional paid-in capital         14,779.2         \$           Distributions in excess of earnings         (5,550.6)         \$           Accumulated other comprehensive loss         (	LIABILITIES						
Accrued expenses         1,182.3           Distributions payable         751.1           Accrued interest         260.8           Current portion of operating lease liability         794.5           Current portion of long-term obligations         3,205.1           Unearned revenue         515.7           Total current liabilities         6,925.7           LONG-TERM OBLIGATIONS         35,589.5           OPERATING LEASE LIABILITY         7,587.4           ASSET RETIREMENT OBLIGATIONS         2,122.9           DEFERRED TAX LIABILITY         1,487.7           OTHER NON-CURRENT LIABILITIES         1,158.6           Total liabilities         54,871.8           COMMITMENTS AND CONTINGENCIES         4.8           EQUITY:         4           Common stock         4.8           Additional paid-in capital         14,779.2           Distributions in excess of earnings         (2,755.8)           Accumulated other comprehensive loss         (5,560.6)           Treasury stock         (1,301.2)           Total American Tower Corporation equity         5,166.4           Noncontrolling interests         6,840.8           Total equity         12,007.2	CURRENT LIABILITIES:						
Accrued expenses         1,182.3           Distributions payable         751.1           Accrued interest         260.8           Current portion of operating lease liability         794.5           Current portion of long-term obligations         3,205.1           Uneamed revenue         515.7           Total current liabilities         6,925.7           LONG-TERM OBLIGATIONS         35,589.5           OPERATING LEASE LIABILITY         7,587.4           ASSET RETIREMENT OBLIGATIONS         2,122.9           DEFERRED TAX LIABILITY         1,486.7           OTHER NON-CURRENT LIABILITIES         1,158.6           Total liabilities         54,871.8           COMMITMENTS AND CONTINGENCIES         4.8           EQUITY:         4           Common stock         4.8           Additional paid-in capital         14,779.2           Distributions in excess of earnings         (2,755.8)           Accumulated other comprehensive loss         (5,560.6)           Treasury stock         (1,301.2)           Total American Tower Corporation equity         5,166.4           Noncontrolling interests         6,840.8           Total equity         12,007.2	Accounts payable	\$	216.2 \$	218.6			
Accrued interest         260.8           Current portion of operating lease liability         794.5           Current portion of long-term obligations         3,205.1           Unearned revenue         515.7           Total current liabilities         6,925.7           LONG-TERM OBLIGATIONS         35,589.5           OPERATING LEASE LIABILITY         7,587.4           ASSET RETIREMENT OBLIGATIONS         2,122.9           DEFERRED TAX LIABILITY         1,487.7           OTHER NON-CURRENT LIABILITIES         1,158.6           Total liabilities         54,871.8           COMMITMENTS AND CONTINGENCIES         4.8           EQUITY:         4.8           COmmon stock         4.8           Additional paid-in capital         14,779.2           Distributions in excess of earnings         (2,755.8)           Accumulated other comprehensive loss         (5,560.6)           Treasury stock         (1,301.2)           Total American Tower Corporation equity         5,166.4           Noncontrolling interests         6,840.8           Total equity         12,007.2			1,182.3	1,344.2			
Current portion of operating lease liability       794.5         Current portion of long-term obligations       3,205.1         Unearmed revenue       515.7         Total current liabilities       6,925.7         LONG-TERM OBLIGATIONS       35,589.5         OPERATING LEASE LIABILITY       7,587.4         ASSET RETIREMENT OBLIGATIONS       2,122.9         DEFERRED TAX LIABILITY       1,487.7         OTHER NON-CURRENT LIABILITIES       1,158.6         Total liabilities       54,871.8         COMMITMENTS AND CONTINGENCIES         EQUITY:         Common stock       4.8         Additional paid-in capital       14,779.2         Distributions in excess of earnings       (2,755.8)         Accumulated other comprehensive loss       (5,560.6)         Treasury stock       (1,301.2)         Total American Tower Corporation equity       5,166.4         Noncontrolling interests       6,840.8         Total equity       12,007.2	Distributions payable		751.1	745.3			
Current portion of long-term obligations         3,205.1           Unearned revenue         515.7           Total current liabilities         6,925.7           LONG-TERM OBLIGATIONS         35,589.5           OPERATING LEASE LIABILITY         7,587.4           ASSET RETIREMENT OBLIGATIONS         2,122.9           DEFERRED TAX LIABILITY         1,487.7           OTHER NON-CURRENT LIABILITIES         1,158.6           Total liabilities         54,871.8           COMMITMENTS AND CONTINGENCIES         4.8           Additional paid-in capital         14,779.2           Distributions in excess of earnings         (2,755.8)           Accumulated other comprehensive loss         (5,560.6)           Treasury stock         (1,301.2)           Total American Tower Corporation equity         5,166.4           Noncontrolling interests         6,840.8           Total equity         12,007.2	Accrued interest		260.8	261.0			
Unearned revenue         515.7           Total current liabilities         6,925.7           LONG-TERM OBLIGATIONS         35,589.5           OPERATING LEASE LIABILITY         7,587.4           ASSET RETIREMENT OBLIGATIONS         2,122.9           DEFERRED TAX LIABILITY         1,487.7           OTHER NON-CURRENT LIABILITIES         1,158.6           Total liabilities         54,871.8           COMMITMENTS AND CONTINGENCIES           EQUITY:           Common stock         4.8           Additional paid-in capital         14,779.2           Distributions in excess of earnings         (2,755.8)           Accumulated other comprehensive loss         (5,560.6)           Treasury stock         (1,301.2)           Total American Tower Corporation equity         5,166.4           Noncontrolling interests         6,840.8           Total equity         12,007.2	Current portion of operating lease liability		794.5	788.9			
Total current liabilities         6,925.7           LONG-TERM OBLIGATIONS         35,589.5           OPERATING LEASE LIABILITY         7,587.4           ASSET RETIREMENT OBLIGATIONS         2,122.9           DEFERRED TAX LIABILITY         1,487.7           OTHER NON-CURRENT LIABILITIES         1,158.6           Total liabilities         54,871.8           COMMITMENTS AND CONTINGENCIES           EQUITY:           Common stock         4.8           Additional paid-in capital         14,779.2           Distributions in excess of earnings         (2,755.8)           Accumulated other comprehensive loss         (5,560.6)           Treasury stock         (1,301.2)           Total American Tower Corporation equity         5,166.4           Noncontrolling interests         6,840.8           Total equity         12,007.2	Current portion of long-term obligations		3,205.1	4,514.2			
LONG-TERM OBLIGATIONS         35,589.5           OPERATING LEASE LIABILITY         7,587.4           ASSET RETIREMENT OBLIGATIONS         2,122.9           DEFERRED TAX LIABILITY         1,487.7           OTHER NON-CURRENT LIABILITIES         1,158.6           Total liabilities         54,871.8           COMMITMENTS AND CONTINGENCIES           EQUITY:           Common stock         4.8           Additional paid-in capital         14,779.2           Distributions in excess of earnings         (2,755.8)           Accumulated other comprehensive loss         (5,560.6)           Treasury stock         (1,301.2)           Total American Tower Corporation equity         5,166.4           Noncontrolling interests         6,840.8           Total equity         12,007.2	Unearned revenue		515.7	439.7			
OPERATING LEASE LIABILITY         7,587.4           ASSET RETIREMENT OBLIGATIONS         2,122.9           DEFERRED TAX LIABILITY         1,487.7           OTHER NON-CURRENT LIABILITIES         1,158.6           Total liabilities         54,871.8           COMMITMENTS AND CONTINGENCIES           EQUITY:           Common stock         4.8           Additional paid-in capital         14,779.2           Distributions in excess of earnings         (2,755.8)           Accumulated other comprehensive loss         (5,560.6)           Treasury stock         (1,301.2)           Total American Tower Corporation equity         5,166.4           Noncontrolling interests         6,840.8           Total equity         12,007.2	Total current liabilities		6,925.7	8,311.9			
ASSET RETIREMENT OBLIGATIONS         2,122.9           DEFERRED TAX LIABILITY         1,487.7           OTHER NON-CURRENT LIABILITIES         1,158.6           Total liabilities         54,871.8           COMMITMENTS AND CONTINGENCIES           EQUITY:           Common stock         4.8           Additional paid-in capital         14,779.2           Distributions in excess of earnings         (2,755.8)           Accumulated other comprehensive loss         (5,560.6)           Treasury stock         (1,301.2)           Total American Tower Corporation equity         5,166.4           Noncontrolling interests         6,840.8           Total equity         12,007.2	LONG-TERM OBLIGATIONS		35,589.5	34,156.0			
DEFERRED TAX LIABILITY         1,487.7           OTHER NON-CURRENT LIABILITIES         1,158.6           Total liabilities         54,871.8           COMMITMENTS AND CONTINGENCIES           EQUITY:           Common stock         4.8           Additional paid-in capital         14,779.2           Distributions in excess of earnings         (2,755.8)           Accumulated other comprehensive loss         (5,560.6)           Treasury stock         (1,301.2)           Total American Tower Corporation equity         5,166.4           Noncontrolling interests         6,840.8           Total equity         12,007.2	OPERATING LEASE LIABILITY		7,587.4	7,591.9			
OTHER NON-CURRENT LIABILITIES         1,158.6           Total liabilities         54,871.8           COMMITMENTS AND CONTINGENCIES           EQUITY:           Common stock         4.8           Additional paid-in capital         14,779.2           Distributions in excess of earnings         (2,755.8)           Accumulated other comprehensive loss         (5,560.6)           Treasury stock         (1,301.2)           Total American Tower Corporation equity         5,166.4           Noncontrolling interests         6,840.8           Total equity         12,007.2	ASSET RETIREMENT OBLIGATIONS		2,122.9	2,047.4			
Total liabilities         54,871.8           COMMITMENTS AND CONTINGENCIES           EQUITY:           Common stock         4.8           Additional paid-in capital         14,779.2           Distributions in excess of earnings         (2,755.8)           Accumulated other comprehensive loss         (5,560.6)           Treasury stock         (1,301.2)           Total American Tower Corporation equity         5,166.4           Noncontrolling interests         6,840.8           Total equity         12,007.2	DEFERRED TAX LIABILITY		1,487.7	1,492.0			
COMMITMENTS AND CONTINGENCIES           EQUITY:           Common stock         4.8           Additional paid-in capital         14,779.2           Distributions in excess of earnings         (2,755.8)           Accumulated other comprehensive loss         (5,560.6)           Treasury stock         (1,301.2)           Total American Tower Corporation equity         5,166.4           Noncontrolling interests         6,840.8           Total equity         12,007.2	OTHER NON-CURRENT LIABILITIES		1,158.6	1,186.8			
EQUITY:         Common stock       4.8         Additional paid-in capital       14,779.2         Distributions in excess of earnings       (2,755.8)         Accumulated other comprehensive loss       (5,560.6)         Treasury stock       (1,301.2)         Total American Tower Corporation equity       5,166.4         Noncontrolling interests       6,840.8         Total equity       12,007.2	Total liabilities		54,871.8	54,786.0			
Common stock       4.8         Additional paid-in capital       14,779.2         Distributions in excess of earnings       (2,755.8)         Accumulated other comprehensive loss       (5,560.6)         Treasury stock       (1,301.2)         Total American Tower Corporation equity       5,166.4         Noncontrolling interests       6,840.8         Total equity       12,007.2	COMMITMENTS AND CONTINGENCIES			· · · · · · · · · · · · · · · · · · ·			
Additional paid-in capital       14,779.2         Distributions in excess of earnings       (2,755.8)         Accumulated other comprehensive loss       (5,560.6)         Treasury stock       (1,301.2)         Total American Tower Corporation equity       5,166.4         Noncontrolling interests       6,840.8         Total equity       12,007.2	EQUITY:						
Distributions in excess of earnings (2,755.8) Accumulated other comprehensive loss (5,560.6) Treasury stock (1,301.2) Total American Tower Corporation equity 5,166.4 Noncontrolling interests 6,840.8 Total equity 12,007.2	Common stock		4.8	4.8			
Accumulated other comprehensive loss (5,560.6) Treasury stock (1,301.2)  Total American Tower Corporation equity 5,166.4  Noncontrolling interests 6,840.8  Total equity 12,007.2	Additional paid-in capital		14,779.2	14,689.0			
Accumulated other comprehensive loss (5,560.6) Treasury stock (1,301.2)  Total American Tower Corporation equity 5,166.4  Noncontrolling interests 6,840.8  Total equity 12,007.2	Distributions in excess of earnings		(2,755.8)	(2,101.9)			
Treasury stock (1,301.2)  Total American Tower Corporation equity 5,166.4  Noncontrolling interests 6,840.8  Total equity 12,007.2	_			(5,718.3)			
Total American Tower Corporation equity 5,166.4  Noncontrolling interests 6,840.8  Total equity 12,007.2	•		* * * * * * * * * * * * * * * * * * * *	(1,301.2)			
Noncontrolling interests 6,840.8 Total equity 12,007.2	·		5,166.4	5,572.4			
Total equity 12,007.2				6,836.1			
				12,408.5			
UTAL 00,073.0 \$		\$		67,194.5			
	IVIAL	Ψ	σο,σ,σ,σ,σ	37,134.3			

## UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

(In millions, except share and per share data)

	Three Months Ended June 30,				Six Months E	nded .	ed June 30,		
		2023		2022	 2023		2022		
REVENUES:									
Property	\$	2,728.6	\$	2,614.5	\$ 5,443.1	\$	5,215.3		
Services		43.1		59.8	95.8		119.3		
Total operating revenues		2,771.7		2,674.3	5,538.9		5,334.6		
OPERATING EXPENSES:									
Costs of operations (exclusive of items shown separately below):									
Property		810.1		794.0	1,597.1		1,565.5		
Services		17.2		28.9	36.3		56.8		
Depreciation, amortization and accretion		764.6		826.5	1,558.7		1,642.3		
Selling, general, administrative and development expense <sup>(1)</sup>		244.4		222.9	508.3		516.8		
Other operating expenses		61.7		19.7	 189.2		45.8		
Total operating expenses		1,898.0		1,892.0	3,889.6		3,827.2		
OPERATING INCOME		873.7		782.3	1,649.3		1,507.4		
OTHER INCOME (EXPENSE):									
Interest income		30.6		14.3	61.4		24.2		
Interest expense		(348.1)		(276.6)	(688.3)		(539.0)		
Loss on retirement of long-term obligations		(0.3)		_	(0.3)		_		
Other (expense) income (including foreign currency (losses) gains of (\$107.6), \$394.7, (\$191.7) and \$636.8, respectively)		(81.2)		378.3	(179.0)		630.9		
Total other (expense) income		(399.0)		116.0	(806.2)		116.1		
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES		474.7		898.3	843.1		1,623.5		
Income tax provision		(13.2)		(7.4)	(66.6)		(29.9)		
NET INCOME		461.5		890.9	776.5		1,593.6		
Net loss attributable to noncontrolling interests		14.2		7.3	35.0		16.3		
NET INCOME ATTRIBUTABLE TO AMERICAN TOWER CORPORATION COMMON STOCKHOLDERS	\$	475.7	\$	898.2	\$ 811.5	\$	1,609.9		
NET INCOME PER COMMON SHARE AMOUNTS:									
Basic net income attributable to American Tower Corporation common stockholders	\$	1.02	\$	1.96	\$ 1.74	\$	3.52		
Diluted net income attributable to American Tower Corporation common stockholders	\$	1.02	\$	1.95	\$ 1.74	\$	3.51		
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING (in thousands):	-								
BASIC		466,087		458,776	465,915		457,369		
DILUTED		466,979		459,819	 466,939		458,564		

<sup>(1)</sup> Selling, general, administrative and development expense includes stock-based compensation expense in aggregate amounts of \$49.4 million and \$114.9 million for the three and six months ended June 30, 2023, respectively, and \$42.2 million and \$98.9 million for the three and six months ended June 30, 2022, respectively.

### UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In millions)

		Six Months E	nded June 30,	
		2023	20	22
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net income	\$	776.5	\$	1,593.6
Adjustments to reconcile net income to cash provided by operating activities:				
Depreciation, amortization and accretion		1,558.7		1,642.3
Stock-based compensation expense		114.9		98.9
Loss on early retirement of long-term obligations		0.3		_
Other non-cash items reflected in statements of operations		366.0		(655.5)
Increase in net deferred rent balances		(232.8)		(222.7)
Right-of-use asset and Operating lease liability, net		(62.7)		(7.1)
Unearned revenue		46.5		(495.3)
Increase in assets		(238.1)		(240.3)
Decrease in liabilities		(49.4)		(135.0)
Cash provided by operating activities		2,279.9		1,578.9
CASH FLOWS FROM INVESTING ACTIVITIES:				
Payments for purchase of property and equipment and construction activities		(882.8)		(756.2)
Payments for acquisitions, net of cash acquired		(91.2)		(218.3)
Proceeds from sales of short-term investments and other non-current assets		6.9		9.2
Deposits and other		250.6		61.8
Cash used for investing activities		(716.5)		(903.5)
CASH FLOWS FROM FINANCING ACTIVITIES:	-	<del></del>	-	<u> </u>
Proceeds from short-term borrowings, net		146.2		_
Borrowings under credit facilities		4,780.0		2,900.0
Proceeds from issuance of senior notes, net		4,182.3		1,293.6
Proceeds from issuance of securities in securitization transaction		1,300.0		_
Repayments of notes payable, credit facilities, senior notes, secured debt, term loans and finance leases <sup>(1)</sup>		(10,409.6)		(5,954.0)
Contributions from noncontrolling interest holders		1.9		48.4
Distributions to noncontrolling interest holders		(22.7)		(0.1)
Proceeds from stock options and employee stock purchase plan		10.3		19.8
Distributions paid on common stock		(1,461.3)		(1,280.1)
Proceeds from the issuance of common stock, net		_		2,291.7
Deferred financing costs and other financing activities <sup>(2)</sup>		(100.9)		(74.7)
Cash used for financing activities		(1,573.8)		(755.4)
Net effect of changes in foreign currency exchange rates on cash and cash equivalents, and restricted cash		19.1		(60.2)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS, AND RESTRICTED CASH	<del></del>	8.7		(140.2)
CASH AND CASH EQUIVALENTS, AND RESTRICTED CASH, BEGINNING OF PERIOD		2,140.7		2,343.3
CASH AND CASH EQUIVALENTS, AND RESTRICTED CASH, END OF PERIOD	\$	2,149.4	\$	2,203.1
CASH PAID FOR INCOME TAXES, NET <sup>(3)</sup>	\$	131.1	\$	181.4
CASH PAID FOR INTEREST	\$	681.4	\$	529.9

Six months ended June 30, 2023 and June 30, 2022 include \$4.1 million and \$3.2 million of finance lease payments, respectively.

Six months ended June 30, 2023 and June 30, 2022 include \$21.6 million and \$19.3 million of perpetual land easement payments, respectively.

Six months ended June 30, 2022 include \$46.6 million related to the Global Tower Partners ("GTP") one-time cash settlement. In 2015, the Company incurred charges in connection with a tax election pursuant to which MIP Tower Holdings LLC, parent company to GTP, would no longer operate as a separate REIT for federal and state income tax purposes. The Company finalized a settlement related to this tax election in the six month period ended June 30, 2022.

## UNAUDITED CONSOLIDATED RESULTS FROM OPERATIONS, BY SEGMENT

(\$ in millions, totals may not add due to rounding.)

Three Months Ended June 30, 2023

Register of Line (1988)         Line (1988)         Line (1988)         Alera (1988)         Alera (1988)         Line (19												IICII	Ended June 50, 20									
Segment revenues         5.303         5.404         1.81         2.004         1.121         5.205         5.27.29         \$3.30         5.27.29         \$3.30         \$2.725         \$3.30         \$2.725         \$3.30         \$2.725         \$3.30         \$2.725         \$3.30         \$2.725         \$3.30         \$2.725         \$3.30         \$2.725         \$3.30         \$2.725         \$3.30         \$3.20         \$3.20         \$3.20         \$3.70         \$3.70         \$3.70         \$3.70         \$3.50         \$3.00		Property																				
Segment operating expenses   217						As	sia-Pacific		Africa		Europe	T	otal International <sup>(1)</sup>	Data Centers <sup>(2)</sup> Tota		Data Centers <sup>(2)</sup> Total Propert						Total
Segment Gross Margin         \$ 1,086         \$ 300         \$ 82         \$ 200         \$ 121         \$ 121         \$ 1,919         \$ 26         \$ 1,944           Segment GS&A <sup>(1)</sup> 42         24         17         19         15         75         19         135         5         140           Segment Operating Profit         \$ 1,045         \$ 276         \$ 656         \$ 190         \$ 168         \$ 636         \$ 103         \$ 1,744         \$ 21         \$ 1,40           Segment Operating Profit Margin         80%         638         25 %         559 %         538         528         50%         658         48 %         558         58 %           Growth Metrics           Revenue Growth         5.4 %         3.3 %         (12.2)%         12.5 %         10.9 %         2.8 %         7.2 %         4.4 %         (27.9)%         3.6 %           Total Tenant Billings Growth         5.1 %         5.6 %         18.8 %         18.1 %         10.2 %         10.3 %         N/A         7.2 %         4.4 %         (27.9)%         3.6 %           Revenue Components/on           Prior-Year Tenant Billings         \$ 1,101         \$ 276         \$ 158         \$ 196         \$ 117 <t< th=""><th>Segment revenues</th><th>\$</th><th>1,303</th><th>\$</th><th>439</th><th>\$</th><th>262</th><th>\$</th><th>321</th><th>\$</th><th>198</th><th>\$</th><th>1,221</th><th>\$</th><th>205</th><th>\$</th><th>2,729</th><th>\$</th><th>43</th><th>\$ 2,772</th></t<>	Segment revenues	\$	1,303	\$	439	\$	262	\$	321	\$	198	\$	1,221	\$	205	\$	2,729	\$	43	\$ 2,772		
Segment SG&A <sup>(9)</sup> 42         24         17         19         15         75         19         135         5         140           Segment Operating Profit         \$ 1,045         \$ 276         \$ 565         \$ 190         \$ 106         \$ 636         \$ 103         \$ 1,784         \$ 21         \$ 1,804           Segment Operating Profit Margin         80 %         63 %         25 %         50 %         50 %         50 %         65 %         48 %         65 %           Growth Metrics         8         3.3 %         (12.2)%         12.5 %         10.9 %         2.8 %         7.2 %         4.4 %         (27.9)%         3.6 %           Total Tenant Billings Growth         5.1 %         5.6 %         8.8 %         18.1 %         10.2 %         10.3 %         N/A         7.2 %           Organic Tenant Billings Growth         5.1 %         5.6 %         8.8 %         18.1 %         10.2 %         10.3 %         N/A         6.2 %           Revenue Components <sup>60</sup> 8.8 %         1.9 %         1.1 %         7.4 %         \$ -         \$ 1,848           Colocations/Amendments         5 9         10         11         14         3         38         -         97           Escala	Segment operating expenses		217														810		17	827		
Segment Operating Profit         \$ 1.045         \$ 276         \$ 635         \$ 190         \$ 106         \$ 636         \$ 103         \$ 1,784         \$ 21         \$ 1,804           Segment Operating Profit Margin         80 %         63 %         25 %         53 %         52 %         50 %         65 %         48 %         65 %           Growth Metrics           Revenue Growth         5.4 %         3.3 %         (12.2)%         12.5 %         10.9 %         2.8 %         7.2 %         4.4 %         (27.9)%         3.6 %           Total Tenant Billings Growth         5.1 %         5.6 %         8.8 %         18.1 %         10.2 %         10.3 %         N/A         7.2 %         4.4 %         (27.9)%         3.6 %           Revenue Components <sup>60</sup> Prior-Year Tenant Billings         \$ 1,101         \$ 276         \$ 158         \$ 196         \$ 117         \$ 7         \$ 1,848         9         9         16         11         14         3         38         \$ 9         9         18         9         9         18         9         9         18         9         9         18         9         9         18         9         9         10         11	Segment Gross Margin	\$	1,086	\$	300	\$	82	\$	208	\$	121	\$	711	\$	121	\$	1,919	\$	26	\$ 1,944		
Segment Operating Profit Margin         80%         63%         25%         59%         53%         52%         50%         65%         48%         65%           Growth Metrics           Revenue Growth         5.4%         3.3%         (12.2)%         12.5%         10.9%         2.8%         7.2%         4.4%         (27.9)%         3.6%           Total Tenant Billings Growth         5.1%         5.6%         8.8%         18.1%         10.2%         10.3%         N/A         7.2%           Organic Tenant Billings Growth         5.1%         5.4%         5.6%         12.9%         8.3%         7.9%         N/A         6.2%           Revenue Components <sup>60</sup> Prior-Year Tenant Billings         \$ 1,101         \$ 276         \$ 158         \$ 196         \$ 117         \$ 747         \$ -         \$ 1,848           Colocations/Amendments         59         10         11         14         3         38         -         97           Escalations         32         22         3         23         7         55         -         88           Cancellations         (33)         (17)         (6)         (12)         (1)         (36)         -	Segment SG&A <sup>(3)</sup>		42		24		17		19		15		75		19		135		5	140		
Growth Metrics           Revenue Growth         5.4 %         3.3 %         (12.2)%         12.5 %         10.9 %         2.8 %         7.2 %         4.4 %         (27.9)%         3.6 %           Total Tenant Billings Growth         5.1 %         5.6 %         8.8 %         18.1 %         10.2 %         10.3 %         N/A         7.2 %           Organic Tenant Billings Growth         5.1 %         5.6 %         12.9 %         8.3 %         7.9 %         N/A         6.2 %           Revenue Components(*)           Prior-Year Tenant Billings         \$ 1,101         \$ 276         \$ 158         \$ 196         \$ 117         \$ 747         \$ —         \$ 1,848           Colocations/Amendments         59         10         11         14         3         38         —         97           Escalations         32         22         3         23         7         55         —         88           Colocations/Amendments         59         10         11         14         3         38         —         97           Escalations         33         (17)         (6)         (12)         (1)         (36)         —         88 <td< td=""><td>Segment Operating Profit</td><td>\$</td><td>1,045</td><td>\$</td><td>276</td><td>\$</td><td>65</td><td>\$</td><td>190</td><td>\$</td><td>106</td><td>\$</td><td>636</td><td>\$</td><td>103</td><td>\$</td><td>1,784</td><td>\$</td><td>21</td><td>\$ 1,804</td></td<>	Segment Operating Profit	\$	1,045	\$	276	\$	65	\$	190	\$	106	\$	636	\$	103	\$	1,784	\$	21	\$ 1,804		
Revenue Growth   5.4 %   3.3 %   (12.2)%   12.5 %   10.9 %   2.8 %   7.2 %   4.4 %   (27.9)%   3.6 %   10.1 most possible of the proof of the proo	Segment Operating Profit Margin		80 %	_	63 %	_	25 %		59 %		53 %	_	52 %		50 %		65 %		48 %	65 %		
Revenue Growth   5.4 %   3.3 %   (12.2)%   12.5 %   10.9 %   2.8 %   7.2 %   4.4 %   (27.9)%   3.6 %   10.1 most possible of the proof of the proo																						
Total Tenant Billings Growth 5.1% 5.6% 8.8% 18.1% 10.2% 10.3% N/A 7.2% Organic Tenant Billings Growth 5.1% 5.4% 5.6% 12.9% 8.3% 7.9% N/A 6.2%  Revenue Components (4)  Prior-Year Tenant Billings \$ 1,101 \$ 276 \$ 158 \$ 196 \$ 117 \$ 747 \$ - \$ 1,848 Colocations/Amendments 59 10 11 14 3 3 38 - 97 Escalations 32 22 3 23 7 55 - 88 Cancellations (33) (17) (6) (12) (1) (36) - (69) Colocations/Amendments 59 10 0 1 1 (0) 1 - (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)			= 40/		2.2.0/		(40.0)0/		40 = 0/		10.00/		2.0.0/		= 0.0/				(0= 0)0/	2.00/		
Revenue Components   Sample   Sample																			(27.9)%	3.6 %		
Revenue Components <sup>(4)</sup> Prior-Year Tenant Billings         \$ 1,101         \$ 276         \$ 158         \$ 196         \$ 117         \$ 747         \$ —         \$ 1,848           Colocations/Amendments         59         10         11         14         3         38         —         97           Escalations         32         22         3         23         7         55         —         88           Cancellations         (33)         (17)         (6)         (12)         (1)         (36)         —         97           Other         (2)         0         0         1         (0)         1         —         —         (1)           Organic Tenant Billings         \$ 1,158         \$ 290         \$ 167         \$ 221         \$ 127         \$ 806         \$ —         \$ 1,963           New Site Tenant Billings         (0)         1         5         10         2         18         —         18           Total Tenant Billings         (0)         8         (11)         (30)         2         824         \$ —         \$ 1,981           Foreign Currency Exchange Impact <sup>(6)</sup> (0)         8         (11)         (30)         2	<u> </u>																					
Prior-Year Tenant Billings         \$ 1,101         \$ 276         \$ 158         \$ 196         \$ 117         \$ 747         \$ —         \$ 1,848           Colocations/Amendments         59         10         11         14         3         38         —         97           Escalations         32         22         3         23         7         55         —         88           Cancellations         (33)         (17)         (6)         (12)         (1)         (36)         —         (69)           Other         (2)         0         0         1         0)         1         —         (1)           Organic Tenant Billings         \$ 1,158         \$ 290         \$ 167         \$ 221         \$ 127         \$ 806         \$ —         \$ 1,963           New Site Tenant Billings         (0)         1         5         10         2         18         —         18           Total Tenant Billings         (0)         8         (11)         (30)         2         (30)         —         \$ 1,981           Foreign Currency Exchange Impact <sup>(6)</sup> (0)         8         (11)         (30)         2         (30)         —         \$ 1,951 <t< td=""><td>Organic Tenant Billings Growth</td><td></td><td>5.1 %</td><td></td><td>5.4 %</td><td></td><td>5.6 %</td><td></td><td>12.9 %</td><td></td><td>8.3 %</td><td></td><td>7.9 %</td><td></td><td>N/A</td><td></td><td>6.2 %</td><td></td><td></td><td></td></t<>	Organic Tenant Billings Growth		5.1 %		5.4 %		5.6 %		12.9 %		8.3 %		7.9 %		N/A		6.2 %					
Prior-Year Tenant Billings         \$ 1,101         \$ 276         \$ 158         \$ 196         \$ 117         \$ 747         \$ —         \$ 1,848           Colocations/Amendments         59         10         11         14         3         38         —         97           Escalations         32         22         3         23         7         55         —         88           Cancellations         (33)         (17)         (6)         (12)         (1)         (36)         —         (69)           Other         (2)         0         0         1         (0)         1         —         (1)           Organic Tenant Billings         \$ 1,158         \$ 290         \$ 167         \$ 221         \$ 127         \$ 806         \$ —         \$ 1,963           New Site Tenant Billings         (0)         1         5         210         2         18         —         18           Total Tenant Billings         (0)         8         (11)         (30)         2         (30)         —         \$ 1,981           Foreign Currency Exchange Impact <sup>(6)</sup> (0)         8         (11)         (30)         2         (30)         —         \$ 1,951																						
Colocations/Amendments         59         10         11         14         3         38         —         97           Escalations         32         22         3         23         7         55         —         88           Cancellations         (33)         (17)         (6)         (12)         (1)         (36)         —         (69)           Other         (2)         0         0         1         (0)         1         —         (1)           Organic Tenant Billings         1,158         \$ 290         \$ 167         \$ 221         \$ 127         \$ 806         \$ —         \$ 1,963           New Site Tenant Billings         (0)         1         5         10         2         18         —         18           Total Tenant Billings         (1)         3         172         \$ 231         \$ 129         \$ 824         \$ —         \$ 1,981           Foreign Currency Exchange Impact <sup>(5)</sup> (0)         8         (11)         (30)         2         (30)         —         \$ 1,951           Straight-Line Revenue         101         (2)         1         17         1         17         5         123           Pre-paid Amortization R	Revenue Components <sup>(4)</sup>																					
Scalations   32   22   3   23   7   55   — 88	Prior-Year Tenant Billings	\$	1,101	\$	276	\$	158	\$	196	\$	117	\$	747	\$	_	\$	1,848					
Cancellations (33) (17) (6) (12) (1) (36) — (69) Other (2) 0 0 1 (0) 1 — (1) Organic Tenant Billings \$ 1,158 \$ 290 \$ 167 \$ 221 \$ 127 \$ 806 \$ — \$ 1,963 New Site Tenant Billings (0) 1 5 10 2 18 — 18 Total Tenant Billings \$ 1,157 \$ 291 \$ 172 \$ 231 \$ 129 \$ 824 \$ — \$ 1,981 Foreign Currency Exchange Impact <sup>(5)</sup> (0) 8 (11) (30) 2 (30) — (31) Total Tenant Billings (Current Period) \$ 1,157 \$ 299 \$ 161 \$ 201 \$ 131 \$ 793 \$ — \$ 1,951  Straight-Line Revenue 101 (2) 1 17 1 17 5 123 Pre-paid Amortization Revenue 21 0 — 0 4 5 — 26 Other Revenue 24 23 (21) (14) 8 (4) 200 219 International Pass-Through Revenue — 116 127 134 53 430 — 430 Foreign Currency Exchange Impact <sup>(6)</sup> (0) 2 (7) (17) 1 (21) — (21)	Colocations/Amendments		59		10		11		14		3		38		_		97					
Other         (2)         0         0         1         (0)         1         —         (1)           Organic Tenant Billings         \$ 1,158         \$ 290         \$ 167         \$ 221         \$ 127         \$ 806         \$ —         \$ 1,963           New Site Tenant Billings         (0)         1         5         10         2         18         —         18           Total Tenant Billings         \$ 1,157         \$ 291         \$ 172         \$ 231         \$ 129         \$ 824         \$ —         \$ 1,981           Foreign Currency Exchange Impact <sup>(5)</sup> (0)         8         (11)         (30)         2         (30)         —         (31)           Total Tenant Billings (Current Period)         \$ 1,157         \$ 299         \$ 161         \$ 201         \$ 131         \$ 793         \$ —         \$ 1,951           Straight-Line Revenue         101         (2)         1         17         1         17         5         123           Pre-paid Amortization Revenue         21         0         —         0         4         5         —         26           Other Revenue         24         23         (21)         (14)         8         (4)         200	Escalations		32		22		3		23		7		55		_		88					
Organic Tenant Billings         \$ 1,158         \$ 290         \$ 167         \$ 221         \$ 127         \$ 806         \$ —         \$ 1,963           New Site Tenant Billings         (0)         1         5         10         2         18         —         18           Total Tenant Billings         \$ 1,157         \$ 291         \$ 172         \$ 231         \$ 129         \$ 824         \$ —         \$ 1,981           Foreign Currency Exchange Impact <sup>(5)</sup> (0)         8         (11)         (30)         2         (30)         —         (31)           Total Tenant Billings (Current Period)         \$ 1,157         \$ 299         \$ 161         \$ 201         \$ 131         \$ 793         \$ —         \$ 1,951           Straight-Line Revenue         101         (2)         1         17         1         17         5         123           Pre-paid Amortization Revenue         21         0         —         0         4         5         —         26           Other Revenue         24         23         (21)         (14)         8         (4)         200         219           International Pass-Through Revenue         —         116         127         134         53         430 <td>Cancellations</td> <td></td> <td>(33)</td> <td></td> <td>(17)</td> <td></td> <td>(6)</td> <td></td> <td>(12)</td> <td></td> <td>(1)</td> <td></td> <td>(36)</td> <td></td> <td>_</td> <td></td> <td>(69)</td> <td></td> <td></td> <td></td>	Cancellations		(33)		(17)		(6)		(12)		(1)		(36)		_		(69)					
New Site Tenant Billings         (0)         1         5         10         2         18         —         18           Total Tenant Billings         \$ 1,157         \$ 291         \$ 172         \$ 231         \$ 129         \$ 824         \$ —         \$ 1,981           Foreign Currency Exchange Impact <sup>(5)</sup> (0)         8         (11)         (30)         2         (30)         —         (31)           Total Tenant Billings (Current Period)         \$ 1,157         \$ 299         \$ 161         \$ 201         \$ 131         \$ 793         \$ —         \$ 1,951           Straight-Line Revenue         101         (2)         1         17         1         17         5         123           Pre-paid Amortization Revenue         21         0         —         0         4         5         —         26           Other Revenue         24         23         (21)         (14)         8         (4)         200         219           International Pass-Through Revenue         —         116         127         134         53         430         —         430           Foreign Currency Exchange Impact <sup>(6)</sup> (0)         2         (7)         (17)         1         (21)	Other		(2)		0		0		1		(0)		1		_		(1)					
Total Tenant Billings \$ 1,157 \$ 291 \$ 172 \$ 231 \$ 129 \$ 824 \$ — \$ 1,981  Foreign Currency Exchange Impact <sup>(5)</sup> (0) 8 (11) (30) 2 (30) — (31)  Total Tenant Billings (Current Period) \$ 1,157 \$ 299 \$ 161 \$ 201 \$ 131 \$ 793 \$ — \$ 1,951  Straight-Line Revenue 101 (2) 1 17 1 17 5 123  Pre-paid Amortization Revenue 21 0 — 0 4 5 — 26  Other Revenue 24 23 (21) (14) 8 (4) 200 219  International Pass-Through Revenue — 116 127 134 53 430 — 430  Foreign Currency Exchange Impact <sup>(6)</sup> (0) 2 (7) (17) 1 (21) — (21)	Organic Tenant Billings	\$	1,158	\$	290	\$	167	\$	221	\$	127	\$	806	\$	_	\$	1,963					
Foreign Currency Exchange Impact <sup>(5)</sup> (0)         8         (11)         (30)         2         (30)         —         (31)           Total Tenant Billings (Current Period)         \$ 1,157         \$ 299         \$ 161         \$ 201         \$ 131         \$ 793         \$ —         \$ 1,951           Straight-Line Revenue         101         (2)         1         17         1         17         5         123           Pre-paid Amortization Revenue         21         0         —         0         4         5         —         26           Other Revenue         24         23         (21)         (14)         8         (4)         200         219           International Pass-Through Revenue         —         116         127         134         53         430         —         430           Foreign Currency Exchange Impact <sup>(6)</sup> (0)         2         (7)         (17)         1         (21)         —         (21)	New Site Tenant Billings		(0)		1		5		10		2		18				18					
Total Tenant Billings (Current Period)         \$ 1,157         \$ 299         \$ 161         \$ 201         \$ 131         \$ 793         \$ —         \$ 1,951           Straight-Line Revenue         101         (2)         1         17         1         17         5         123           Pre-paid Amortization Revenue         21         0         —         0         4         5         —         26           Other Revenue         24         23         (21)         (14)         8         (4)         200         219           International Pass-Through Revenue         —         116         127         134         53         430         —         430           Foreign Currency Exchange Impact <sup>(6)</sup> (0)         2         (7)         (17)         1         (21)         —         (21)	Total Tenant Billings	\$	1,157	\$	291	\$	172	\$	231	\$	129	\$	824	\$		\$	1,981					
Straight-Line Revenue         101         (2)         1         17         1         17         5         123           Pre-paid Amortization Revenue         21         0         —         0         4         5         —         26           Other Revenue         24         23         (21)         (14)         8         (4)         200         219           International Pass-Through Revenue         —         116         127         134         53         430         —         430           Foreign Currency Exchange Impact <sup>(6)</sup> (0)         2         (7)         (17)         1         (21)         —         (21)	Foreign Currency Exchange Impact <sup>(5)</sup>		(0)		8		(11)		(30)		2		(30)				(31)					
Pre-paid Amortization Revenue         21         0         —         0         4         5         —         26           Other Revenue         24         23         (21)         (14)         8         (4)         200         219           International Pass-Through Revenue         —         116         127         134         53         430         —         430           Foreign Currency Exchange Impact <sup>(6)</sup> (0)         2         (7)         (17)         1         (21)         —         (21)	Total Tenant Billings (Current Period)	\$	1,157	\$	299	\$	161	\$	201	\$	131	\$	793	\$	_	\$	1,951					
Pre-paid Amortization Revenue         21         0         —         0         4         5         —         26           Other Revenue         24         23         (21)         (14)         8         (4)         200         219           International Pass-Through Revenue         —         116         127         134         53         430         —         430           Foreign Currency Exchange Impact <sup>(6)</sup> (0)         2         (7)         (17)         1         (21)         —         (21)																						
Other Revenue       24       23       (21)       (14)       8       (4)       200       219         International Pass-Through Revenue       —       116       127       134       53       430       —       430         Foreign Currency Exchange Impact <sup>(6)</sup> (0)       2       (7)       (17)       1       (21)       —       (21)							1								5							
International Pass-Through Revenue         —         116         127         134         53         430         —         430           Foreign Currency Exchange Impact <sup>(6)</sup> (0)         2         (7)         (17)         1         (21)         —         (21)	•														_							
Foreign Currency Exchange Impact <sup>(6)</sup> (0) 2 (7) (17) 1 (21) — (21)			24												200							
	<u>o</u>														_							
Total Property Revenue (Current Period) \$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	Foreign Currency Exchange Impact <sup>(6)</sup>																					
	Total Property Revenue (Current Period)	\$	1,303	\$	439	\$	262	\$	321	\$	198	\$	1,221	\$	205	\$	2,729					

Total International reflects the Company's international operations excluding Canada.

For additional details related to the Data Centers segment, please refer to the supplemental disclosure package available on the Company's website.

For additional details related to the Data Centers segment, please refer to the supplemental disclosure package available on the Comptending Excludes stock-based compensation expense.

All components of revenue, except those labeled current period, have been translated at prior-period foreign currency exchange rates. Reflects foreign currency exchange impact on all components of Total Tenant Billings.

Reflects foreign currency exchange impact on components of revenue, other than Total Tenant Billings.

<sup>(4)</sup> (5) (6)

## UNAUDITED CONSOLIDATED RESULTS FROM OPERATIONS, BY SEGMENT (CONTINUED)

(\$ in millions, totals may not add due to rounding.)

Three Months Ended June 30, 2022

										I III CC IVIUI	iuis	Elided Julie 30, 202							
	Property																		
		U.S. & Canada		Latin America	As	ia-Pacific		Africa		Europe	To	otal International <sup>(1)</sup>	Da	ta Centers <sup>(2)</sup>	To	tal Property	s	ervices	Total
Segment revenues	\$	1,236	\$	425	\$	298	\$	286	\$	179	\$	1,188	\$	191	\$	2,615	\$	60	\$ 2,674
Segment operating expenses		213		134		182		112		75		502		79		794		29	823
Segment Gross Margin	\$	1,023	\$	292	\$	116	\$	174	\$	104	\$	685	\$	112	\$	1,821	\$	31	\$ 1,851
Segment SG&A <sup>(3)</sup>		44		26		6		22		14		68		16		127		5	132
Segment Operating Profit	\$	980	\$	266	\$	110	\$	152	\$	89	\$	617	\$	97	\$	1,693	\$	26	\$ 1,719
Segment Operating Profit Margin		79 %		63 %		37 %		53 %		50 %		52 %		51 %		65 %		43 %	64 %
Growth Metrics																			
Revenue Growth		0.4 %		16.3 %		(0.1)%		15.1 %		103.6 %		18.8 %		7,544.0 %		17.1 %		(9.3)%	16.3 %
Total Tenant Billings Growth		(0.4)%		13.5 %		7.7 %		15.5 %		110.6 %		22.0 %		N/A		7.8 %			
Organic Tenant Billings Growth		(0.4)%		8.3 %		3.9 %		9.0 %		11.2 %		7.8 %		N/A		2.6 %			
Revenue Components <sup>(4)</sup>																			
Prior-Year Tenant Billings	\$	1,106	\$	238	\$	154	\$	183	\$	61	\$	636	\$	_	\$	1,743			
Colocations/Amendments		31		9		9		15		3		36		_		68			
Escalations		31		21		3		11		5		39		_		70			
Cancellations		(65)		(11)		(6)		(9)		(1)		(26)				(91)			
Other		(1)		0		(0)		(0)	_	0		0	_			(1)			
Organic Tenant Billings	\$	1,102	\$	258	\$	160	\$		\$		\$	686	\$		\$	1,788			
New Site Tenant Billings		(1)		12		6		12	_	61		91				90			
Total Tenant Billings	\$	1,101	\$	270	\$	166	\$	212	\$	129	\$	777	\$		\$	1,878			
Foreign Currency Exchange Impact <sup>(5)</sup>		(0)		5		(7)		(16)		(12)		(30)				(30)			
Total Tenant Billings (Current Period)	\$	1,101	\$	276	\$	158	\$	196	\$	117	\$	747	\$		\$	1,848			
Straight-Line Revenue		103		0		1		4		1		7		5		114			
Pre-paid Amortization Revenue		25		1		_		0		3		4		_		29			
Other Revenue		7		39		0		(9)		1		33		186		226			
International Pass-Through Revenue		_		107		144		100		56		408		_		408			
Foreign Currency Exchange Impact <sup>(6)</sup>		0		2		(6)		(7)		(0)		(11)		_		(11)			
Total Property Revenue (Current Period	\$	1,236	\$	425	\$	298	\$	286	\$	179	\$	1,188	\$	191	\$	2,615			

Total International reflects the Company's international operations excluding Canada.

For additional details related to the Data Centers segment, please refer to the supplemental disclosure package available on the Company's website. Excludes stock-based compensation expense.

All components of revenue, except those labeled current period, have been translated at prior-period foreign currency exchange rates.

Reflects foreign currency exchange impact on all components of Total Tenant Billings.

Reflects foreign currency exchange impact on components of revenue, other than Total Tenant Billings.

<sup>(2)</sup> (3) (4) (5) (6)

## **UNAUDITED SELECTED CONSOLIDATED FINANCIAL INFORMATION** (\$ in millions, except share and per share data, totals may not add due to rounding.)

The reconciliation of Adjusted EBITDA to net income and the calculation of Adjusted EBITDA Margin are as follows:

	· ·	Three Months	Ended June	30,
		2023		2022
Net income	\$	461.5	\$	890.9
Income tax provision		13.2		7.4
Other expense (income)		81.2		(378.3)
Loss on retirement of long-term obligations		0.3		_
Interest expense		348.1		276.6
Interest income		(30.6)		(14.3)
Other operating expenses		61.7		19.7
Depreciation, amortization and accretion		764.6		826.5
Stock-based compensation expense		49.4		42.2
Adjusted EBITDA	\$	1,749.4	\$	1,670.7
Total revenue	\$	2,771.7	\$	2,674.3
Adjusted EBITDA Margin		63 %		63 %

The reconciliation of Nareit FFO attributable to American Tower Corporation common stockholders to net income and the calculation of Consolidated AFFO, AFFO attributable to American Tower Corporation common stockholders and AFFO attributable to American Tower Corporation common stockholders per Share are as follows:

	Three Months	Ended Jun	e 30,
	2023		2022
Net income	\$ 461.5	\$	890.9
Real estate related depreciation, amortization and accretion	703.0		796.4
Losses from sale or disposal of real estate and real estate related impairment charges <sup>(1)</sup>	50.3		4.3
Dividends to noncontrolling interests <sup>(2)</sup>	(11.4)		_
Adjustments for unconsolidated affiliates and noncontrolling interests	(70.8)		(42.6)
Nareit FFO attributable to AMT common stockholders	\$ 1,132.6	\$	1,649.0
Straight-line revenue	(120.8)		(113.3)
Straight-line expense	7.6		10.7
Stock-based compensation expense	49.4		42.2
Deferred portion of income tax and other income tax adjustments	(55.6)		(74.2)
GTP one-time cash tax settlement	_		0.8
Non-real estate related depreciation, amortization and accretion	61.6		30.1
Amortization of deferred financing costs, debt discounts and premiums and long-term deferred interest charges	12.5		11.4
Other expense (income) <sup>(3)</sup>	81.2		(378.3)
Loss on retirement of long-term obligations	0.3		_
Other operating expense <sup>(4)</sup>	11.4		15.4
Capital improvement capital expenditures	(30.0)		(40.7)
Corporate capital expenditures	(4.2)		(2.7)
Adjustments for unconsolidated affiliates and noncontrolling interests	70.8		42.6
Consolidated AFFO	\$ 1,216.8	\$	1,193.0
Adjustments for unconsolidated affiliates and noncontrolling interests <sup>(5)</sup>	(66.2)		(37.8)
AFFO attributable to AMT common stockholders	\$ 1,150.6	\$	1,155.2
Divided by weighted average diluted shares outstanding (in thousands)	466,979		459,819
AFFO attributable to AMT common stockholders per Share	\$ 2.46	\$	2.51

Three months ended June 30, 2023 and June 30, 2022 include impairment charges of \$37.5 million and \$2.5 million, respectively.

Three months ended June 30, 2023 includes \$11.4 million of distributions related to the outstanding mandatorily convertible preferred equity in connection with our agreements with certain investment vehicles affiliated with Stonepeak Partners LP.

Three months ended June 30, 2023 and June 30, 2022 include losses (gains) on foreign currency exchange rate fluctuations of \$107.6 million and (\$394.7) million, respectively.

Primarily includes acquisition-related costs and integration costs.

Includes adjustments for the impact on both Nareit FFO attributable to American Tower Corporation common stockholders as well as the other line items included in the calculation of Consolidated AFFO.